



Department of
Administrative Services

Memo

Mike DeWine, Governor
Jon Husted, Lt. Governor

Matt Damschroder, Director

To: Fiscal Business Offices
State Printing Customers

From: Trisha Stephens, State Printing Administrator

Date: August 26, 2019

Re: Fiscal Year 2020 (FY20) Service Rates

The Department of Administrative Services, State Printing and Mail Services, has received OBM's service rate approvals for our fiscal year 2020.

The Commercial Printing rate has been approved with an increase from 2.47% to 3.75%. OBM proposes to reset the rate to a level that better balances income and expenses with the level of spending from a lower rate that was approved over the past two years.

The Copy Center's in-house document printing rate for black & white impressions will maintain at an average rate of \$.08 and color rate will remain the same at an average of \$.15 per single image. Reduced tier pricing is available for higher volumes of black & white and color printing. Please see attached document.

The Fulfillment Services rate will remain the same at \$.075 per insertion. The charge for envelopes will remain at \$.02 per envelope. The total charge for Fulfillment Services will be \$.095 (\$.075 per insertion rate plus \$.02 per envelope charge).

Mainframe Printing Services rate for black & white high-speed continuous printing will maintain the same from last year as \$0.017 per impression.

If you have any questions, please contact me at 614-644-6355 or trisha.stephens@das.ohio.gov.

2020 Copy Center Printing Rates

In-house Print Production Sliding Scale

Run Length	FY20 Rates
Color 1 - 500	0.190
Color 501 and up	0.150
Color Special 20,000 +	0.130
B&W 1 - 150	0.087
B&W 151 - 500	0.086
B&W 501 - 1,800	0.084
B&W 1,801 - 5,000	0.082
B&W 5,001 - 50,000	0.080
B&W 50,001 - up	0.073