

MCSA0016, SA 5 Addendum A

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Manufacturer	Vendor Part No	Description	Contract Price	List Price
Drawloop	LDSTMFR	LDS Add-on: Triggered / Mass DDPs - FedRAMP	\$ 0.25	\$ 0.26
Drawloop	LDSGCFR	LDS Gov Cloud FedRAMP	\$ 352.80	\$ 360.00
Drawloop	LDSGCNFR	LDS Gov Cloud Non FedRAMP	\$ 211.68	\$ 216.00
Drawloop	DAPIFR	DDP API - FedRAMP	\$ 1.29	\$ 1.32
Drawloop	LSSCFR	Command Line Tool - FedRAMP	\$ 323.40	\$ 330.00
Drawloop	LSSPSFR	LSS: Professional Service - FedRAMP	\$ 194.04	\$ 198.00
Drawloop	LDSPSFR	LDS: Professional Services - FedRAMP	\$ 194.04	\$ 198.00
Drawloop	CBDA1000050FRIL2	IL2 - DocAutomation - Consumption Pricing	\$ 163,170.00	\$ 166,500.00
Drawloop	CBDA1000050II5	IL5 - DocAutomation - Consumption Pricing	\$ 203,962.50	\$ 208,125.00
Drawloop	CBDA100ADDFRIL2	IL2 - DocAutomation - ADD ON	\$ 1,102.50	\$ 1,125.00
Drawloop	CBDA100ADDII5	IL5 - DocAutomation - ADD ON	\$ 1,377.88	\$ 1,406.00
Drawloop	CBDA12500100FRIL2	IL2 - DocAutomation - Consumption Pricing	\$ 275,625.00	\$ 281,250.00
Drawloop	CBDA12500100II5	IL5 - DocAutomation - Consumption Pricing	\$ 344,530.76	\$ 351,562.00
Drawloop	CBDA15000150FRIL2	IL2 - DocAutomation - Consumption Pricing	\$ 432,180.00	\$ 441,000.00
Drawloop	CBDA15000150II5	IL5 - DocAutomation - Consumption Pricing	\$ 540,225.00	\$ 551,250.00
Drawloop	CBDA150ADDFRIL2	IL2 - DocAutomation - ADD ON	\$ 1,029.00	\$ 1,050.00
Drawloop	CBDA150ADDII5	IL5 - DocAutomation - ADD ON	\$ 1,285.76	\$ 1,312.00
Drawloop	CBDA15ADDFRIL2	IL2 - DocAutomation - ADD ON	\$ 2,499.00	\$ 2,550.00
Drawloop	CBDA15ADDII5	IL5 - DocAutomation - ADD ON	\$ 3,123.26	\$ 3,187.00
Drawloop	CBDA25005FRIL2	IL2 - DocAutomation - Consumption Pricing	\$ 22,785.00	\$ 23,250.00
Drawloop	CBDA25ADDFRIL2	IL2 - DocAutomation - ADD ON	\$ 2,058.00	\$ 2,100.00
Drawloop	CBDA25ADDII5	IL5 - DocAutomation - ADD ON	\$ 2,572.50	\$ 2,625.00
Drawloop	CBDA500010FRIL2	IL2 - DocAutomation - Consumption Pricing	\$ 41,895.00	\$ 42,750.00
Drawloop	CBDA50ADDFRIL2	IL2 - DocAutomation - ADD ON	\$ 1,617.00	\$ 1,650.00
Drawloop	CBDA50ADDII5	IL5 - DocAutomation - ADD ON	\$ 2,020.76	\$ 2,062.00
Drawloop	CBDA5ADDFRIL2	IL2 - DocAutomation - ADD ON	\$ 3,307.50	\$ 3,375.00
Drawloop	CBDA5ADDII5	IL5 - DocAutomation - ADD ON	\$ 4,133.64	\$ 4,218.00
Drawloop	CBDA750025FRIL2	IL2 - DocAutomation - Consumption Pricing	\$ 84,892.50	\$ 86,625.00
Drawloop	CBDA750025II5	IL5 - DocAutomation - Consumption Pricing	\$ 106,115.63	\$ 108,281.25

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Drawloop	CBEFR	IL2 Community User	\$ 58.80	\$ 60.00
Drawloop	CBEFRII5	IL5 Community User	\$ 73.50	\$ 75.00
Drawloop	DDPADD10000FRIL2	IL2 - Automation Run Cap Add-on	\$ 44,100.00	\$ 45,000.00
Drawloop	DDPADD10000II5	IL5 - Automation Run Cap Add-on	\$ 55,125.00	\$ 56,250.00
Drawloop	DDPADD10000FRIL2	IL2 - Automation Run Cap Add-on	\$ 8,820.00	\$ 9,000.00
Drawloop	DDPADD10000II5	IL5 - Automation Run Cap Add-on	\$ 11,025.00	\$ 11,250.00
Drawloop	DDPADD1000FRIL2	IL2 - Automation Run Cap Add-on	\$ 1,323.00	\$ 1,350.00
Drawloop	DDPADD1000II5	IL5 - Automation Run Cap Add-on	\$ 1,654.24	\$ 1,688.00
Drawloop	DDPADD25000FRIL2	IL2 - Automation Run Cap Add-on	\$ 18,375.00	\$ 18,750.00
Drawloop	DDPADD25000II5	IL5 - Automation Run Cap Add-on	\$ 22,968.75	\$ 23,437.50
Drawloop	DDPADD2500FRIL2	IL2 - Automation Run Cap Add-on	\$ 2,940.00	\$ 3,000.00
Drawloop	DDPADD2500II5	IL5 - Automation Run Cap Add-on	\$ 3,675.00	\$ 3,750.00
Drawloop	DDPADD50000FRIL2	IL2 - Automation Run Cap Add-on	\$ 29,400.00	\$ 30,000.00
Drawloop	DDPADD50000II5	IL5 - Automation Run Cap Add-on	\$ 36,750.00	\$ 37,500.00
Drawloop	DDPADD5000FRIL2	IL2 - Automation Run Cap Add-on	\$ 4,410.00	\$ 4,500.00
Drawloop	DDPADD5000II5	IL5 - Automation Run Cap Add-on	\$ 5,512.50	\$ 5,625.00
Drawloop	DDPADD500FRIL2	IL2 - Automation Run Cap Add-on	\$ 735.00	\$ 750.00
Drawloop	DDPADD500II5	IL5 - Automation Run Cap Add-on	\$ 980.00	\$ 1,000.00
Drawloop	LDSBFR	LDS: Enterprise Edition - FedRAMP	\$ 352.80	\$ 360.00
Drawloop	LDSBII5	LDS: Enterprise Edition- FedRamp IL5	\$ 441.00	\$ 450.00
Drawloop	LDSFR	LDS Add-on: Report Scheduling - FedRAMP	\$ 1,552.32	\$ 1,584.00
Drawloop	LDSOFR	LDS: OEM Edition - FedRAMP	\$ 155.23	\$ 158.40
Drawloop	LDSSFR	Legacy - Standard Drawloop DocGen by user	\$ 186.28	\$ 190.08
Drawloop	LPBFR	LP: Enterprise Edition - FedRAMP	\$ 776.16	\$ 792.00
Drawloop	LPPFR	LP: Portal Edition - FedRAMP	\$ 155.23	\$ 158.40
Drawloop	LPPROFR	LP: Portal Read Only Edition - FedRAMP	\$ 77.62	\$ 79.20
Drawloop	LPSFR	LP: Standard Edition - FedRAMP	\$ 388.08	\$ 396.00
Drawloop	LSSSFR	LSS: Standard Edition - FedRAMP	\$ 1,293.60	\$ 1,320.00
Salesforce.com	204-620167	Prmr+ Success Plan - ExactTarget 30% Net Price / \$100	\$ 28.94	\$ 30.00
Salesforce.com	204-620166	Prmr Success Plan - ExactTarget 20% Net Price /\$100	\$ 19.29	\$ 20.00
Salesforce.com	204-620165	Pardot - Enterprise Success 25% List Price / \$100	\$ 24.12	\$ 25.00
Salesforce.com	204-620164	Sender Authentication Package	\$ 2,411.59	\$ 2,500.00

