Cost - Per - Copy Program

Check us out on the web at:
http://das.ohio.gov/printing or
http://ohio.gov/procure

OhioDAS General Services Division | Office of State Printing and Mail Services
Service · Support · Solutions

OhioDAS General Services Division | Office of Procurement Services
Service · Support · Solutions

Cost-Per-Copy (CPC) Program Contact
James Hoover, Procurement Manager
614.752.5170 or james.hoover@das.state.oh.us

OhioDAS Service · Support · Solutions | Department of Administrative Services

WHAT IS THE COST-PER-COPY (CPC) PROGRAM ?

The DAS State Printing and Mail Services Cost-Per-Copy Program (CPC) was designed to bring the latest in print device technology to state of Ohio agencies and properly registered members of the Cooperative Purchasing Program. This managed program eliminates the hassles of print device procurement, ensures quality products supported by excellent print management and contractor service, and secures an attractive cost-per-copy price that remains fixed for three years. Cost per copy/print maximizes savings by combining the equipment, services and supplies (except paper and staples) into one low cost. Some of the program highlights include:

- **Pay only for impressions made monthly**
- **No monthly maintenance payments**
- **No monthly lease/rental payments**
- **Customer only supplies paper and staples**
- **Tracking usage and cost much easier**
- **Only one form to complete**
- **A4 machines to reduce your monthly payments on lower volume machines**
- **Available 4th and 5th year options**

The cost-per-copy price includes all costs associated with the administration of the service, including, but not limited to: delivery, installation; training; dedicated technician(s); all operating supplies needed for the machines including toner, developer, fuser oil, connectivity equipment and software; etc. (paper and staples are the only exceptions); delivery of supplies and removal of the equipment upon termination of the contract and/or authorized moves during the contract. The cost per-copy price shall also include all maintenance and repairs, labor, parts, test copies, travel time, mileage and any other expense required to maintain the equipment in proper working condition.

Administered by DAS/GSD State Printing and Mail Services, the CPC Program Manager will make every effort to ensure that the placement of print devices by volume classification is directly related to the estimated average monthly volume of copies produced at a given location.

For questions, please contact James Hoover, Procurement Manager
Contact information is:

James Hoover
Procurement Manager
DAS/GSD State Printing and Mail Services
4200 Surface Road, Columbus, Ohio 43228
614.752.5170 office 614.644.5799 fax
james.hoover@das.state.oh.us
www.ohio.gov/procure

NEEDS ASSESSMENT

Before selecting a print device, assess your needs and make some preliminary decisions regarding the machine you'll be getting.

- Volume: What is the monthly volume on your present machine or your estimated monthly volume if you are not replacing an existing machine?
- Accessories: What accessories do you need; such as a large capacity drawer, scan kit or fax?
- Single or Multi-Function: Do you also want your copier to scan/copy/fax?
- Networking: Will your machine be networked?
- Copy speed: The following page shows a recommended guide for machine speeds comparable with monthly volume ranges.
- Consolidation: Are you consolidating print assets? Consult with CPC Program Manager about Print Management Program.

CPC PROCUREMENT PROCESS

- Identify your document needs.
- Determine which category is suited for your office environment.
- Select the brand and model.
- Complete the Memorandum of Understanding (MOU).
- Email or fax to James Hoover at james.hoover@das.state.oh.us or 614-644-5799.
- After review and DAS signature, a copy of the MOU will be sent to you and the selected contractor.
- The contractor will call your contact person (listed on MOU) to discuss delivery, training, networking, etc. See the bottom of the MOU for delivery requirements.
- The contractor will bill State Printing and Mail Services on a quarterly basis. State Printing will bill your state agency via ISTV on a quarterly basis.

