



for **Contractors/Vendors** for **Government Entities** for **State Employees** for the **Public**

[GSD Home](#) > [SAO Home](#)

State of Ohio / State Architect's Office SAO College 2007 at the Ohio Construction Conference Seminars for the Design and Construction Industry

[2007 Classes](#) | [Conference Brochure & Registration Form](#) | [Comments from Past Attendants](#) | [Questions](#) | [SAO College Archive](#)

Online registrations now open at: www.bx.org.

(Go to the link above then click on the green Ohio Construction Conference logo. For a class listing, click on "Conference Programs." To access the online registration area, first choose a class by clicking on a course number, then choose "Register Online" in the bottom right-hand corner of the class description.)

Please note: Registrations for each class are available at the Builder's Exchange of Central Ohio Web site at <http://www.bx.org> until the close of business on Friday, Feb. 9. After that time, please register on-site at the Hyatt Regency Columbus. On-site registrations at the Hyatt begin at 10 a.m. on Monday, Feb. 12, and 6:30 a.m. on Tuesday, Feb. 13. For questions, please call Angie Carder at 614.752.0448 or e-mail her at angie.carder@das.state.oh.us.

SAO College 2007: February 12 & 13

Mark your calendars now! New programs and educational topics are planned for SAO College 2007, which will be held Feb. 12 and 13 at the Hyatt Regency in downtown Columbus as part of the Ohio Construction Conference (formerly known as the Ohio Design & Construction Expo).

Sponsored by the State Architect's Office, SAO College began in 2002 to educate interested parties on the proper design management and construction management of state projects. SAO College is attended annually by more than 200 participants, including state agency and institution representatives, architects, engineers, contractors and construction managers throughout the state of Ohio. Topics are presented by an SAO staff expert in conjunction with a specialist from the architectural, construction or legal industry.

As in the past, SAO is offering continuing education credits for those seeking credits from the [American Institute of Architects \(AIA\)](#) or the [Ohio Construction Industry Licensing Board \(OCILB\)](#).

Please check back to this page or the [Ohio Construction Conference](#) Web page periodically for more detailed information about SAO College classes, timeframes and scheduled speakers. In addition, information will be announced in upcoming issues of SAO eNews, SAO's free, text-only e-mail newsletter. To subscribe to SAO eNews, please send an e-mail request to SAOInfo@das.state.oh.us.

2007 Classes...

Below is the 2007 class list. For more information about class times and costs or to register, check the Builder's Exchange of Central Ohio Web site at http://www.bx.org/events/ConstConference_index.html. Registrations will open soon...

How to secure work in Ohio (Associates)

M101: Monday, February 12, 11 a.m. - 12:20 p.m.

Target audience: Design

Presenters: Thomas R. Poulton, AIA, SAO Deputy State Architect and Nick Cassidy, AIA, SAO Project Manager

From making the short list to negotiating a contract, this seminar focuses on how to get that next state project. Attendees will learn how to create appealing and informative qualification statements that will set your firm apart. Once you make the short list, learn how to maximize your interview skills to get the project. Then, learn how to negotiate fees effectively and get under contract to meet the schedule.

Topics also include an overview of the SAO consultant and constructability review process for smaller state contracts.

1.5 AIA/HSW learning units pending

The state of high performance energy projects in Ohio

M102: Monday, February 12, 11 a.m. - 12:20 p.m.

Target audience: Design, Construction

Presenters: Oscar Zanganeh, P.E., C.E.M., LEED-AP and John Sommer, Manager of Facility Development, Ohio Department of Mental Health

What project delivery methods are available for State Energy Conservation Projects? How can your organization get involved in this growing area of public construction? Hear the answers firsthand from one of SAO's LEED-accredited energy specialists and one of our public clients. This class includes an overview of legislation (House Bill 251) that may change how we design all state projects for the better.

1.5 AIA/HSW learning unit, 1.5 OCILB learning units pending

Growing your business with the EDGE program

M100: Monday, February 12, 11 a.m. - 12:20 p.m.

T128: Tuesday, February 12, 2:30 - 3:50 p.m.

Target audience: Design, Construction

Presenters: Roger B. Booker, AIA, State Architect and Lane J. Beougher, AIA, CSI, LEED-AP, SAO Special Services Manager

This class focuses on the state's EDGE (Encouraging Diversity, Growth and Equity) program, including how a company becomes certified and where to find other businesses with EDGE certification. Also learn about the state's requirements as they apply to construction projects, how to submit a good faith effort, and when and how to submit reports.

1.5 AIA/HSW learning units, 1.5 OCILB learning units pending

Demystifying the state's Front End

M107: Monday, February 12, 2:30 - 4 p.m.

T111: Tuesday, February 13, 9:30 - 10:50 a.m.

Target audience: Design, Construction, Legal & Business

Presenters: Lane J. Beougher, AIA, CSI, LEED-AP, SAO Special Services Manager and Ned Thiell, RA, Deputy State Architect

Attend this session to learn about the process that created the new Ohio Standard Requirements for Public Facility Construction. Find out how the new documents allow for better collaboration using CAD, BIM, and Web-based project management, and documenting sustainable design through the LEED program. You will also learn how the change order and dispute resolution processes have been streamlined and how partnering and ADR can quickly resolve issues on construction projects.