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Salesforce.com	204-620163	SSL Certificate	\$ 482.32	\$ 500.00
Salesforce.com	204-620162	Send Time Attributes	\$ 1,205.79	\$ 1,250.00
Salesforce.com	204-620161	Journey Builder Contacts (1,000) (price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-620160	Journey Builder (Professional)	\$ 14,469.52	\$ 15,000.00
Salesforce.com	204-620159	GroupConnect LINE API	\$ 57,878.09	\$ 60,000.00
Salesforce.com	204-620158	Enhanced Disaster Recovery	\$ 241,158.69	\$ 250,000.00
Salesforce.com	204-620157	Encrypted Data Sending Contacts (1,000) (price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-620156	Encrypted Data Sending	\$ 241,158.69	\$ 250,000.00
Salesforce.com	204-620155	Email File Attachments (1,000) (price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-620154	Dedicated SSL Certificate for Images	\$ 69,936.02	\$ 72,500.00
Salesforce.com	204-620153	Additional Business Unit (+1)	\$ 28,939.04	\$ 30,000.00
Salesforce.com	204-620152	Additional Contacts (1,000)- Enterprise Plus Edition (price is per contact)	\$ 0.24	\$ 0.25
Salesforce.com	204-620151	ExactTarget- Enterprise Plus Edition	\$ 381,995.37	\$ 396,000.00
Salesforce.com	204-1476-L	Partner Community - (20,000 Logins/month)	\$ 459,552.00	\$ 480,000.00
Salesforce.com	204-1471-L	Partner Community - (2,500 Members)	\$ 367,641.60	\$ 384,000.00
Salesforce.com	204-1470-L	Partner Community - (500 Members)	\$ 91,910.40	\$ 96,000.00
Salesforce.com	204-1468-L	Partner Community - (20 Members)	\$ 8,042.16	\$ 8,400.00
Salesforce.com	204-1473-L	Partner Community - (200 Logins/month)	\$ 22,977.60	\$ 24,000.00
Salesforce.com	204-1612-L	Partner Community - (10 Members)	\$ 5,744.40	\$ 6,000.00
Salesforce.com	204-1469-L	Partner Community - (100 Members)	\$ 28,722.00	\$ 30,000.00
Salesforce.com	204-1474-L	Partner Community - (1,000 Logins/month)	\$ 74,677.20	\$ 78,000.00
Salesforce.com	204-1611-L	Heroku - 1,000 Add-on Credit	\$ 13,786.56	\$ 14,400.00
Salesforce.com	205-0146-L	Government Case Connect Lightning CRM - Unlimited Edition	\$ 5,169.96	\$ 5,400.00
Salesforce.com	204-1453-L	Force.com - Unlimited Edition (Enterprise Applications)	\$ 287.22	\$ 300.00
Salesforce.com	204-1530-L	Force.com - Unlimited Edition (App Bundle)	\$ 919.10	\$ 960.00
Salesforce.com	204-1320-L	Force.com - Unlimited Edition (Administrator)	\$ 861.66	\$ 900.00
Salesforce.com	204-1316-L	Force.com - Unlimited Edition	\$ 1,723.32	\$ 1,800.00
Salesforce.com	204-1454-L	Force.com - Enterprise Edition (Light Applications)	\$ 114.89	\$ 120.00
Salesforce.com	204-1452-L	Force.com - Enterprise Edition (Enterprise Applications)	\$ 287.22	\$ 300.00
Salesforce.com	204-1319-L	Force.com - Enterprise Edition (Administrator)	\$ 574.44	\$ 600.00
Salesforce.com	204-1315-L	Force.com - Enterprise Edition	\$ 919.10	\$ 960.00

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Salesforce.com	204-1590-L	Files Connect	\$ 80.42	\$ 84.00
Salesforce.com	204-1313-L	Enterprise Edition (Knowledge-only)	\$ 574.44	\$ 600.00
Salesforce.com	204-1580-L	Enterprise Edition (Employee Help Desk-only)	\$ 57.44	\$ 60.00
Salesforce.com	204-1311-L	Enterprise Edition (Chatter Plus)	\$ 172.33	\$ 180.00
Salesforce.com	205-0009-L	Employee Apps and Community-only	\$ 287.22	\$ 300.00
Salesforce.com	205-0038-L	Data.com Prospector	\$ 1,723.32	\$ 1,800.00
Salesforce.com	204-1464-L	Data.com Premium Clean	\$ 287.22	\$ 300.00
Salesforce.com	204-1461-L	Data.com Corporate Clean	\$ 287.22	\$ 300.00
Salesforce.com	204-1394-L	Customer Portal - Enterprise Admin (Named User)	\$ 114.89	\$ 120.00
Salesforce.com	204-1393-L	Customer Portal - Enterprise Admin (1 Login/month)	\$ 45.96	\$ 48.00
Salesforce.com	204-1176-L	Customer Portal - Enterprise Edition (Named User)	\$ 57.44	\$ 60.00
Salesforce.com	204-1631-L	Customer Community - (10 Members)	\$ 769.75	\$ 804.00
Salesforce.com	204-1484-L	Customer Community - (100,000 Logins/month)	\$ 114,888.00	\$ 120,000.00
Salesforce.com	204-1635-L	Customer Community - (1,000 Logins/month)	\$ 8,616.60	\$ 9,000.00
Salesforce.com	204-1614-L	Partner Community - (25,000 Members)	\$ 1,148,880.00	\$ 1,200,000.00
Salesforce.com	204-1395-L	Partner Portal - (Named User)	\$ 402.11	\$ 420.00
Salesforce.com	204-1354-L	Profiles and Page Layouts	\$ 287.22	\$ 300.00
Salesforce.com	204-1300-L	Sales Cloud - Group Edition	\$ 287.22	\$ 300.00
Salesforce.com	204-1302-L	Sales Cloud Lightning CRM - Enterprise Edition	\$ 1,723.32	\$ 1,800.00
Salesforce.com	204-1302R-L	Sales Cloud Lightning CRM - Enterprise Edition (Restricted Use)	\$ 1,723.32	\$ 1,800.00
Salesforce.com	204-1301-L	Sales Cloud Lightning CRM - Professional Edition	\$ 861.66	\$ 900.00
Salesforce.com	204-1303-L	Sales Cloud Lightning CRM - Unlimited Edition	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1303R-L	Sales Cloud Lightning CRM - Unlimited Edition (Restricted Use)	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1486-L	Sales Cloud - Performance Edition	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1306-L	Service Cloud Lightning CRM - Enterprise Edition	\$ 1,723.32	\$ 1,800.00
Salesforce.com	204-1306R-L	Service Cloud Lightning CRM - Enterprise Edition (Restricted Use)	\$ 1,723.32	\$ 1,800.00
Salesforce.com	204-1308-L	Service Cloud Lightning CRM - Enterprise Edition - Knowledge Pack	\$ 2,584.98	\$ 2,700.00
Salesforce.com	204-1305-L	Service Cloud Lightning CRM - Professional Edition	\$ 861.66	\$ 900.00

