

| <b>State of Ohio MCSA; Adobe</b>   |                       |  |            |                               |  |  |   |                      |
|--|-----------------------|--|------------|-------------------------------|--|--|---|----------------------|
| <b>Adobe Products: Adobe Creative Cloud and Document Cloud</b>   |                       |  |            |                               |  |  |   |                      |
| Discounts are offered for lines 101-128 are available to all subscribing entities once a minimum threshold has been reached for the eligible Tier. |                       |  |            |                               |  |  |   |                      |
| Line   | Part Number           | Description  | List Price | Tier 1<br>MCSA PRICE<br>1-499 | Tier 2<br>MCSA Price (2%)<br>Qty 500-1,000 | Tier 3<br>MCSA Price (3%)<br>Qty 1,001-2,000 | Tier 4<br>MCSA Price (5%)<br>Qty 2,001+ | Product Group        |
| 1  | 210-3281-C1-63AC01A12 | Adobe Creative Cloud Desktop Apps Term License & M&S - 12 Months - 1 User, Level 1, CLP (CLP # Required) | \$840.00   | \$820.70                      | \$804.29                                   | \$796.08                                     | \$779.67                                | Creative Cloud       |
| 2  | 210-3275-V-80BC01A12  | Adobe Acrobat Pro DC Licensing Subscription - 12 Months, 1 User  | \$179.88   | \$175.80                      | \$172.28                                   | \$170.53                                     | \$167.01                                | Adobe Document Cloud |
| 3  | 210-3221-V-72BC01A12  | Adobe After Effects CC License Subscription - 12 Months, 1 User  | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 4  | 210-3223-V-17BC01A12  | Adobe Audition CC License Subscription - 12 Months, 1 User   | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 5  | 210-3217-V-13BC01A12  | Adobe Dreamweaver CC License Subscription - 12 Months, 1 User  | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 6  | 210-3215-V-68BC01A12  | Adobe Flash Professional CC License Subscription - 12 Months, 1 User                                     | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 7  | 210-3210-V-85BC01A12  | Adobe Illustrator CC License Subscription - 12 Months, 1 User  | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 8  | 210-3240-V-95BC01A12  | Adobe InCopy CC License Subscription - 12 Months, 1 User   | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 9  | 210-3211-V-31BC01A12  | Adobe InDesign CC License Subscription - 12 Months, 1 User   | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 10   | 210-3283-V-50BC01A12  | Adobe Muse CC License Subscription - 12 Months, 1 User   | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 11   | 210-3207-V-57BC01A12  | Adobe Photoshop CC License Subscription - 12 Months, 1 User  | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 12   | 210-3220-V-24BC01A12  | Adobe Premiere Pro CC License Subscription - 12 Months, 1 User   | \$359.88   | \$351.61                      | \$344.58                                   | \$341.06                                     | \$334.03                                | Creative Cloud       |
| 13   | 210-3223-V-86BC01A12  | Adobe Audition CC License Subscription (From CS3 and later) - 12 Months, 1 User                          | \$239.88   | \$234.37                      | \$229.68                                   | \$227.34                                     | \$222.65                                | Creative Cloud       |
| 14   | 210-3283-V-90BC01A12  | Adobe Muse CC License Subscription (From CS3 and later) - 12 Months, 1 User                              | \$239.88   | \$234.37                      | \$229.68                                   | \$227.34                                     | \$222.65                                | Creative Cloud       |
| 15   | 210-3220-V-43BC01A12  | Adobe Premiere Pro CC License Subscription (From CS3 and later) - 12 Months, 1 User                      | \$239.88   | \$234.37                      | \$229.68                                   | \$227.34                                     | \$222.65                                | Creative Cloud       |