AUTHORIZED AGENCY SIGNATURE

By signing the MOU, you agree:

1. The state agency receiving this equipment for use acknowledges and agrees that they are fully responsible for payment of the services under this agreement.
2. The state agency receiving this equipment for use acknowledges that the term of the contract is for three (3) years.
3. The state agency receiving this equipment for use further acknowledges that should they opt out of this contract prior to the fulfillment of the three (3) year contract period, they will be required to pay the amount equal the monthly minimum cost per copy usage for the remaining months of the three (3) year contract. The state agency agrees to the payment of these additional costs should they terminate this agreement prior to the three (3) year period.
4. The state agency receiving this equipment for use acknowledges that the cost per copy price is based on a minimum monthly usage and that failure to use the machine to this minimum usage will result in a reduced savings.
5. The state agency receiving this equipment agrees to notify the Copier Program Manager when the contact and/or meter read person listed on the MOU changes.

Multifunction Print Devices

CATEGORY	TYPE	MINIMUM SPEED	MONTHLY VOLUME RANGE	MONTHLY MINIMUM
1	b/w	25	1,000 – 4,999	1,000
2	b/w	30	5,000 – 9,999	5,000
3	b/w	35	10,000 – 14,999	10,000
4	b/w	40	15,000 -19,999	15,000
5	b/w	45	20,000 – 24,999	20,000
6	b/w	50	25,000 – 49,999	25,000
7	b/w	55	50,000 – 74,999	50,000
8	b/w	60 - max. 65	75,000 – 100,000	75,000
9	color	25 Color, 20 B/W	Color: 1,000 – 2,499 B/W: 1,000 – 9,999	Color: 1,000 B/W: 1,000
10	color	35 Color, 20 B/W	Color: 2,500 – 4,999 B/W: 10,000 – 19,999	Color: 2,500 B/W: 10,000
11	color	35 Color, 20 B/W	Color: 5,000 – up B/W: 20,000 - up	Color: 5,000 B/W: 20,000

Single Function Print Devices

CATEGORY	TYPE	MINIMUM SPEED	MONTHLY VOLUME RANGE	MONTHLY MINIMUM
12	b/w	25	1,000 – 4,999	1,000
13	b/w	30	5,000 – 9,999	5,000
14	b/w	35	10,000 – 14,999	10,000
15	b/w	40	15,000 -19,999	15,000
16	b/w	45 - max. 55	20,000 – 24,999	20,000
17	color	25 color, 20 B/W	Color: 1,000 – 2,499 B/W: 1,000 -2,499	Color: 1,000 B/W: 1,000
18	color	35 Color, 20 B/W	Color: 2,500 - 4,999 B/W: 2,500 - 4,999	Color: 2,500 B/W: 2,500

A4-Multifunction Print Devices

CATEGORY	TYPE	MINIMUM SPEED	MONTHLY VOLUME RANGE	MONTHLY MINIMUM
19	b/w	25	1,000 – 4,999	1,000
20	b/w	30	5,000 – 9,999	5,000
21	b/w	35	10,000 – 14,999	10,000

Multi-Function Print Device - Minimum Specifications

These models shall meet or exceed each of the following specifications and requirements for black/white and color devices as components to the base machine. This list does not include all capabilities in the base unit.

- Unlimited sort capability
- Copier and network printing (please identify protocols/supports for units quoted)
- Scan kit
- Automatic document feeder
- Be equipped to handle up to and including 11" x 17" (originals and copies) (11" x 17" will be counted as 2 impressions)
- Have reduction and enlargement features
- Unlimited duplexing for all size originals 8-1/2" x 11" through 11" x 17"
- Have manual and selectable automatic exposure settings
- May be either console models or desktop models equipped with cabinets
- Have total copy-count meter which is clearly visible to the operator
- All common paper sizes (8-1/2" x 11" & 8-1/2" x 14") shall count and bill as a single copy
- Must have at least two output bins
- Have the ability to accept multiple programmable PIN account numbers
- Standard confidential mailbox feature (secure print, hold print)
- Minimum print resolution of 600 x 600 dpi, if connected
- Single Position stapler/finisher
- Energy Star compliant
- Two standard paper trays plus bypass tray

Single Print Device - Minimum Specifications

These models shall meet or exceed each of the following specifications and requirements for black/white and color devices as components to the base machine. This list does not include all capabilities in the base unit.