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Salesforce.com	204-1307-L	Service Cloud Lightning CRM - Unlimited Edition	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1307R-L	Service Cloud Lightning CRM - Unlimited Edition (Restricted Use)	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1309-L	Service Cloud Lightning CRM - Unlimited Edition - Knowledge Pack	\$ 3,446.64	\$ 3,600.00
Salesforce.com	205-0142	Lightning Platform Starter	\$ 289.39	\$ 300.00
Salesforce.com	204-212521.1	Upgrade: Premium Inbox Tools-3000 to 6000 Annual Reports	\$ 5,305.49	\$ 5,500.00
Salesforce.com	204-212504.1	Upgrade: Inbox Preview Basic 40 to Inbox Tools Basic Combo	\$ 6,318.36	\$ 6,550.00
Salesforce.com	204-212495.1	Upgrade: Inbox Monitor Basic 12 to Inbox Tools Basic Combo	\$ 6,318.36	\$ 6,550.00
Salesforce.com	204-212414.1	Inbox Preview Basic - 5 rpt per month (60 annual rpts)	\$ 3,472.69	\$ 3,600.00
Salesforce.com	204-209984.1	Marketing Cloud Connector for Microsoft Dynamics 2013/2015 On-premise	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-209983.1	Marketing Cloud Connector for Microsoft Dynamics 2013/2015 On-Line	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-200900.1	Private IP / Dedicated IP	\$ 1,446.95	\$ 1,500.00
Salesforce.com	204-107027.1	Mobile Code Activation	\$ 2,893.90	\$ 3,000.00
Salesforce.com	204-212220.1	Advanced Content Management	\$ 2,411.59	\$ 2,500.00
Salesforce.com	204-107046.1	Super Messages (1000) (price is per contact)	\$ 0.01	\$ 0.01
Salesforce.com	204-107007.1	Additional Contacts (1,000)- Enterprise Edition (price is per contact)	\$ 0.19	\$ 0.20
Salesforce.com	204-107006.1	Additional Contacts (1,000)- Corporate Edition (price is per contact)	\$ 0.14	\$ 0.15
Salesforce.com	204-620186	Advertising Studio - Additional Audiences	\$ 2,315.12	\$ 2,400.00
Salesforce.com	204-620185	Advertising Studio - Additional Ad Spend (Enterprise)	\$ 28.94	\$ 30.00
Salesforce.com	204-620184	Advertising Studio Professional - Contacts (1,000)	\$ 48.23	\$ 50.00
Salesforce.com	204-620183	Advertising Studio Professional	\$ 23,151.23	\$ 24,000.00
Salesforce.com	204-620182	Advertising Studio Enterprise - Contacts (1,000)	\$ 96.46	\$ 100.00
Salesforce.com	204-620181	Advertising Studio Enterprise	\$ 92,604.94	\$ 96,000.00
Salesforce.com	204-620180	Social Studio - Social Hub- Agency	\$ 7,524.15	\$ 7,800.00
Salesforce.com	204-620179	Premier+ Success Plan 30% Net Price / \$100	\$ 28.94	\$ 30.00
Salesforce.com	204-620178	Premier Success Plan 20% Net Price / \$100	\$ 19.29	\$ 20.00
Salesforce.com	204-620177	Upgrade: Email Client Monitor - 120MM annual pixels	\$ 7,717.08	\$ 8,000.00

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Salesforce.com	204-620176	Upgrade: Email Client Monitor - 60MM annual pixels	\$ 4,340.86	\$ 4,500.00
Salesforce.com	204-620175	Premium Inbox Tools - 6,000 annual reports	\$ 37,620.76	\$ 39,000.00
Salesforce.com	204-620174	Premium Inbox Tools - 3,000 annual reports	\$ 32,315.26	\$ 33,500.00
Salesforce.com	204-620173	Premium Inbox Tools - 1,500 annual reports	\$ 27,009.77	\$ 28,000.00
Salesforce.com	204-620172	Premium Inbox Tools - 600 annual reports	\$ 21,704.28	\$ 22,500.00
Salesforce.com	204-620171	Premium Inbox Tools - 180 annual reports	\$ 18,328.06	\$ 19,000.00
Salesforce.com	204-620170	Signature Accelerator	\$ 28,939.04	\$ 30,000.00
Salesforce.com	204-620169	Permier+ Accelerator	\$ 14,469.52	\$ 15,000.00
Salesforce.com	204-620168	Premier Accelerator	\$ 7,234.76	\$ 7,500.00
Salesforce.com	204-1627-L	Customer Community Plus - (5,000 Logins/month)	\$ 86,166.00	\$ 90,000.00
Salesforce.com	204-1563-L	Customer Community Plus - (20 Members) - Legacy	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1628-L	Customer Community Plus - (20,000 Logins/month)	\$ 172,332.00	\$ 180,000.00
Salesforce.com	204-1621-L	Customer Community Plus - (2,500 Members)	\$ 137,865.60	\$ 144,000.00
Salesforce.com	204-1566L-L	Customer Community Plus - (2,000 Logins/month) - Legacy	\$ 45,955.20	\$ 48,000.00
Salesforce.com	204-1626-L	Customer Community Plus - (1,000 Logins/month)	\$ 25,849.80	\$ 27,000.00
Salesforce.com	204-1620-L	Customer Community Plus - (500 Members)	\$ 34,466.40	\$ 36,000.00
Salesforce.com	204-1565-L	Customer Community Plus - (200 Logins/month)	\$ 8,616.60	\$ 9,000.00
Salesforce.com	204-1566-L	Customer Community Plus - (2,000 Logins/month)	\$ 34,466.40	\$ 36,000.00
Salesforce.com	204-1619-L	Customer Community Plus - (10 Members)	\$ 2,297.76	\$ 2,400.00
Salesforce.com	204-1564-L	Customer Community Plus - (100 Members)	\$ 12,063.24	\$ 12,600.00
Salesforce.com	204-1478-L	Customer Community - (500 Members)	\$ 11,488.80	\$ 12,000.00
Salesforce.com	204-1636-L	Customer Community - (5,000 Logins/month)	\$ 28,722.00	\$ 30,000.00
Salesforce.com	204-1634-L	Customer Community - (200 Logins/month)	\$ 2,872.20	\$ 3,000.00
Salesforce.com	204-1483-L	Customer Community - (20,000 Logins/month)	\$ 57,444.00	\$ 60,000.00
Salesforce.com	204-1482-L	Customer Community - (2,000 Logins/month)	\$ 11,488.80	\$ 12,000.00
Salesforce.com	204-1477-L	Customer Community - (100 Members)	\$ 4,021.08	\$ 4,200.00