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| Line | Part Number          | Description   | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group        |
|------|----------------------|---|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------------|
|      |                      |   |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                      |
| 16   | 210-3221-V-04BC01A12 | Adobe After Effects CC License Subscription (From CS3 and later) - 12 Months, 1 User        | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 17   | 210-3217-V-68BC01A12 | Adobe Dreamweaver CC License Subscription (From CS3 and later) - 12 Months, 1 User          | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 18   | 210-3215-V-23BC01A12 | Adobe Flash Professional CC License Subscription (From CS3 and later) - 12 Months, 1 User   | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 19   | 210-3210-V-57BC01A12 | Adobe Illustrator CC License Subscription (From CS3 and later) - 12 Months, 1 User          | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 20   | 210-3240-V-00BC01A12 | Adobe InCopy CC License Subscription (From CS3 and later) - 12 Months, 1 User               | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 21   | 210-3211-V-56BC01A12 | Adobe InDesign CC License Subscription (From CS3 and later) - 12 Months, 1 User             | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 22   | 210-3207-V-53BC01A12 | Adobe Photoshop CC License Subscription (From CS3 and later) - 12 Months, 1 User            | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 23   | 2r1-3210-V-48BC01A12 | Adobe Illustrator CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User  | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 24   | 2R1-3275-V-76BC01A12 | Adobe Acrobat Pro DC Licensing Subscription Renewal - 12 Months, 1 User                     | \$179.88   | \$175.80            | \$172.28                         | \$170.53                           | \$167.01                      | Adobe Document Cloud |
| 25   | 210-3212-V-98BC01A12 | Adobe Acrobat Standard DC Licensing Subscription - Windows - 12 Months, 1 User              | \$155.88   | \$152.35            | \$149.30                         | \$147.78                           | \$144.73                      | Adobe Document Cloud |
| 26   | 2R1-3212-V-89BC01A12 | Adobe Acrobat Standard DC Licensing Subscription Renewal - Windows - 12 Months, 1 User      | \$155.88   | \$152.35            | \$149.30                         | \$147.78                           | \$144.73                      | Adobe Document Cloud |
| 27   | 2r1-3284-V-54BC01A12 | Adobe Edge Animate CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |
| 28   | 2r1-3285-V-65BC01A12 | Adobe Edge Inspect CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud       |

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| Line | Part Number          | Description  | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group  |
|------|----------------------|--|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------|
|      |                      |  |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                |
| 29   | 2r1-3265-V-22BC01A12 | Adobe Prelude CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User                           | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 30   | 2r1-3267-V-21BC01A12 | Adobe SpeedGrade CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User                        | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 31   | 2r1-3284-V-50BC01A12 | Adobe Edge Animate CC License Subscription Renewal - 12 Months, 1 User   | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 32   | 2r1-3285-V-62BC01A12 | Adobe Edge Inspect CC License Subscription Renewal - 12 Months, 1 User   | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 33   | 2r1-3265-V-28BC01A12 | Adobe Prelude CC License Subscription Renewal - 12 Months, 1 User  | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 34   | 2r1-3267-V-28BC01A12 | Adobe SpeedGrade CC License Subscription Renewal - 12 Months, 1 User   | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 35   | 210-3280-V-30BC01A12 | Adobe Creative Cloud for Teams - Complete - Subscription License - 1Y - 12 Month, 1 User                         | \$839.88   | \$820.75            | \$804.34                         | \$796.13                           | \$779.71                      | Creative Cloud |
| 36   | 210-3280-V-10BC01A12 | Adobe Creative Cloud for Teams - Complete - License Subscription (From CS3 and later) - 12 Months, 1 User        | \$599.88   | \$586.10            | \$574.38                         | \$568.52                           | \$556.80                      | Creative Cloud |
| 37   | 2r1-3210-V-51BC01A12 | Adobe Illustrator CC License Subscription Renewal - 12 Months, 1 User  | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 38   | 2r1-3280-V-00BC01A12 | Adobe Creative Cloud for Teams - Complete- License Subscription Renewal (From CS3 and later) - 12 Months, 1 User | \$599.88   | \$586.10            | \$574.38                         | \$568.52                           | \$556.80                      | Creative Cloud |
| 39   | 2r1-3280-V-08BC01A12 | Adobe Creative Cloud for Teams - Complete - License Subscription Renewal - 12 Months, 1 User                     | \$839.88   | \$820.59            | \$804.18                         | \$795.97                           | \$779.56                      | Creative Cloud |
| 40   | 2r1-3223-V-32BC01A12 | Adobe Audition CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User                          | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 41   | 2r1-3283-V-84BC01A12 | Adobe Muse CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User                              | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |

