



# BUSINESS DAY

Part of Governor Mike DeWine's Cabinet Day in the Mahoning Valley

**Wednesday, December 18 • 1:00 to 4:00 p.m.**

**Kent State University's Trumbull Campus**  
4314 Mahoning Avenue N.W.  
Technology Building, Rooms 113 and 117  
Warren, Ohio 44483

## Learn How to Certify and Grow Your Business

You're invited to join a free business-building event for minority, women, veteran, and socially and economically disadvantaged business owners. The workshop will cover how to become eligible for MBE, EDGE, and VBE program certification and how to bid on State contracts.

### Presented by:

Ohio Department of Administrative Services  
Ohio Development Services Agency  
Ohio Facilities Construction Commission

### Co-sponsors:

State Senator Sean O'Brien, District 32  
State Representative Gil Blair, District 63  
State Representative Michael O'Brien, District 64

## Agenda

- 1:00 – 1:15 p.m. Welcome and Introduction of Co-Hosts and Co-Sponsors  
Matt Damschroder, Director, Ohio Department of Administrative Services
- Introduction of Presenters  
Eric M. Seabrook, Deputy Director, Equal Opportunity Division, and State EEO Coordinator
- 1:15 – 4:00 p.m. Information Tables and Computer Lab
- 1:15 – 1:45 p.m. Certification 101 | MBE, EDGE, and VBE
- 1:45 – 2:15 p.m. Understanding the State of Ohio's Procurement Process
- 2:15 – 2:45 p.m. Doing business with the Ohio Facilities Construction Commission
- 2:45 – 3:00 p.m. Why a Capability Statement is Vital
- 3:00 – 3:30 p.m. I'm Certified; Now What?
- 3:30 – 4:00 p.m. Understanding the Available Loan, Bond, and Capital Access Programs

Register online at [das.ohio.gov/HD6364\\_MBE-EDGE-VBE-BusinessDay](https://das.ohio.gov/HD6364_MBE-EDGE-VBE-BusinessDay)  
Call 614-466-8380 for more information