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Salesforce.com	204-1385-L	Authenticated Sites - (100,000 Logins/month)	\$ 57,444.00	\$ 60,000.00
Salesforce.com	204-1384-L	Authenticated Sites - (20,000 Logins/month)	\$ 17,233.20	\$ 18,000.00
Salesforce.com	204-1383-L	Authenticated Sites - (5,000 Logins/month)	\$ 5,744.40	\$ 6,000.00
Salesforce.com	204-1380-L	Authenticated Sites - (1,000 Named Users)	\$ 5,744.40	\$ 6,000.00
Salesforce.com	205-0143	Lightning Platform Plus	\$ 1,157.56	\$ 1,200.00
Salesforce.com	205-0144	Analytics Cloud- Einstein Data Discovery-Analyst	\$ 23,151.23	\$ 24,000.00
Salesforce.com	205-0165	Lightning LiveMessage Vanity Short Code	\$ 34,726.85	\$ 36,000.00
Salesforce.com	205-0166	Lightning LiveMessage Short Code Set Up	\$ 4,823.17	\$ 5,000.00
Salesforce.com	205-0167	Quip- Business	\$ 115.76	\$ 120.00
Salesforce.com	205-0168	Quip- Enterprise	\$ 289.39	\$ 300.00
Salesforce.com	205-0169	Quip- Private Cloud	\$ 405.15	\$ 420.00
Salesforce.com	205-0175	Enterprise Edition Government Cloud 35% NET Price / \$100	\$ 33.76	\$ 35.00
Salesforce.com	205-0176	Unlimited Edition Government Cloud 10% NET Price / \$100	\$ 9.65	\$ 10.00
Salesforce.com	205-0043	Live Agent	\$ 868.17	\$ 900.00
Salesforce.com	205-0044	Salesforce Engage	\$ 578.78	\$ 600.00
Salesforce.com	205-0045	SalesforceIQ Inbox	\$ 289.39	\$ 300.00
Salesforce.com	205-0049	Heroku - 1000 Add On Credit	\$ 13,890.74	\$ 14,400.00
Salesforce.com	205-0050	Pardot - Standard (price is per org)	\$ 11,575.62	\$ 12,000.00
Salesforce.com	205-0051	Pardot - Pro (price is per org)	\$ 23,151.23	\$ 24,000.00
Salesforce.com	205-0052	Pardot - Ultimate (price is per org)	\$ 34,726.85	\$ 36,000.00
Salesforce.com	205-0053	Desk.com - Standard	\$ 231.51	\$ 240.00
Salesforce.com	205-0054	Desk.com - Pro	\$ 694.54	\$ 720.00
Salesforce.com	205-0055	Desk.com - Business Plus	\$ 1,157.56	\$ 1,200.00
Salesforce.com	205-0061	Desk.com - Portal SSL	\$ 335.69	\$ 348.00
Salesforce.com	205-0062	Desk - Configuration + (Tier 1)	\$ 4,340.86	\$ 4,500.00
Salesforce.com	205-0063	Desk - Configuration + (Tier 2)	\$ 6,270.13	\$ 6,500.00
Salesforce.com	205-0064	Desk - Advanced Branding	\$ 3,858.54	\$ 4,000.00
Salesforce.com	205-0065	Desk - Data Import	\$ 2,411.59	\$ 2,500.00
Salesforce.com	205-0066	Desk.com- Advanced Branding Multi-brand	\$ 482.32	\$ 500.00
Salesforce.com	205-0067	Desk.com- Advanced Branding Multi-lingual	\$ 144.70	\$ 150.00
Salesforce.com	205-0068	SalesforceIQ Starter	\$ 289.39	\$ 300.00
Salesforce.com	205-0069	SalesforceIQ Growth	\$ 868.17	\$ 900.00
Salesforce.com	205-0070	SalesforceIQ Business	\$ 1,446.95	\$ 1,500.00

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Salesforce.com	205-0071	Additional API Calls - 10000 per day (price is per org) Increases number of API calls for PE orgs that have API access enabled (either for a qualified partner application or an org with "Web Services API" product.	\$ 289.39	\$ 300.00
Salesforce.com	205-0072	Additional Scheduled Analytics Bundle (price is per org) Additional Scheduled Analytics Bundle includes: 1 Additional Scheduled Report/hr, 1 Additional Scheduled Dashboard/hr, & 1 Additional Scheduled Snapshot/hr.	\$ 5,787.81	\$ 6,000.00
Salesforce.com	205-0073	Analytics - 5 Additional Dynamic Dashboards (price is per org)	\$ 2,893.90	\$ 3,000.00
Salesforce.com	205-0074	Apex Debugger (This product requires pre-approval from Salesforce.com before it can be sold.)	\$ 17,363.43	\$ 18,000.00
Salesforce.com	205-0075	Data Storage (50MB) (price is per org)	\$ 289.39	\$ 300.00
Salesforce.com	205-0016	Health Cloud - Unlimited Edition	\$ 4,746.00	\$ 4,920.00
Salesforce.com	205-0017	Field Service Lightning - Dispatcher / Field Technician - Enterprise Edition	\$ 1,562.71	\$ 1,620.00
Salesforce.com	205-0018	Field Service Lightning - Dispatcher / Field Technician - Unlimited Edition	\$ 3,009.66	\$ 3,120.00
Salesforce.com	205-0046	Heroku- 1 Dyno Unit	\$ 520.90	\$ 540.00
Salesforce.com	205-0047	Heroku Dev Starter Package	\$ 46,302.47	\$ 48,000.00
Salesforce.com	205-0048	Heroku Prod Starter Package	\$ 463,024.69	\$ 480,000.00
Salesforce.com	205-0107	Pardot- Database - Quick Start (one time fee) All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as an add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Ligh	\$ 3,858.54	\$ 4,000.00
Salesforce.com	205-0042	Knowledge Add-on	\$ 868.17	\$ 900.00
Salesforce.com	205-0041	Force Custom Object Pack	\$ 868.17	\$ 900.00
Salesforce.com	205-0040	Employee Apps and Community (Add-on)	\$ 289.39	\$ 300.00
Salesforce.com	204-1364-L	Workflow	\$ 861.66	\$ 900.00
Salesforce.com	204-1314-L	Unlimited Edition (Knowledge-only)	\$ 574.44	\$ 600.00
Salesforce.com	204-1312-L	Unlimited Edition (Chatter Plus)	\$ 172.33	\$ 180.00
Salesforce.com	204-1370-L	Site.com Publisher	\$ 1,436.10	\$ 1,500.00
Salesforce.com	204-1373-L	Site.com Published Site	\$ 17,233.20	\$ 18,000.00
Salesforce.com	204-1369-L	Site.com Contributor	\$ 229.78	\$ 240.00
Salesforce.com	204-1391-L	Service Cloud Portal - Unlimited Edition - (20,000 Logins/month)	\$ 114,888.00	\$ 120,000.00

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Salesforce.com	204-1387-L	Service Cloud Portal - Unlimited Edition - (1,000 Named Users)	\$ 22,977.60	\$ 24,000.00
Salesforce.com	204-1388-L	Service Cloud Portal - Enterprise Edition - (5,000 Named Users)	\$ 57,444.00	\$ 60,000.00
Salesforce.com	204-1390-L	Service Cloud Portal - Enterprise Edition - (5,000 Logins/month)	\$ 22,977.60	\$ 24,000.00
Salesforce.com	204-1386-L	Service Cloud Portal - (100 Named Users)	\$ 5,744.40	\$ 6,000.00
Salesforce.com	204-1487R-L	Service Cloud - Performance Edition (Restricted Use)	\$ 3,446.64	\$ 3,600.00
Salesforce.com	204-1487-L	Service Cloud - Performance Edition	\$ 3,446.64	\$ 3,600.00
Salesforce.com	205-0045-N	Salesforce Inbox	\$ 289.39	\$ 300.00
Salesforce.com	205-0018-N	Lightning Field Service- Dispatcher / Field Technician- Unlimited Edition	\$ 3,472.69	\$ 3,600.00
Salesforce.com	205-0017-N	Lightning Field Service- Dispatcher / Field Technician- Enterprise Edition	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0016-N	Lightning Health Cloud- Unlimited Edition	\$ 5,209.03	\$ 5,400.00
Salesforce.com	205-0164	Lightning LiveMessage Short Code	\$ 23,151.23	\$ 24,000.00
Salesforce.com	205-0163	Service Message Pack (1,000) (one time fee)	\$ 28.94	\$ 30.00
Salesforce.com	205-0162	Mission Critical Support 10% Net / \$100	\$ 10.00	\$ 10.00
Salesforce.com	205-0161	Premier Success Plan 20% NET price / \$100 - Premier Success Plans: Premier Success Plans: % of Net price for Lightning Sales Cloud, Lightning Service Cloud and Lightning Force 100, Employee Apps and Community-only. % of NET price for Communities and Por	\$ 19.29	\$ 20.00
Salesforce.com	205-0160	Premier+ Success Plan 30% NET Price / \$100 - Premier Success Plans: Premier Success Plans: % of Net price for Lightning Sales Cloud, Lightning Service Cloud and Lightning Force 100, Employee Apps and Community-only.% of NET price for Communities and Po	\$ 28.94	\$ 30.00
Salesforce.com	205-0159	Heroku - 1 Private Space	\$ 13,890.74	\$ 14,400.00
Salesforce.com	205-0158	Heroku - 250K Connect Rows	\$ 23,151.23	\$ 24,000.00
Salesforce.com	205-0157	Heroku - 1000 Add On Credit- General	\$ 15,048.30	\$ 15,600.00
Salesforce.com	205-0156	Heroku - 1000 Add On Credit- Partner	\$ 13,890.74	\$ 14,400.00
Salesforce.com	205-0155	Heroku - 1000 Add On Credit- Data	\$ 13,890.74	\$ 14,400.00