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| Line | Part Number          | Description   | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group  |
|------|----------------------|---|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------|
|      |                      |   |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                |
| 42   | 2r1-3220-V-10BC01A12 | Adobe Premiere Pro CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User       | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 43   | 2r1-3221-V-96BC01A12 | Adobe After Effects CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User      | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 44   | 2r1-3217-V-28BC01A12 | Adobe Dreamweaver CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User        | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 45   | 2r1-3215-V-16BC01A12 | Adobe Flash Professional CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 46   | 2r1-3240-V-38BC01A12 | Adobe InCopy CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User             | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 47   | 2r1-3211-V-58BC01A12 | Adobe InDesign CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User           | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 48   | 2r1-3207-V-76BC01A12 | Adobe Photoshop CC License Subscription Renewal (From CS3 and later) - 12 Months, 1 User          | \$239.88   | \$234.37            | \$229.68                         | \$227.34                           | \$222.65                      | Creative Cloud |
| 49   | 2r1-3223-V-15BC01A12 | Adobe Audition CC License Subscription Renewal - 12 Months, 1 User                                | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 50   | 2r1-3283-V-78BC01A12 | Adobe Muse CC License Subscription Renewal - 12 Months, 1 User                                    | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 51   | 2r1-3220-V-02BC01A12 | Adobe Premiere Pro CC License Subscription Renewal - 12 Months, 1 User                            | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 52   | 2r1-3221-V-91BC01A12 | Adobe After Effects CC License Subscription Renewal - 12 Months, 1 User                           | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 53   | 2r1-3217-V-38BC01A12 | Adobe Dreamweaver CC License Subscription Renewal - 12 Months, 1 User                             | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 54   | 2r1-3215-V-27BC01A12 | Adobe Flash Professional CC License Subscription Renewal - 12 Months, 1 User                      | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 55   | 2r1-3240-V-33BC01A12 | Adobe InCopy CC License Subscription Renewal - 12 Months, 1 User                                  | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |

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| Line | Part Number          | Description  | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group  |
|------|----------------------|--|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------|
|      |                      |  |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                |
| 56   | 2r1-3211-V-63BC01A12 | Adobe InDesign CC License Subscription Renewal - 12 Months, 1 User                                       | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 57   | 2r1-3207-V-77BC01A12 | Adobe Photoshop CC License Subscription Renewal - 12 Months, 1 User                                      | \$359.88   | \$351.61            | \$344.58                         | \$341.06                           | \$334.03                      | Creative Cloud |
| 58   | 210T-3226            | Adobe ColdFusion Enterprise (2 CPUS) Enterprise Term License with Maintenance & Gold Support - 12 Months | \$4,080.00 | \$3,986.27          | \$3,906.54                       | \$3,866.68                         | \$3,786.96                    | Creative Cloud |
| 59   | 210T-3226-B          | Adobe ColdFusion Builder Enterprise Term License with Maintenance & Gold Support - 12 Months             | \$144.00   | \$140.69            | \$137.88                         | \$136.47                           | \$133.66                      | Creative Cloud |
| 60   | 210T-3277            | Adobe LeanPrint Enterprise Enterprise Term License with Maintenance & Gold Support - 12 Months           | \$22.00    | \$21.49             | \$21.06                          | \$20.85                            | \$20.42                       | Creative Cloud |
| 61   | 210T-3251-S          | Adobe RoboHelp Server Enterprise Term License with Maintenance & Gold Support - 12 Months                | \$960.00   | \$937.95            | \$919.19                         | \$909.81                           | \$891.05                      | Creative Cloud |
| 62   | 210T-3251            | Adobe RoboHelp Office Enterprise Term License with Maintenance & Gold Support - 12 Months                | \$507.00   | \$495.35            | \$485.44                         | \$480.49                           | \$470.58                      | Creative Cloud |
| 63   | 210T-3274            | Adobe FrameMaker Server Enterprise Term License with Maintenance & Gold Support - 12 Months              | \$7,600.00 | \$7,425.41          | \$7,276.90                       | \$7,202.65                         | \$7,054.14                    | Creative Cloud |
| 64   | 210T-3238            | Adobe FrameMaker Enterprise Term License with Maintenance & Gold Support - 12 Months                     | \$507.00   | \$495.35            | \$485.44                         | \$480.49                           | \$470.58                      | Creative Cloud |
| 65   | 210T-3230            | Adobe eLearning Suite Enterprise Term License with Maintenance & Gold Support - 12 Months                | \$912.00   | \$891.05            | \$873.23                         | \$864.32                           | \$846.50                      | Creative Cloud |
| 66   | 210T-3227            | Adobe Director Enterprise Term License with Maintenance & Gold Support - 12 Months                       | \$479.00   | \$468.00            | \$458.64                         | \$453.96                           | \$444.60                      | Creative Cloud |
| 67   | 210T-3225            | Adobe Captivate Enterprise Term License with Maintenance & Gold Support - 12 Months                      | \$456.00   | \$445.57            | \$436.66                         | \$432.20                           | \$423.29                      | Creative Cloud |
| 68   | 210T-6178            | Adobe Presenter Enterprise Term License with Maintenance & Gold Support - 12 Months                      | \$253.00   | \$247.21            | \$242.27                         | \$239.79                           | \$234.85                      | Creative Cloud |