- Use plain paper
- Printer and network printing
- All common paper sizes (8-1/2" x 11" & 8-1/2" x 14") shall count and bill as a single copy
- All common paper sizes shall count and bill as a single copy
- Energy star compliant
- Standard paper drawer

A4 Print Device - Minimum Specifications

These models shall meet or exceed each of the following specifications and requirements for these black/white devices as components to the base machine. This list does not include all capabilities in the base unit.

- Unlimited sort capability
- Use plain paper
- Copier and network printing (please identify protocols/supports for units quoted)
- Scan kit (desktop, e-mail, server, I-fax, LDAP)
- Automatic document feeder
- Be equipped to handle up to and including 8-1/2" x 14" (originals and copies)
- Have reduction and enlargement features
- Unlimited duplexing for all size originals through 8-1/2" x 14"
- Have manual and selectable automatic exposure settings
- May be either console models or desktop models
- Have total copy-count meter which is clearly visible to the operator
- All common paper sizes (8-1/2" x 11" and 8-1/2" x 14") shall count and bill as a single copy
- Standard confidential mailbox feature (secure print and hold print via PIN number)
- Minimum print resolution of 600 x 600 dpi, if connected
- Energy Star compliant
- Two standard paper trays plus Bypass Tray

During the contract term, existing machines may be phased out of production and new models and/or technology will be manufactured and introduced. DAS expects to receive the benefits from units that incorporate the advantages of the latest technology. Therefore, the contractor will inform the Office of Procurement Services at least ninety (90) calendar days in advance about products by category which will be phased out, and also which new products will be introduced as replacements. Any replacement model offered must meet or exceed the minimum equipment specifications by category as specified herein.

MOU FORM

NEW PLACEMENT CODE: _____ CONTRACTOR: _____
(To be entered by DAS only)

MEMORANDUM OF UNDERSTANDING

If replacing an existing CPC machine, please enter Placement Code here. _____ It is located on your MOU (example of placement code; DAS001-NA-3).

This Memorandum of Understanding (MOU) is entered into this _____ day of _____, 20____, between the ordering state agency or cooperative purchasing member and the Ohio Department of Administrative Services (DAS). The purpose of this MOU is to detail out the process for DAS and any other state agency or co-op member procuring print device cost-per-copy services from DAS contract number SR900910.

OAKS Department Code (**co-op membership number**): _____

Billing Address: _____

Delivery Address #1 (street): _____

Delivery Address #2 _____ City & Zip: _____
(section and/or floor)

Category: _____ Monthly Minimum (b/w): _____ Networked: Yes No : Machine Brand: _____
Monthly Minimum (color): _____Accessories: Yes No : Machine Model: _____

Base CPC B/W Cost: $_____ Base CPC Color Cost: $_____

Accessory name: _____ CPC cost: _____

Accessory name: _____ CPC cost: _____

Accessory name: _____ CPC cost: _____

Total B/W CPC: $_____ Total Color CPC: $_____

State Agency (**co-op member**): _____

State Agency Contact (**co-op member contact**): _____

Phone Number: _____ Email Address: _____

Meter Read Contact: _____

Phone Number: _____ Email Address: _____

Authorized Fiscal Signature: _____Date: _____

Authorized DAS Signature: _____ Date: _____

Delivery Requirements:
Categories **1-3** – ten (10) working days ARO Categories **4-6** – fifteen (15) working days ARO Categories **7-11** – twenty (20) working days ARO
Categories 12-18 – ten (10) working days ARO Categories **19-21** – ten (10) working days ARO

ACCESSORIES MUST BE REQUESTED ON THE ORIGINAL ORDER OR AN INSTALLATION FEE WILL BE CHARGED (See contract for individual costs)

ORDER SUPPLIES WELL IN ADVANCE

MOU-0001 Revised 05/7/10

Contractor	Brand	Categories List
Konica Minolta	Konica Minolta	1,2,3,4,5,6,8,10,11
Kyocera Mita	Kyocera	9,11,12,13,14,15,16, 17,18,19,20
Lake Business Products	Canon	1,2,3,10,17,18,19,21
Oce	Oce	7,9,19,20
ProSource	Lexmark	12,13,15,17,18,20,21
Toshiba	Toshiba, HP	2,3,4,5,6,7,8,9,10,11, 12,13,14,15,16,21
Xerox	Xerox	4,5,6,7,8,14,16

MULTI-FUNCTION PRINT DEVICES

The multi-function print devices listed in Categories 1 – 11 are the fourth generation product of the Cost-Per-Copy program offered by DAS. The base machine in each of these categories offers networking and scan capabilities without the additional accessory costs. All are fully digital, meaning every image is scanned electronically and printed as an original copy.