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		Sandbox (Partial Copy) 20% Net Price / \$100 Sandbox: % of NET price for Lightning Sales Cloud, Lightning Service Cloud, Lightning Force 100, Communities, and Portal Users (all types). Additional Partial Copy Sandbox for UE is 20%.		
Salesforce.com	205-0154		\$ 19.29	\$ 20.00
Salesforce.com	205-0153	Lightning LiveMessage	\$ 868.17	\$ 900.00
Salesforce.com	205-0152	CPQ+	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0151	CPQ	\$ 868.17	\$ 900.00
Salesforce.com	205-0150	Sales Cloud Einstein	\$ 578.78	\$ 600.00
Salesforce.com	205-0149	Billing	\$ 19,292.70	\$ 20,000.00
Salesforce.com	205-0148	Analytics Cloud- Service Wave Analytics App	\$ 868.17	\$ 900.00
Salesforce.com	205-0147	Salesforce Government Case Connect - EE	\$ 3,472.69	\$ 3,600.00
Salesforce.com	205-0146	Salesforce Government Case Connect - UE	\$ 5,209.03	\$ 5,400.00
Salesforce.com	205-0145	Analytics Cloud- Enstein Data Discovery- User	\$ 868.17	\$ 900.00
		Pardot- BCC Email Compliance All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightning Sales Cloud		
Salesforce.com	205-0108		\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0109	Premier Points	\$ 1,446.95	\$ 1,500.00
Salesforce.com	205-0076	Data Storage (500MB) (price is per org)	\$ 1,446.95	\$ 1,500.00
Salesforce.com	205-0077	Data Storage (10GB) (price is per org)	\$ 11,575.62	\$ 12,000.00
Salesforce.com	205-0078	File Storage (10GB) (price is per org)	\$ 480.39	\$ 498.00
		File Storage (1TB) (price is per org) (This product requires pre-approval from Salesforce.com before it can be sold.)		
Salesforce.com	205-0079		\$ 3,472.69	\$ 3,600.00
Salesforce.com	205-0080	Files Connect	\$ 81.03	\$ 84.00
Salesforce.com	205-0081	Identity Only	\$ 57.88	\$ 60.00
Salesforce.com	205-0082	Identity Connect	\$ 11.58	\$ 12.00
Salesforce.com	205-0083	Platform Cache	\$ 3,472.69	\$ 3,600.00
		Salesforce Connect (price is per connection)		
Salesforce.com	205-0084		\$ 46,302.47	\$ 48,000.00
		SOS (This product requires pre-approval from Salesforce.com before it can be sold.)		
Salesforce.com	205-0085		\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0086	Weekly Export Service (price per org)	\$ 868.17	\$ 900.00
Salesforce.com	205-0087	Web Services API	\$ 289.39	\$ 300.00
		Public Communities Page Views (1 million/month)		
Salesforce.com	205-0088		\$ 46,302.47	\$ 48,000.00

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Salesforce.com	205-0089	External Identity (25,000 Unique Users/month) Customer Community Members products provision a user license called Customer Community. Customer Community Login products provision a user license called Customer Community Login. Customer Community Plus Memb	\$ 23,151.23	\$ 24,000.00
Salesforce.com	205-0090	External Identity (25,000 Unique Users/month) Customer Community Members products provision a user license called Customer Community. Customer Community Login products provision a user license called Customer Community Login. Customer Community Plus Mem	\$ 115,756.17	\$ 120,000.00
Salesforce.com	205-0091	External Identity (1,000,000 Unique Users/month) Customer Community Members products provision a user license called Customer Community. Customer Community Login products provision a user license called Customer Community Login. Customer Community Plus M	\$ 231,512.34	\$ 240,000.00
Salesforce.com	205-0093	Pardot- Database - Additional Database Contacts (10000)All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition	\$ 1,157.56	\$ 1,200.00
Salesforce.com	205-0094	Pardot- Database - Custom Object Intergration (4)All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and L	\$ 4,630.25	\$ 4,800.00

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Salesforce.com	205-0095	Pardot- Database - API Access (100000/day)All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightnin	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0096	Pardot- Database - Advanced Email Analytics All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightn	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0097	Pardot- Database - File Hosting (500MB) All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightning	\$ 1,157.56	\$ 1,200.00
Salesforce.com	205-0098	Pardot- Database - Advanced Dynamic Content All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightn	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0099	Pardot- Database - Dedicated IP All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightning Sales Cl	\$ 5,787.81	\$ 6,000.00
Salesforce.com	205-0100	Pardot- Database - Inbound Marketing (SEO & Competitor) All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot editio	\$ 1,157.56	\$ 1,200.00

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Salesforce.com	205-0101	Pardot- Database - Google Adwords Integration All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Ligh	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0102	Pardot- Database - Custom User Roles (Unlimited) All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and L	\$ 5,787.81	\$ 6,000.00
Salesforce.com	205-0103	Pardot- Database - Social Profiles & Lookups All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Light	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0104	Pardot- Database - Phone Support All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightning Sales C	\$ 11,575.62	\$ 12,000.00
Salesforce.com	205-0105	Pardot- Database - Expansion Pack All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightning Sales	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0106	Pardot- Database - Automation Rules (50) All Pardot products are sold to the Org Level, with the exception of Salesforce Engage which is sold per user as on add-on for Lightning Sales Cloud users. The customer must own both a Pardot edition and Lightning	\$ 2,315.12	\$ 2,400.00
Salesforce.com	205-0000	Lightning Sales Cloud Professional Edition	\$ 868.17	\$ 900.00
Salesforce.com	205-0001	Lightning Sales Cloud Enterprise Edition	\$ 1,736.34	\$ 1,800.00