Addendum C

| Line | Part Number     | Description   | List Price   | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group        |
|------|-----------------|---|--------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------------|
|      |                 |   |              | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                      |
| 69   | 210T-3219       | Adobe Contribute Enterprise Term License with Maintenance & Gold Support - 12 Months                          | \$96.00      | \$93.80             | \$91.92                          | \$90.99                            | \$89.11                       | Creative Cloud       |
| 70   | 210T-3282       | Adobe FrameMaker XMLAuthor Enterprise Term License with Maintenance & Gold Support - 12 Months                | \$203.00     | \$198.36            | \$194.39                         | \$192.41                           | \$188.44                      | Creative Cloud       |
| 71   | 210T-3254       | Adobe Technical Suite Enterprise Term License with Maintenance & Gold Support - 12 Months                     | \$861.00     | \$841.22            | \$824.40                         | \$815.98                           | \$799.16                      | Creative Cloud       |
| 72   | 210-1429-MG-U   | Adobe Experience Manager - Managed Services Users - Per User - 12 Months                                      | \$660.00     | \$598.22            | \$586.26                         | \$580.27                           | \$568.31                      | Adobe Document Cloud |
| 73   | 210-1430-MG-L1  | Adobe Experience Manager - Managed Services Production Large Capacity 99.5% - Per Instance - 12 Months        | \$50,000.00  | \$45,319.90         | \$44,413.50                      | \$43,960.30                        | \$43,053.91                   | Adobe Document Cloud |
| 74   | 210-1430-MG-L2  | Adobe Experience Manager - Managed Services Production Large Capacity 99.9% - Per Instance - 12 Months        | \$67,500.00  | \$61,181.86         | \$59,958.22                      | \$59,346.40                        | \$58,122.77                   | Adobe Document Cloud |
| 75   | 210-1430-MG-L3  | Adobe Experience Manager - Managed Services Production Large Capacity 99.95% - Per Instance - 12 Months       | \$95,000.00  | \$86,107.81         | \$84,385.65                      | \$83,524.58                        | \$81,802.42                   | Adobe Document Cloud |
| 76   | 210-1430-MG-L4  | Adobe Experience Manager - Managed Services Production Large Capacity 99.99% - Per Instance - 12 Months       | \$137,500.00 | \$124,629.72        | \$122,137.13                     | \$120,890.83                       | \$118,398.23                  | Adobe Document Cloud |
| 77   | 210-1430-MG-XL1 | Adobe Experience Manager - Managed Services Production Extra-Large Capacity 99.5% - Per Instance - 12 Months  | \$100,000.00 | \$90,639.80         | \$88,827.00                      | \$87,920.61                        | \$86,107.81                   | Adobe Document Cloud |
| 78   | 210-1430-MG-XL2 | Adobe Experience Manager - Managed Services Production Extra-Large Capacity 99.9% - Per Instance - 12 Months  | \$135,000.00 | \$122,363.73        | \$119,916.46                     | \$118,692.82                       | \$116,245.54                  | Adobe Document Cloud |
| 79   | 210-1430-MG-XL3 | Adobe Experience Manager - Managed Services Production Extra-Large Capacity 99.95% - Per Instance - 12 Months | \$190,000.00 | \$172,215.62        | \$168,771.31                     | \$167,049.15                       | \$163,604.84                  | Adobe Document Cloud |
| 80   | 210-1430-MG-XL4 | Adobe Experience Manager - Managed Services Production Extra-Large Capacity 99.99% - Per Instance - 12 Months | \$275,000.00 | \$249,259.45        | \$244,274.26                     | \$241,781.67                       | \$236,796.48                  | Adobe Document Cloud |