Your base CPC cost for all services (including maintenance), except paper and staples can be found in the CPC brochure. For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

After making your selection, complete the MOU which is the only document required to order a CPC machine.

For questions or assistance, contact
James Hoover, DAS/GSD State Printing and Mail Services
Procurement Manager at james.hoover@das.state.oh.us

CATEGORY 1 - Black only

Monthly volume range of 1,000 - 4,999 copies.
Machines placed under Category 1 will be billed on a minimum monthly production volume of 1,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Canon	iR 3225	25	0.067800	0.046148
Konica Minolta	Bizhub 283	28	0.085900	0.085900

CATEGORY 2 - Black only

Monthly volume range of 5,000 to 9,999 copies.
Machines placed under Category 2 will be billed on a minimum monthly production volume of 5,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Canon	iR 3230	30	0.025750	0.021778
Toshiba	e-STUDIO 305 SE	30	0.026370	0.023744
Konica Minolta	Bizhub 363	36	0.026800	0.026800

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

CATEGORY 3 - Black only

Monthly volume range of 10,000 - 14,999.
Machines placed under Category 3 will be billed on a minimum monthly production volume of 10,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Konica Minolta	Bizhub 363	36	0.016600	0.016600
Canon	iR 3235	35	0.016700	0.016497
Toshiba	e-STUDIO 355 SE	35	0.017130	0.015667

CATEGORY 4 - Black only

Monthly volume range of 15,000 - 19,999.
Machines placed under Category 4 will be billed on a minimum monthly production volume of 15,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Toshiba	e-STUDIO 455 SE	45	0.014772	0.013545
Konica Minolta	Bizhub 423	42	0.014900	0.014900
Xerox	W 5150 PT	50	0.015900	0.015900

CATEGORY 5 - Black only

Monthly volume range of 20,000 - 24,999.
Machines placed under Category 5 will be billed on a minimum monthly production volume of 20,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Xerox	W 5150 PT	50	0.013800	0.013800
Toshiba	e-STUDIO 455 SE	45	0.014180	0.013012
Konica Minolta	Bizhub 501	50	0.014300	0.014300

CATEGORY 6 - Black only

Monthly volume range of 25,000 - 49,999.
Machines placed under Category 6 will be billed on a minimum monthly production volume of 25,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Xerox	W 5150 PT	50	0.012000	0.012000
Konica Minolta	Bizhub 501	50	0.012500	0.012500
Toshiba	e-STUDIO 555 SE	55	0.012770	0.011743

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

CATEGORY 7 - Black only

Monthly volume range of 50,000 - 74,999.

Machines placed under Category 7 will be billed on a minimum monthly production volume of 50,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Xerox	W 5755 PT	55	0.010300	0.010300
Oce	iR Advance 6055	55	0.010400	0.009800
Toshiba	e-STUDIO 555 SE	55	0.010690	0.010690

CATEGORY 8 - Black only

Monthly volume range of 75,000 - 100,000.

Machines placed under Category 8 will be billed on a minimum monthly production volume of 75,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Xerox	W 5765 PT	65	0.007300	0.007300
Konica Minolta	Bizhub 601	60	0.008300	0.008300
Toshiba	e-STUDIO 655 SE	65	0.008394	0.008394

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

CATEGORY 9 - Color

Monthly volume range of 1,000 to 9,999 for B/W and 1,000 to 2,499 for color. Machines placed under Category 9 will be billed on a minimum monthly production volume of 1,000 B/W impressions and 1,000 color impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	TASK alfa 250ci	25 (B/W)	0.097700	0.011900
		25 (color)	0.043000	0.053100
Oce	iR Advance C5030	30 (B/W)	0.083700	0.009000
		30 (color)	0.052500	0.061000
Toshiba	e-STUDIO 3040c	35 (B/W)	0.080340	0.080340
		28 (color)	0.107503	0.107503