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Salesforce.com	205-0002	Lightning Sales Cloud Unlimited Edition	\$ 3,472.69	\$ 3,600.00
Salesforce.com	205-0003	Lightning Service Cloud Professional Edition	\$ 868.17	\$ 900.00
Salesforce.com	205-0004	Lightning Service Cloud Enterprise Edition	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0005	Lightning Service Cloud Unlimited Edition	\$ 3,472.69	\$ 3,600.00
Salesforce.com	205-0056	Desk.com - Flex Bundle 1 (20 hours)	\$ 347.27	\$ 360.00
Salesforce.com	205-0057	Desk.com - Flex Bundle 2 (50 hours)	\$ 752.42	\$ 780.00
Salesforce.com	205-0058	Desk.com - Flex Bundle 3 (100 hours)	\$ 1,331.20	\$ 1,380.00
Salesforce.com	205-0059	Desk.com - Flex Bundle 4 (250 hours)	\$ 2,893.90	\$ 3,000.00
Salesforce.com	205-0060	Desk.com - Flex Bundle 5 (500 hours)	\$ 4,919.64	\$ 5,100.00
Salesforce.com	205-0006	Lightning CRM Professional Edition	\$ 1,157.56	\$ 1,200.00
Salesforce.com	205-0009	Employee Apps and Community-only	\$ 289.39	\$ 300.00
Salesforce.com	205-0010	Lightning Force 100	\$ 868.17	\$ 900.00
Salesforce.com	205-0011	Lightning Force 100 (Administrator)	\$ 868.17	\$ 900.00
Salesforce.com	205-0022	Analytics Cloud - Additional Data Rows (100 Million)	\$ 46,302.47	\$ 48,000.00
Salesforce.com	205-0023	Customer Community Members	\$ 57.88	\$ 60.00
Salesforce.com	205-0024	Customer Community Logins	\$ 23.15	\$ 24.00
Salesforce.com	205-0025	Customer Community Plus Members	\$ 173.63	\$ 180.00
Salesforce.com	205-0026	Customer Community Plus Logins	\$ 69.45	\$ 72.00
Salesforce.com	205-0027	Partner Community Members	\$ 289.39	\$ 300.00
Salesforce.com	205-0028	Partner Community Logins	\$ 115.76	\$ 120.00
Salesforce.com	205-0030	SteelBrick CPQ - Enterprise	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0037	Data.com Clean	\$ 289.39	\$ 300.00
Salesforce.com	205-0038	Data.com Prospector	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0039	Data.com Premium Records Additional (price is each)	\$ 0.63	\$ 0.65
Salesforce.com	205-0007	Lightning CRM Enterprise Edition	\$ 2,315.12	\$ 2,400.00
Salesforce.com	205-0008	Lightning CRM Unlimited Edition	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0012	Financial Services - Wealth Professional Edition	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0013	Financial Services - Wealth Enterprise Edition	\$ 3,183.29	\$ 3,300.00
Salesforce.com	205-0014	Financial Services - Wealth Unlimited Edition	\$ 4,630.25	\$ 4,800.00
Salesforce.com	205-0015	Health Cloud - Enterprise Edition	\$ 3,299.05	\$ 3,420.00
Salesforce.com	205-0019	Analytics Cloud - Wave Analytics Platform	\$ 1,736.34	\$ 1,800.00
Salesforce.com	205-0020	Analytics Cloud - Wave for Communities	\$ 289.39	\$ 300.00
Salesforce.com	205-0021	Analytics Cloud - Sales Wave Analytics App	\$ 868.17	\$ 900.00
Salesforce.com	205-0029	SteelBrick CPQ - Professional	\$ 868.17	\$ 900.00
Salesforce.com	205-0031	Steelbrick CPQ for Partner Community Members	\$ 289.39	\$ 300.00
Salesforce.com	205-0032	Steelbrick CPQ for Partner Community Login	\$ 115.76	\$ 120.00

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Salesforce.com	205-0033	Steelbrick CPQ for Customer Community Members	\$ 173.63	\$ 180.00
Salesforce.com	205-0034	Steelbrick CPQ for Customer Community Login	\$ 69.45	\$ 72.00
Salesforce.com	205-0035	Steelbrick CPQ- Advanced Approvals	\$ 289.39	\$ 300.00
Salesforce.com	205-0036	Steelbrick CPQ- Training Subscription for Admins	\$ 1,157.56	\$ 1,200.00
Salesforce.com	BG-CFE	Code Enforcement Module- Manage and track all code enforcement cases from complaint to resolution including aging parcels with code violations, generating compliance dates, automating notifications and preparing documents for boards.	\$ 29,099.03	\$ 29,999.00
Salesforce.com	BG-PM	Permitting Module- Manages all critical permitting and inspection functions from application to approval including managing the inspection order, workflow, submissions, and status	\$ 29,099.03	\$ 29,999.00
Salesforce.com	BG-IM	Inspections Module- Helps manage inspector itineraries, inspection checklists, decisions, results, ordinance and violation input. Available on any tablet type as well as offline, if required.	\$ 29,099.03	\$ 29,999.00
Salesforce.com	BG-OI	Offline Inspections- Allows for agencies to take the Inspection module offline into either Android, iOS, or Windows based devices. Costs also includes supporting agencies selection of mobile device management tools	\$ 9,699.03	\$ 9,999.00
Salesforce.com	BG-PLM	Planning Module -Helps you get productive and organize the complex processes involved in managing development and community projects. Event driven tasks automatically schedule notifications, proceedings, hearings and other critical deadlines and milestones	\$ 29,099.03	\$ 29,999.00
Salesforce.com	BG-LM	Licensing Module- Helps you renew licenses faster, collect licensing revenues on time, improve budgeting, and manage cash flow. BasicGov ensures your revenue is maximized due to automation of common everyday tasks related to licensing for local businesses	\$ 29,099.03	\$ 29,999.00

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Salesforce.com	BG-OLS	Offline Inspections Helps you renew licenses faster, collect licensing revenues on time, improve budgeting, and manage cash flow. BasicGov ensures your revenue is maximized due to automation of common everyday tasks related to licensing for local busines	\$ 29,099.03	\$ 29,999.00
Salesforce.com	BG-FA	Fund Accounting- Provides a centralized toolset to view, input, and manage cash and receivables, corrections and distributions, and accounting reports. The One-Stop Portal will communicate transactions events via files, emails and reports to and from dep	\$ 29,099.03	\$ 29,999.00
Salesforce.com	BG-FAS	BasicGov Full Access Seat Includes access to all modules within the BasicGov solution.	\$ 1,746.00	\$ 1,800.00
Salesforce.com	BG-AS	BasicGov Admin Seat- Includes client Admin access for self-management of BasicGov Solution	\$ 1,455.00	\$ 1,500.00
Salesforce.com	BG-OAS	BasicGov Offline Access Seat Includes access to BasicGov solution via tablet in an offline mode.	\$ 1,164.00	\$ 1,200.00
Salesforce.com	BG-DRE	Dynamic Rules Engine (DRE)A comprehensive set of tools to assist in the workflow configuration process and eliminates the need to write custom code to create workflow process. Unique to BasicGov on the Salesforce platform, The Dynamic Rules Engine (DRE)	\$ 48,499.03	\$ 49,999.00
Salesforce.com	BG-PC	Payment Cart & API A set of tools that provide an Amazon-style shopping cart that allows for multiple items to be paid for across multiple departments. When used with the Fund Accounting Module the combined offering allows for the easy allocation and rec	\$ 9,699.03	\$ 9,999.00
Salesforce.com	BG-LE	Letters Engine- An optional, and commonly required, module to generate certificates, create inspection reports, receipts, invoices and other physical documents. Automates the process of generating certificates, inspection reports, receipts, invoices, and	\$ 19,399.03	\$ 19,999.00