Addendum C

| Line | Part Number       | Description   | List Price   | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group        |
|------|-------------------|---|--------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------------|
|      |                   |   |              | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                      |
| 81   | 210-1430-MG-NPM   | Adobe Experience Manager - Managed Services Non-Production Medium Capacity - Per Instance - 12 Months                   | \$30,000.00  | \$27,191.94         | \$26,648.10                      | \$26,376.18                        | \$25,832.34                   | Adobe Document Cloud |
| 82   | 210-1430-MG-NPL   | Adobe Experience Manager - Managed Services Non-Production Large Capacity - Per Instance - 12 Months                    | \$50,000.00  | \$45,319.90         | \$44,413.50                      | \$43,960.30                        | \$43,053.91                   | Adobe Document Cloud |
| 83   | 210-1430-MG-ST1   | Adobe Experience Manager - Managed Services Storage 250 GB - Per Pack - 12 Months                                       | \$1,080.00   | \$978.91            | \$959.33                         | \$949.54                           | \$929.96                      | Adobe Document Cloud |
| 84   | 210-1430-MG-CDP   | Adobe Experience Manager - Managed Services 500 GB Content Delivery - Per Pack - 12 Months                              | \$1,800.00   | \$1,631.52          | \$1,598.89                       | \$1,582.57                         | \$1,549.94                    | Adobe Document Cloud |
| 85   | 210-1430-MG-NP    | Adobe Experience Manager - Managed Services 500 GB Network I/O - Per Pack - 12 Months                                   | \$1,980.00   | \$1,794.67          | \$1,758.78                       | \$1,740.83                         | \$1,704.94                    | Adobe Document Cloud |
| 86   | 210-1430-MG-BUP   | Adobe Experience Manager - Managed Services 1TB Backup - Per Pack - 12 Months   | \$1,080.00   | \$978.91            | \$959.33                         | \$949.54                           | \$929.96                      | Adobe Document Cloud |
| 87   | 210-1426-MG-P1    | Adobe Experience Manager Document Security - Managed Services Minimum 1000 Recipients 99.5% - Per Recipient - 12 Months | \$70.00      | \$63.44             | \$62.17                          | \$61.54                            | \$60.27                       | Adobe Document Cloud |
| 88   | 210-1427-MG-B1    | Adobe Experience Manager Forms - Managed Services 99.5% - Per CPU - 12 Months   | \$460,000.00 | \$416,896.73        | \$408,558.80                     | \$404,389.83                       | \$396,051.89                  | Adobe Document Cloud |
| 89   | 210-1427-MG-BVA   | Adobe Experience Manager Forms - Managed Services Increase Instance By 2 VCPU - Per Instance - 12 Months                | \$380,000.00 | \$344,392.95        | \$337,505.09                     | \$334,061.16                       | \$327,173.30                  | Adobe Document Cloud |
| 90   | 210T-1424-61U     | Adobe Experience Manager 6.1 - OnPremise Term Users - Per User - 12 Months  | \$660.00     | \$598.16            | \$586.20                         | \$580.22                           | \$568.25                      | Adobe Document Cloud |
| 91   | 210T-1427-61      | Adobe Experience Manager Forms 6.1 - OnPremise Term - Per CPU - 12 Months   | \$165,000.00 | \$149,539.04        | \$146,548.26                     | \$145,052.87                       | \$142,062.09                  | Adobe Document Cloud |
| 92   | 210T-1426-61R     | Adobe Experience Manager Document Security 6.1 - OnPremise Term Minimum 1000 Recipients - Per Recipient - 12 Months     | \$55.00      | \$49.85             | \$48.85                          | \$48.35                            | \$47.36                       | Adobe Document Cloud |
| 93   | 210-1429-MG-BVA-1 | Adobe Experience Manager - Managed Services Increase Instance By 1 VCPU - Per Instance - 12 Months                      | \$5,000.00   | \$4,531.49          | \$4,440.86                       | \$4,395.55                         | \$4,304.92                    | Adobe Document Cloud |