1.5 AIA/HSW learning units, 1.5 OCILB learning units pending

Secrets to a successful state project**M108: Monday, February 12, 2:30 - 4 p.m.****T112: Tuesday, February 13, 9:30 - 10:50 a.m.**

Target audience: Design, Construction, Legal & Business

Presenters: Thomas R. Poulton, AIA, Deputy State Architect and Michael Tarullo, Esq., Schottenstein, Zox and Dunn

What is a successful state project? How do I avoid claims and litigation? This interactive class will improve your knowledge of the state's procedures, help you respond proactively to challenges on the job site, teach you how to minimize adverse construction scheduling impacts and provide you with effective strategies to maximize working relationships with the project team. Discuss with the experts better ways to manage state multi-prime construction projects.

1.5 AIA/HSW learning units, 1.5 OCILB learning units pending

Insider secrets to successful code compliance**M106: Monday, February 12, 2:30 - 4 p.m.****T127: Tuesday, February 13, 2:30 - 3:50 p.m.**

Target audience: Design, Construction

Presenters: Geoff Eaton, Assistant CBO, Bureau Chief, Bureau of Building Code Compliance, Ohio Dept. of Commerce and Joe Busch, AIA, CBO, ms consultants, inc.

This class focuses on new ways to improve your working relationship with building officials, plans examiners, and inspectors. Topics include new procedures for preliminary plan reviews and pre-construction meetings, owner and designer responsibilities for special inspections, and the electronic plan submission process. Attendees will also get an overview of changes to the Ohio Building Code coming in July.

1.5 AIA/HSW learning units, 1.5 OCILB learning units pending

How to secure work in Ohio (Contractors)**T101: Tuesday, February 13, 7:30 - 8:50 a.m.**

Target audience: Construction

Presenters: Thomas R. Poulton, AIA, SAO Deputy State Architect and Nick Cassidy, AIA, SAO Project Manager

Attending this session is a must for construction industry professionals interested in doing work with the state. Topics of interest include bidding requirements, pre-bid meeting criteria, what information is required to ensure your company is responsive and responsible, and the new schedule consultant acquisition process.

1.5 OCILB learning units

Closing out a state project**T102: Tuesday, February 13, 7:30 - 8:50 a.m.**

Target audience: Design, Construction

Presenters: Arden E. Freeman, AIA, SAO Deputy State Architect and Kevin Russell, RA, SAO Project Manager

Closing out state capital projects is quite simple for some contractors and associates, while excruciatingly complex for others. This program focuses on actions contractors may take to expedite their closeout process. It also establishes owner-associate action steps during the development of the contract documents to assure that project specific closeout procedures are well defined for bidders such as deliverable documents, testing and demonstration of equipment for inter-related systems once construction is finished. The program answers questions about stakeholder responsibilities and defines the many aspects of "complete" during the closing out of state projects.

1.5 OCILB learning units pending

(Lunch 'n Learn): Pay me now, or pay me later...How to get paid using SAO's new electronic forms**T119: Tuesday, February 13, 11 a.m. - 12:50 p.m.**

Target audience: Design, Construction, Legal & Business

Presenters: Fred B. Holcomb, SAO Fiscal Office and Kathy Stewart, SAO Project Coordinator

Principals: It's time to unchain your staff and give them the opportunity learn how to improve your cash flow! Ever had a payment request held or rejected? Don't know where to begin with the new electronic forms? Have lunch with us and learn how to complete SAO's new electronic Contractor, Associate and Construction Manager payment request forms from those who designed and process them daily. This program includes an overview of the Change Order and the Subcontractor and Material Supplier Declaration forms as well. Also included is a discussion of EDGE reporting and Prevailing Wage issues. Don't miss this opportunity to be the hero of your organization!

1.5 AIA/HSW learning units, 1.5 OCILB learning units pending

Comments from Past Attendants

Last year, many participants were pleased with the content and presentation of the seminar topics, which included information about the EDGE program, LEED, MasterFormat 2004, changes to the state's "Font End" documents and the new electronic plan upload project with the Division of Industrial Compliance. Also presented were topics on getting work with the state, project closeout, payment requests, prevailing wages, filing liens and resolutions to construction problems.

Below are a few of the comments (used with permission) from last year's attendants:

"Excellent! Very informative and enlightening!" - KZF Design	"Presenters were knowledgeable and allowed participation on relevant issues." - Unknown
"Very useful dialogue. Good interaction with the audience." - Unknown	"Very informative for a first time contractor getting started in the business." - Student
"Great discussion - liked "real-life" examples. (The speakers) talked with us - not at us." - Unknown	"Excellent info on using forms. Very important information." - Planned Environmental Design
"Just the information I was looking for. Great job!" - Capital City Electric	"Learned a lot - very informative. Incredible presentation." - Middough Consulting

Questions?

Contact Angie Carder at angie.carder@das.state.oh.us or call 614.752.0448.

State Architect's Office

4200 Surface Road • Columbus, Ohio 43228-1395

v: 614.466.4761 • f: 614.644.7982

e: StateArchOff@das.state.oh.us