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		ESRI-GIS Connector ESRI GIS Connector integrates your existing ESRI GIS Server spatial data with BasicGov. It adds visual analysis capabilities to BasicGov. BasicGov GIS reduces complexity by providing your staff with map based tools to manage all land u		
Salesforce.com	BG-ESRI		\$ 9,699.03	\$ 9,999.00
Salesforce.com	204-100143	Distributed Sending	\$ 96,463.48	\$ 100,000.00
Salesforce.com	204-100143.1	Distributed Sending Additional Contacts (Price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-107000	ExactTarget- Basic Edition	\$ 4,630.25	\$ 4,800.00
Salesforce.com	204-107001	ExactTarget- Pro Edition	\$ 14,469.52	\$ 15,000.00
Salesforce.com	204-107002	ExactTarget- Corporate Edition	\$ 43,408.56	\$ 45,000.00
Salesforce.com	204-107003	ExactTarget- Enterprise Edition	\$ 289,390.43	\$ 300,000.00
Salesforce.com	204-107005	Additional Contacts - Pro Edition (Price is per contact)	\$ 0.10	\$ 0.10
Salesforce.com	204-107009	Triggered / Transactional Messaging	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-107010	Data & Analytics Standard (Price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-107011	Data & Analytics Advanced (Price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-107012	Additional Business Units (+5)	\$ 144,695.21	\$ 150,000.00
Salesforce.com	204-107013	Complex Org Management	\$ 96,463.48	\$ 100,000.00
Salesforce.com	204-107013.1	Complex Org Management Additional Contacts (Price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-107016	Sandbox for ExactTarget - Corporate Edition	\$ 24,115.87	\$ 25,000.00
Salesforce.com	204-107017	Sandbox for ExactTarget - Enterprise Edition	\$ 192,926.95	\$ 200,000.00
Salesforce.com	204-107018	Mobile Codes - Tier 1	\$ 1,929.27	\$ 2,000.00
Salesforce.com	204-107019	Mobile Codes - Tier 2	\$ 7,717.08	\$ 8,000.00
Salesforce.com	204-107020	Mobile Codes - Tier 3	\$ 14,469.52	\$ 15,000.00
Salesforce.com	204-107021	Mobile Codes - Tier 4	\$ 30,868.31	\$ 32,000.00
Salesforce.com	204-107022	Additional Users (per user)	\$ 578.78	\$ 600.00
Salesforce.com	204-107023	Additional Automations (+50K/year)	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-107024	Additional API Calls (+3.5M/year)	\$ 289.39	\$ 300.00
Salesforce.com	204-107025	Additional Data Storage (+10 GB)	\$ 5,787.81	\$ 6,000.00
Salesforce.com	204-107026	Additional Facebook Tabs (+20)	\$ 4,823.17	\$ 5,000.00
Salesforce.com	204-107043A	Super Messages (Basic Edition Only) >0 Messages to >2,000,000,000 M	\$ 0.03	\$ 0.03
Salesforce.com	204-107045	MobileConnect for Pro Edition	\$ 14,469.52	\$ 15,000.00
Salesforce.com	204-107045.1	MobileConnect for Pro Edition Additional Contacts (Price is per contact)	\$ 0.05	\$ 0.05

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Salesforce.com	204-107047	Additional Locations (+500)	\$ 48,231.74	\$ 50,000.00
Salesforce.com	204-200004	Sandbox for ExactTarget - Pro Edition	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-200004688	Social Studio- Publish, Listen & Engage Basic	\$ 17,363.43	\$ 18,000.00
Salesforce.com	204-200004689	Social Studio- Publish, Listen & Engage Pro	\$ 46,302.47	\$ 48,000.00
Salesforce.com	204-200004690	Social Studio- Publish, Listen & Engage Corporate	\$ 138,907.41	\$ 144,000.00
Salesforce.com	204-200004691	Social Studio- Publish, Listen & Engage Enterprise	\$ 463,024.69	\$ 480,000.00
Salesforce.com	204-200004692	Social Studio- Listen & Engage Basic	\$ 11,575.62	\$ 12,000.00
Salesforce.com	204-200004693	Social Studio- Listen & Engage Pro	\$ 34,726.85	\$ 36,000.00
Salesforce.com	204-200004694	Social Studio- Listen & Engage Corporate	\$ 92,604.94	\$ 96,000.00
Salesforce.com	204-200004695	Social Studio- Listen & Engage Enterprise	\$ 335,692.90	\$ 348,000.00
Salesforce.com	204-200004696	Social Studio - Social Hub - Basic (With 15 Actions)	\$ 9,260.49	\$ 9,600.00
Salesforce.com	204-200004697	Social Studio - Social Hub - Pro (With 40 Actions)	\$ 18,520.99	\$ 19,200.00
Salesforce.com	204-200004709	Social Studio - Social Accounts	\$ 2,893.90	\$ 3,000.00
Salesforce.com	204-200004712	Social Studio - Insights Credits	\$ 1,157.56	\$ 1,200.00
Salesforce.com	204-200004713	Social Studio - 50,000 Additional Mentions	\$ 11,575.62	\$ 12,000.00
Salesforce.com	204-200004714	Social Studio - 1 Million Additional Mentions	\$ 57,878.09	\$ 60,000.00
Salesforce.com	204-200005065	Social Studio- Listen & Engage Agency	\$ 10,996.84	\$ 11,400.00
Salesforce.com	204-200005066	Social Studio- Publish, Listen & Engage Agency	\$ 17,363.43	\$ 18,000.00
Salesforce.com	204-200005067	Social Studio - Additional TP & 1M Mentions -Agency*	\$ 10,996.84	\$ 11,400.00
Salesforce.com	204-200005068	Social Studio - Social Hub - Agency* (With 15 Actions)	\$ 627.01	\$ 650.00
Salesforce.com	204-200005071	Social Studio - Social Accounts - Agency*	\$ 2,893.90	\$ 3,000.00
Salesforce.com	204-200005072	Social Studio - Insights Credits - Agency*	\$ 1,157.56	\$ 1,200.00
Salesforce.com	204-200005613	Exact Target Standard + Success Plan	\$ 463.02	\$ 480.00
Salesforce.com	204-200005614	Exact Target Premier Success Plan	\$ 694.54	\$ 720.00
Salesforce.com	204-200005615	Exact Target Premier + Success Plan	\$ 1,157.56	\$ 1,200.00
Salesforce.com	204-200905	Private Domain	\$ 1,446.95	\$ 1,500.00
Salesforce.com	204-202000	Additional Sender Authentication Package	\$ 2,411.59	\$ 2,500.00
Salesforce.com	204-202080	Dedicated Data Environment	\$ 241,158.69	\$ 250,000.00
Salesforce.com	204-202081	Database Data Encryption	\$ 241,158.69	\$ 250,000.00
Salesforce.com	204-202089	Dedicated Message Transfer Agents (MTA)	\$ 48,231.74	\$ 50,000.00
Salesforce.com	204-209992	Salesforce Marketing Cloud Connector for Microsoft Dynamics v3/v4	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-209997	Salesforce Marketing Cloud Connector for Microsoft Dynamics 2011 O	\$ 9,646.35	\$ 10,000.00

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Salesforce.com	204-209998	Campaign Workflow Automation for Microsoft Dynamics CRM 4.0	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-209999	Salesforce Marketing Cloud Connector for Microsoft Dynamics 2011 O	\$ 9,646.35	\$ 10,000.00
Salesforce.com	204-212300	Live Offers (Price is per contact)	\$ 0.05	\$ 0.05
Salesforce.com	204-212415	Add-on Inbox Preview Rendering Group - North America	\$ 964.63	\$ 1,000.00
Salesforce.com	204-212416	Add-on Inbox Preview Rendering Group - Latin America	\$ 964.63	\$ 1,000.00
Salesforce.com	204-212417	Add-On Inbox Detective Basic - Asia Pacific	\$ 964.63	\$ 1,000.00
Salesforce.com	204-212418	Add-on Inbox Preview Rendering Group - Europe	\$ 964.63	\$ 1,000.00
Salesforce.com	204-212420	Premium In-Box Tools - 15 Reports Per Month	\$ 18,328.06	\$ 19,000.00
Salesforce.com	204-212421	Premium Inbox Tools - 50 reports per month	\$ 21,704.28	\$ 22,500.00
Salesforce.com	204-212422	Premium In-Box Tools - 125 Reports Per Month	\$ 27,009.77	\$ 28,000.00
Salesforce.com	204-212423	Premium Inbox Tools - 250 reports per month	\$ 32,315.26	\$ 33,500.00
Salesforce.com	204-212424	Premium In-Box Tools - 500 Reports Per Month	\$ 37,620.76	\$ 39,000.00
Salesforce.com	204-212425	Campaign Insight - 5MM Pixels per Month	\$ 4,340.86	\$ 4,500.00
Salesforce.com	204-212426	Campaign Insight - 10MM Pixels per Month	\$ 7,717.08	\$ 8,000.00
Salesforce.com	204-212427	Campaign Insight -25MM Pixels per Month	\$ 14,758.91	\$ 15,300.00
Salesforce.com	204-212428	Campaign Insight - 50MM Pixels per Month	\$ 27,299.16	\$ 28,300.00
Salesforce.com	204-212429	Campaign Insight - 75MM Pixels per Month	\$ 37,620.76	\$ 39,000.00
Salesforce.com	204-212430	Campaign Insight - 100MM Pixels per Month	\$ 45,627.22	\$ 47,300.00
Salesforce.com	204-212490	Inbox Monitor Basic 12	\$ 916.40	\$ 950.00
Salesforce.com	204-212491	Inbox Monitor Basic 36	\$ 2,411.59	\$ 2,500.00
Salesforce.com	204-212492	Inbox Monitor Basic 72	\$ 4,340.86	\$ 4,500.00
Salesforce.com	204-212493	Upgrade: Inbox Monitor Basic 12 to Inbox Monitor Basic 36	\$ 1,495.18	\$ 1,550.00
Salesforce.com	204-212494	Upgrade: Inbox Monitor Basic 12 to Inbox Monitor Basic 72	\$ 3,424.45	\$ 3,550.00
Salesforce.com	204-212496	Upgrade: Inbox Monitor Basic 36 to Inbox Monitor Basic 72	\$ 1,929.27	\$ 2,000.00
Salesforce.com	204-212497	Upgrade: Inbox Monitor Basic 36 to Inbox Tools Basic Combo	\$ 4,823.17	\$ 5,000.00