Addendum C

| Line | Part Number   | Description   | List Price   | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group        |
|------|---------------|---|--------------|---------------------|----------------------------------|------------------------------------|-------------------------------|----------------------|
|      |               |   |              | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                      |
| 94   | 210-7041-ES   | Adobe Document Cloud for Enterprise - Premium eSign Services P2 - Per Seat - Min 5 Seats Req (300 Transactions per Seat Included) - 12 Months                   | \$540.00     | \$527.76            | \$517.20                         | \$511.93                           | \$501.37                      | Adobe Document Cloud |
| 95   | 210-7041-T    | Adobe Document Cloud for Enterprise - Premium eSign Services P2 - Per Transaction - 1-300 Transaction Purchase Req (Existing eSign Account Required) - 12 Month | \$540.00     | \$527.76            | \$517.20                         | \$511.93                           | \$501.37                      | Adobe Document Cloud |
| 96   | 210T-1411-5UT | Adobe Experience Manager Term License & Maintenance and Support - Per User 12 Months  | \$660.00     | \$598.25            | \$586.29                         | \$580.30                           | \$568.34                      | Adobe Document Cloud |
| 97   | 210T-1412-5BT | Adobe Experience Manager Standard Term License & Maintenance and Support - Per Base 12 Months   | \$210,000.00 | \$190,352.04        | \$186,545.00                     | \$184,641.48                       | \$180,834.44                  | Adobe Document Cloud |
| 98   | 210T-1412-5IT | Adobe Experience Manager Standard Term License & Maintenance and Support - Per Instance 12 Months   | \$45,000.00  | \$40,789.72         | \$39,973.93                      | \$39,566.03                        | \$38,750.23                   | Adobe Document Cloud |
| 99   | 210T-1413-5BT | Adobe Experience Manager Basic Term License & Maintenance and Support - Per Base 12 Months  | \$135,000.00 | \$122,369.17        | \$119,921.79                     | \$118,698.09                       | \$116,250.71                  | Adobe Document Cloud |
| 100  | 210T-1413-5IT | Adobe Experience Manager Basic Term License & Maintenance and Support - Per Instance 12 Months  | \$30,000.00  | \$27,193.15         | \$26,649.29                      | \$26,377.36                        | \$25,833.49                   | Adobe Document Cloud |

Addendum C

| Line  | Part Number          | Description  | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group               |
|---|----------------------|--|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|-----------------------------|
|   |                      |  |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                             |
| <b>Lines 101-128 Contain ETLA Pricing - Special Terms and Conditions Apply*</b> |                      |  |            |                     |                                  |                                    |                               |                             |
| 101   | 210T-3278-P2-E-ETLA  | Adobe Acrobat DC eSign Services P2 Add-On Hosted New - 36 Month Term License paid annually (ETLA pricing referenced is annual price)   | \$1.80     | \$1.76              | \$1.72                           | \$1.71                             | \$1.67                        | Adobe Document Cloud - ETLA |
| 102   | 210T-3275-S-T1-ETLA  | Adobe Acrobat DC Professional with Services SW Subscription - Tier 1 - 36 Month Term License paid annually (ETLA pricing referenced is annual price)                         | \$178.00   | \$101.16            | \$91.96                          | \$83.60                            | \$76.00                       | Adobe Document Cloud - ETLA |
| 103   | 210T-3212-S-T3-ETLA  | Adobe Acrobat DC Standard with Services SW Subscription - Tier 3 - 36 Month Term License paid annually (ETLA pricing referenced is annual price)                             | \$128.00   | \$65.22             | \$59.29                          | \$53.90                            | \$49.00                       | Adobe Document Cloud - ETLA |
| 104   | 210T-3276-P2-T1-ETLA | Adobe Acrobat DC Premium SW Subscription - P2 Tier 1 - 36 Month Term License paid annually (ETLA pricing referenced is annual price)   | \$600.00   | \$448.55            | \$407.77                         | \$370.70                           | \$337.00                      | Adobe Document Cloud - ETLA |
| 105   | 210T-3226-ETLA       | Adobe ColdFusion Enterprise (2 CPUS) Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price) | \$4,080.00 | \$4,051.69          | \$3,858.75                       | \$3,675.00                         | \$3,500.00                    | Creative Cloud - ETLA       |
| 106   | 210T-3226-B-ETLA     | Adobe ColdFusion Builder Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)             | \$144.00   | \$139.00            | \$136.50                         | \$135.00                           | \$130.00                      | Creative Cloud - ETLA       |
| 107   | 210T-3277-ETLA       | Adobe LeanPrint Enterprise Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)           | \$22.00    | \$20.00             | \$19.50                          | \$18.75                            | \$18.00                       | Creative Cloud - ETLA       |