CATEGORY 10 - Color

Monthly volume range of 10,000 to 19,999 for B/W and 2,500 to 4,999 for color. Machines placed under Category 10 will be billed on a minimum monthly production volume of 10,000 B/W impressions and 2,500 color impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Toshiba	e-STUDIO 3540c	45 (B/W)	0.023166	0.023166
		35 (color)	0.050899	0.050899
Canon	iR Advance C5035	35 (B/W)	0.021750	0.012500
		35 (color)	0.055500	0.012500
Konica Minolta	Bizhub c360	36 (B/W)	0.024500	0.024500
		36 (color)	0.047500	0.047500

CATEGORY 11 - Color

Monthly volume range of 20,000 and up for B/W and 5,000 and up for color. Machines placed under Category 11 will be billed on a minimum monthly production volume of 20,000 B/W impressions and 5,000 color impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	Task alfa 400ci	40 (B/W)	0.015700	0.011500
		40 (color)	0.043000	0.046300
Toshiba	e-STUDIO 3540c	45 (B/W)	0.016717	0.016717
		35 (color)	0.044450	0.044450
Konica Minolta	Bizhub c360	36 (B/W)	0.017000	0.017000
		36 (color)	0.047500	0.047500

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

Single Function Print Devices

The single-function print devices listed in Categories 12 – 18 are the second generation product of the Cost-Per-Copy program offered by DAS. The base machine in each of these categories offers networking capabilities without the additional accessory cost. Single-function devices are ideal for small work groups and are perfect for the space-conscious customer.

Your base cpc cost for all services (including maintenance), except paper and staples can be found in the CPC brochure. For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

After making your selection, complete the MOU which is the only document required to acquire a CPC machine.

For questions or assistance, contact
James Hoover, DAS/GSD State Printing and Mail Services
Procurement Manager at james.hoover@das.state.oh.us

CATEGORY 12 - Black only

Monthly volume range of 1,000 - 4,999.
Machines placed under Category 12 will be billed on a minimum monthly production volume of 1,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-2020D	37	0.019200	0.015100
Lexmark	ES460dn	40	0.034670	0.032500
Hewlett-Packard	LaserJet P2055dn	35	0.034810	0.034810

CATEGORY 13 - Black only

Monthly volume range of 5,000 - 9,999.
Machines placed under Category 13 will be billed on a minimum monthly production volume of 5,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-2020D	37	0.012600	0.011800
Lexmark	ES460dn	40	0.016434	0.016499
Hewlett-Packard	LaserJet P4015tn	52	0.017029	0.017029

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

CATEGORY 14 - Black only

Monthly volume range of 10,000 - 14,999.
Machines placed under Category 14 will be billed on a minimum monthly production volume of 10,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-2020D	37	0.011800	0.011400
Hewlett-Packard	LaserJet P4015tn	52	0.014688	0.014688
Xerox	3600N	40	0.014700	0.014700

CATEGORY 15 - Black only

Monthly volume range of 15,000 - 19,999.
Machines placed under Category 15 will be billed on a minimum monthly production volume of 15,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-4020D	47	0.011800	0.011400
Lexmark	TS654dn	55	0.013533	0.012500
Hewlett-Packard	LaserJet P4015tn	52	0.013558	0.013558

CATEGORY 16 - Black only

Monthly volume range of 20,000 - 24,999.
Machines placed under Category 16 will be billed on a minimum monthly production volume of 20,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-4020DN	47	0.011810	0.011300
Xerox	5550N	50	0.011800	0.011800
Hewlett-Packard	LaserJet P4015tn	52	0.012495	0.012495

CATEGORY 17 - Color

Monthly volume range of 1,000 - 2,499 for B/W and 1,000 - 2,499 for color. Machines placed under Category 17 will be billed on a minimum monthly production volume of 1,000 B/W impressions and 1,000 color impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Canon	LPB 5970	30 (B/W)	0.012500	0.012500
		30 (color)	0.057100	0.057500
Lexmark	CS736dn	35 (B/W)	0.026499	0.026499
		35 (color)	0.049359	0.049844
Kyocera Mita	FS-C5300DN	28 (B/W)	0.025600	0.016800
		28 (color)	0.052000	0.052000