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Salesforce.com	204-212498	Upgrade: Inbox Monitor Basic 72 to Inbox Tools Basic Combo	\$ 2,893.90	\$ 3,000.00
Salesforce.com	204-212499	Inbox Preview Basic 40	\$ 916.40	\$ 950.00
Salesforce.com	204-212500	Inbox Preview Basic 120	\$ 2,411.59	\$ 2,500.00
Salesforce.com	204-212501	Inbox Preview Basic 240	\$ 4,340.86	\$ 4,500.00
Salesforce.com	204-212502	Upgrade: Inbox Preview Basic 40 to Inbox Preview 120	\$ 1,495.18	\$ 1,550.00
Salesforce.com	204-212503	Upgrade: Inbox Preview Basic 40 to Inbox Preview 240	\$ 3,424.45	\$ 3,550.00
Salesforce.com	204-212505	Upgrade: Inbox Preview Basic 120 to Inbox Preview 240	\$ 1,929.27	\$ 2,000.00
Salesforce.com	204-212506	Upgrade: Inbox Preview 120 to Inbox Tools Basic Combo	\$ 4,823.17	\$ 5,000.00
Salesforce.com	204-212507	Upgrade: Inbox Preview 240 to Inbox Tools Basic Combo	\$ 2,893.90	\$ 3,000.00
Salesforce.com	204-212508	Inbox Tools Basic Combo	\$ 7,234.76	\$ 7,500.00
Salesforce.com	204-212509	Add-on Inbox Monitor Seed Group Region	\$ 964.63	\$ 1,000.00
Salesforce.com	204-212510	Additional Annual Reports for Inbox Monitor 10	\$ 723.48	\$ 750.00
Salesforce.com	204-212511	Additional Annual Reports for Inbox Preview 10	\$ 241.16	\$ 250.00
Salesforce.com	204-212512	Upgrade: Premium Inbox Tools - 180 Annual Reports to 600 Annual Re	\$ 3,376.22	\$ 3,500.00
Salesforce.com	204-212513	Upgrade: Premium Inbox Tools - 180 Annual Reports to 1500 Annual R	\$ 8,681.71	\$ 9,000.00
Salesforce.com	204-212514	Upgrade: Premium Inbox Tools - 180 Annual Reports to 3000 Annual R	\$ 13,987.20	\$ 14,500.00
Salesforce.com	204-212515	Upgrade: Premium Inbox Tools - 180 Annual Reports to 6000 Annual R	\$ 19,292.70	\$ 20,000.00
Salesforce.com	204-212516	Upgrade: Premium Inbox Tools - 600 Annual Reports to 1500 Annual R	\$ 5,305.49	\$ 5,500.00
Salesforce.com	204-212517	Upgrade: Premium Inbox Tools - 600 Annual Reports to 3000 Annual R	\$ 10,610.98	\$ 11,000.00
Salesforce.com	204-212518	Upgrade: Premium Inbox Tools - 600 Annual Reports to 6000 Annual R	\$ 15,916.47	\$ 16,500.00
Salesforce.com	204-212519	Upgrade: Premium Inbox Tools - 1500 Annual Reports to 3000 Annual	\$ 5,305.49	\$ 5,500.00
Salesforce.com	204-212520	Upgrade: Premium Inbox Tools - 1500 Annual Reports to 6000 Annual	\$ 10,610.98	\$ 11,000.00
Salesforce.com	204-212522	Additional Annual Reports for Inbox Monitor 25	\$ 1,446.95	\$ 1,500.00
Salesforce.com	204-212523	Additional Annual Reports for Inbox Preview 50	\$ 964.63	\$ 1,000.00
Salesforce.com	204-212524	Return Path Connector	\$ 1,929.27	\$ 2,000.00

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Salesforce.com	204-212525	Return Path Inbox Insight - 10 Competitors	\$ 23,151.23	\$ 24,000.00
Salesforce.com	204-212602	Active Audiences: Package 1	\$ 48,231.74	\$ 50,000.00
Salesforce.com	204-212603	Active Audiences: Package 2	\$ 144,695.21	\$ 150,000.00
Salesforce.com	204-212604	Advertising Performance Package	\$ 694,537.03	\$ 720,000.00
Salesforce.com	204-240005	Email Archiving	\$ 241,158.69	\$ 250,000.00
Salesforce.com	204-240008	Tokenized Sending	\$ 192,926.95	\$ 200,000.00
Salesforce.com	204-240040	Email Burst Sending Package	\$ 241,158.69	\$ 250,000.00
Salesforce.com	204-600843	Marketing Cloud Training Instructor-Led	\$ 3,617.38	\$ 3,750.00
Salesforce.com	204-600844	Marketing Cloud Training Instructor-Led Certification	\$ 482.32	\$ 500.00
Salesforce.com	204-600851	Marketing Cloud Training Instructor-Led	\$ 2,170.43	\$ 2,250.00
Salesforce.com	204-600853	Marketing Cloud Training On-Site	\$ 1,929.27	\$ 2,000.00
Salesforce.com	204-620150	Inbox Insight Baseline Assessment	\$ 2,411.59	\$ 2,500.00
Salesforce.com	PS-SE	Professional Services - Software Engineer - Per Hour	\$ 241.00	\$ 250.00
Salesforce.com	PS-SSE	Professional Services - Senior Software Engineer - Per Hour	\$ 265.10	\$ 275.00
Salesforce.com	205-413	Lightning Platform Expansion for Community Cloud	\$ 240,000.00	\$ 240,000.00
Salesforce.com	205-943	myTrailhead for Employees	\$ 287.22	\$ 300.00
Salesforce.com	205-945	myTrailhead for Community Logins	\$ 22.98	\$ 24.00
Salesforce.com	205-946	myTrailhead for Community Members	\$ 57.44	\$ 60.00
Vlocity	205-VLOCITY -DPML	Vlocity Digital Portal/Mobile Logins - Citizen (per monthly login)	\$ 2.94	\$ 3.00
Vlocity	205 - PSCBASE004	Vlocity Government Cloud Base (Named User)	\$ 98,000.00	\$ 100,000.00
Vlocity	205-VLOCITY - TS	Vlocity Premier+ Support	\$ 0.20	\$ 0.20
Vlocity	205-VLOCITY -GPUF	Vlocity Government Platform User	\$ 490.00	\$ 500.00