Addendum C

| Line | Part Number      | Description   | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group         |
|------|------------------|---|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|-----------------------|
|      |                  |   |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                       |
| 108  | 210T-3251-S-ETLA | Adobe RoboHelp Server Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)   | \$960.00   | \$937.95            | \$919.19                         | \$909.81                           | \$891.05                      | Creative Cloud - ETLA |
| 109  | 210T-3251-ETLA   | Adobe RoboHelp Office Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)   | \$507.00   | \$442.21            | \$421.16                         | \$401.10                           | \$382.00                      | Creative Cloud - ETLA |
| 110  | 210T-3274-ETLA   | Adobe FrameMaker Server Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price) | \$7,600.00 | \$7,425.41          | \$7,276.90                       | \$7,202.65                         | \$7,054.14                    | Creative Cloud - ETLA |
| 111  | 210T-3238-ETLA   | Adobe FrameMaker Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)        | \$507.00   | \$475.34            | \$461.49                         | \$448.05                           | \$435.00                      | Creative Cloud - ETLA |
| 112  | 210T-3230-ETLA   | Adobe eLearning Suite Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)   | \$912.00   | \$816.13            | \$777.26                         | \$740.25                           | \$705.00                      | Creative Cloud - ETLA |
| 113  | 210T-3227-ETLA   | Adobe Director Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)          | \$479.00   | \$468.00            | \$458.64                         | \$453.96                           | \$444.60                      | Creative Cloud - ETLA |

Addendum C

| Line | Part Number    | Description  | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group         |
|------|----------------|--|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|-----------------------|
|      |                |  |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                       |
| 114  | 210T-3225-ETLA | Adobe Captivate Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)            | \$456.00   | \$435.10            | \$426.56                         | \$418.20                           | \$410.00                      | Creative Cloud - ETLA |
| 115  | 210T-6178-ETLA | Adobe Presenter Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)            | \$253.00   | \$247.21            | \$242.27                         | \$239.79                           | \$234.85                      | Creative Cloud - ETLA |
| 116  | 210T-3219-ETLA | Adobe Contribute Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)           | \$96.00    | \$92.00             | \$90.00                          | \$89.00                            | \$88.00                       | Creative Cloud - ETLA |
| 117  | 210T-3282-ETLA | Adobe FrameMaker XMLAuthor Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price) | \$203.00   | \$198.36            | \$194.39                         | \$192.41                           | \$188.44                      | Creative Cloud - ETLA |
| 118  | 210T-3254-ETLA | Adobe Technical Suite Enterprise Term License with Maintenance & Gold Support - 36 Month Term License paid annually (ETLA pricing referenced is annual price)      | \$861.00   | \$758.67            | \$689.70                         | \$627.00                           | \$570.00                      | Creative Cloud - ETLA |

Addendum C

| Line | Part Number               | Description   | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group         |
|------|---------------------------|---|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|-----------------------|
|      |                           |   |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                       |
| 119  | 210-3280-1-ETLA           | Adobe Creative Cloud Desktop App - Term License & Maintenance & Support 1 User - 36 Month Term License Paid Annually (ETLA pricing referenced is annual price)<br>This includes the following components: After Effects, Audition, Dreamweaver, Flash Professional, Illustrator, InCopy, InDesign, Muse, Photoshop, Premiere Pro, *Fireworks, *Flash Builder Pro, *Prelude, *Design Standard, *Design and Web Premium, *Production Premium, *Anywhere, *Lightroom<br>Please see lines 9-18 for Single App List Prices and GSA Prices<br>Components shown with a * are on-line apps only | \$860.00   | \$815.00            | \$800.00                         | \$790.00                           | \$765.00                      | Creative Cloud - ETLA |
| 120  | 210-3221-V-72BC01A12-ETLA | Adobe After Effects CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)   | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 121  | 210-3223-V-17BC01A12-ETLA | Adobe Audition CC License Subscription - 36 Month Term License paid annually, 1 User ( (ETLA pricing referenced is annual price)  | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 122  | 210-3217-V-13BC01A12-ETLA | Adobe Dreamweaver CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)   | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 123  | 210-3215-V-68BC01A12-ETLA | Adobe Flash Professional CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)  | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 124  | 210-3210-V-85BC01A12-ETLA | Adobe Illustrator CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)   | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |