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

CATEGORY 18 - Color

Monthly volume range of 2,500 - 4,999 for B/W and 2,500 - 4,999 for color. Machines placed under Category 18 will be billed on a minimum monthly production volume of 2,500 B/W impressions and 2,500 color impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-C5400DN	37 (B/W)	0.020100	0.016100
		37 (color)	0.052000	0.052000
Canon	iR Advance C5035	35(B/W)	0.022500	0.017500
		35 (color)	0.056500	0.052500
Lexmark	CS736dn	35 (B/W)	0.030869	0.022366
		35 (color)	0.063600	0.049844

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

A4 Multifunction Print Devices

The A4 Multifunction print device listed in categories 19-21 are a first generation product of the Cost-Per-Copy program offered by DAS. The base machine in each of these categories offeres networking and scanning capabilitiies without the additional accessory cost. A4 devices are ideal in an office environment that needs a multifunction device but does not need to utilize 11X17 paper.

Your base cpc cost for all services (including maintenance), except paper and staples can be found in the CPC brochure. For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

After making your selection, complete the MOU which is the only document required to acquire a CPC machine.

CATEGORY 19 - Black only

Monthly volume range of 1,000 - 4,999 copies. Machines placed under Category 19 will be billed on a monthly minimum monthly production volume of 1,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-1128MFP	30	0.020600	0.022300
Canon	iR1025iF	25	0.021600	0.042500
Oce	VL3200x	32	0.037500	0.037500

CATEGORY 20 - Black only

Monthly volume range of 5,000 - 9,999 copies. Machines placed under Category 20 will be billed on a monthly minimum monthly production volume of 5,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Kyocera Mita	FS-1128MFP	30	0.012000	0.014500
Lexmark	XS463de	40	0.017160	0.017490
Oce	VL3200x	32	0.017500	0.017500

CATEGORY 21 - Black only

Monthly volume range of 10,000 - 14,999 copies. Machines placed under Category 21 will be billed on a monthly minimum monthly production volume of 10,000 impressions.

Brand	Model	Copy Speed (CPM)	Cost-Per-Copy	
			First Three Years	Optional 4th and 5th Year
Canon	iR3235	35	0.015190	0.016500
Lexmark	XS651de	40	0.015216	0.015499
Toshiba	e-STUDIO 355 SE	35	0.015633	0.015633

For accessory pricing, click on the model number in the CPC brochure, or go to http://ohio.gov/procure. Click on forms, and then select Cost-Per-Copy Program. This will direct you to the State Printing and Mail Services website where you will find the Memorandum of Understanding (MOU) and the Accessory Lists.

Contact Information

The DAS Office of Procurement Services can provide assistance in identifying your functional print device needs. Questions relating to machine specifications and optional accessories should be directed to:

Program Contacts

James Hoover • Procurement Manager
Phone: 614-752-5170 • Email: james.hoover@das.state.oh.us

Mark Hollingsworth • State Purchasing Assistant
Phone: 614-728-3719 • Email: mark.hollingsworth@das.state.oh.us

Contractor Contacts

Contractor	Contact	Phone	Email
Konica Minolta	Eliot Hancart	614-766-7800 ext. 3121	ehancart@kmbs.konicaminolta.us
Kyocera Mita	Frank Sciutto	513-256-3156	frank sciutto@kyoceramita.com
Lake Business Products	Lyndsay Bahr	614-847-7500	lbahr@lakebusiness.com
Oce	Barbara Lovensheimer	614-662-9910	barb.lovensheimer@oce.com
ProSource	Melissa Schneider	513-769-0606	mschneider@totalprosource.com
Toshiba	Ned Bergen	216-798-0811	ned.bergen@tabs.toshiba.com
Xerox	Kevin Beran	614-793-3649	kevin.beran@xerox.com

Cooperative Purchasing customers can participate in all categories.

For more information regarding the CPC program visit us at:
http://das.ohio.gov/printing or
http://ohio.gov/procure

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