Addendum C

| Line   | Part Number               | Description  | List Price | Tier 1              | Tier 2                           | Tier 3                             | Tier 4                        | Product Group         |
|--|---------------------------|--|------------|---------------------|----------------------------------|------------------------------------|-------------------------------|-----------------------|
|  |                           |  |            | MCSA PRICE<br>1-499 | MCSA Price (2%)<br>Qty 500-1,000 | MCSA Price (3%)<br>Qty 1,001-2,000 | MCSA Price (5%)<br>Qty 2,001+ |                       |
| 125  | 210-3240-V-95BC01A12-ETLA | Adobe InCopy CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)       | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 126  | 210-3211-V-31BC01A12-ETLA | Adobe InDesign CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)     | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 127  | 210-3207-V-57BC01A12-ETLA | Adobe Photoshop CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price)    | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| 128  | 210-3220-V-24BC01A12-ETLA | Adobe Premiere Pro CC License Subscription - 36 Month Term License paid annually, 1 User (ETLA pricing referenced is annual price) | \$359.88   | \$300.00            | \$280.00                         | \$240.00                           | \$225.00                      | Creative Cloud - ETLA |
| <p>Pricing is based on current versions as of November 2015 - Carahsoft will work with OHIO to update pricing based on the then current pricing provided by Adobe on a quarterly basis. New pricing may be sent at anytime in order to add or remove products based on current availability.</p> |                           |  |            |                     |                                  |                                    |                               |                       |
| <p><b>*ETLA Pricing Terms and Conditions:</b></p>  |                           |  |            |                     |                                  |                                    |                               |                       |
| <p>All purchase orders established against the ETLA SKUS (Lines 101 - 128) require 3 year commitment (1 year + 2 options paid annually - remove 1yr and 2 options language).</p>   |                           |  |            |                     |                                  |                                    |                               |                       |

## State of Ohio MCSA; Adobe

### Adobe Training, Consulting, and Services

| Part Number    | Description   | List Price    | MCSA Price    |
|----------------|---|---------------|---------------|
| 210-4320       | Adobe Training - 1 Day Onsite   | \$ 6,300.00   | \$ 6,155.60   |
| 210-4321       | Adobe Training - 2 Day Onsite   | \$ 11,600.00  | \$ 11,334.11  |
| 210-4322       | Adobe Training - 3 Day Onsite   | \$ 16,900.00  | \$ 16,512.62  |
| 210-4323       | Adobe Training - 4 Day Onsite   | \$ 22,200.00  | \$ 21,691.13  |
| 210-4324       | Adobe Training - 5 Day Onsite   | \$ 27,500.00  | \$ 26,869.65  |
| 210-4500       | Adobe Senior Principal Consultant Per Hour  | \$ 350.00     | \$ 341.97     |
| 210-4501       | Adobe Senior Project Manager Per Hour   | \$ 300.00     | \$ 293.13     |
| 210-4502       | Adobe Principal Consultant Per Hour   | \$ 300.00     | \$ 293.13     |
| 210-4503       | Adobe Project Manager Per Hour  | \$ 275.00     | \$ 268.70     |
| 210-4504       | Adobe Senior Consultant Per Hour  | \$ 250.00     | \$ 244.27     |
| 210-4506       | Adobe Consultant Per Hour   | \$ 225.00     | \$ 219.84     |
| 210-4507       | Adobe Associate Consultant Per Hour   | \$ 175.00     | \$ 170.99     |
| 210-4120-NS    | Adobe Technical Premium Support Subscription Solution Add-On Service- Platinum Uplift per product 12 Months                           | \$ 60,000.00  | \$ 57,454.91  |
| 2R1-4120-NS    | Adobe Technical Premium Support Subscription Solution Add-On Service- Platinum Uplift per product 12 Months Renewal                   | \$ 60,000.00  | \$ 57,454.91  |
| 210-4120-SW    | Adobe Technical Premium Support PREM Solution Add-On Service- Platinum Uplift per product 12 Months                                   | \$ 60,000.00  | \$ 57,454.91  |
| 2R1-4120-SW    | Adobe Technical Premium Support PREM Solution Add-On Service- Platinum Uplift per product 12 Months Renewal                           | \$ 60,000.00  | \$ 57,454.91  |
| 210-4120-NS-PP | Adobe Technical Premium Preferred Support Subscription Solution Service Add-On Service - Platinum Uplift per product 12 Months        | \$ 120,000.00 | \$ 114,909.82 |
| 2R1-4120-NS-PP | Adobe Technical Premium Preferred Support Subscription Solution Service Add-On Service- Platinum Uplift per product 12 Months Renewal | \$ 120,000.00 | \$ 114,909.82 |
| 210-4120-SW-PP | Adobe Technical Premium Preferred Support PREM Solution Service Add-On Service - Platinum Uplift per product 12 Months                | \$ 120,000.00 | \$ 114,909.82 |
| 2R1-4120-SW-PP | Adobe Technical Premium Preferred Support PREM Solution Service Add-On Service- Platinum Uplift per product 12 Months Renewal         | \$ 120,000.00 | \$ 114,909.82 |