

# STATEMENT OF QUALIFICATIONS

## PART 1 - CONTRACT SPECIFIC QUALIFICATIONS

### A. CONTRACT INFORMATION

1. PROJECT TITLE AND LOCATION (City and State)

Scheduling Consultant List, Various, Ohio

2. ANNOUNCEMENT DATE

March 4, 2011

3. PROJECT NUMBER

DAS-11S888

### B. FIRM POINT OF CONTACT

4. PROJECT REPRESENTATIVE NAME AND TITLE

Larry Mastella, Senior Manager of Business Development

5. PRESIDENT / CEO

William Gilbane, Jr., President and Thomas Gilbane, CEO

6. NAME OF FIRM

Gilbane Building Company

7. TELEPHONE NUMBER

614-948-4000

8. FAX NUMBER

614-948-4030

9. E-MAIL ADDRESS

lmastella@gilbaneco.com

10. COUNTY

Delaware

11. FTID NUMBER

[REDACTED]

12. WEB ADDRESS

www.gilbaneco.com

### C. PROPOSED TEAM

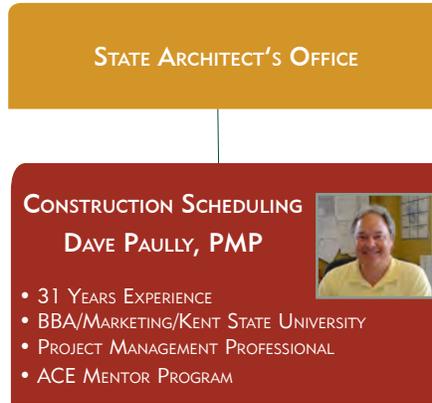
*(Complete this section for the lead firm or joint venture partners, and all key consultants.)*

	(Check)			
	Lead Firm JV Partner Consultant	13. FIRM NAME	14. ADDRESS	15. ROLE IN THIS CONTRACT
a.	<input checked="" type="checkbox"/>	Gilbane Building Company (non-certified as EDGE)	440 Polaris Parkway, Suite 200 Westerville, OH 43082	Scheduling Services
	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	<u>26</u> Miles from project site
b.	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	
c.	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	
d.	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	
e.	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	

D. ORGANIZATIONAL CHART OF PROPOSED TEAM

☒ (Attached)

INSERT ORGANIZATIONAL CHART BELOW OR ATTACH.



*Dave Paully handles scheduling for our Ohio offices. He is supported by 25 schedulers nationwide. 140 construction professionals are located in Ohio.*

## E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key person)

<b>16. NAME</b>	<b>17. ROLE IN THIS CONTRACT</b>	<b>18. YEARS EXPERIENCE</b>	
Dave Paully, PMP	Construction Scheduling	a. TOTAL 31	b. WITH CURRENT FIRM 4
<b>19. FIRM NAME AND LOCATION (City and State)</b>			
Gilbane Building Company, Cleveland, OH			
<b>20. EDUCATION (DEGREE AND SPECIALIZATION)</b>		<b>21. CURRENT PROFESSIONAL REGISTRATION (STATE/DISCIPLINE)</b>	
BBA/Marketing/Kent State University		Project Management Professional	
<b>22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)</b>			
<b>Community Service:</b> ACE Mentor Program, Cleveland Chapter <b>Awards:</b> Iver Johnson Builders of the Year Award, Seneca East Schools New K-12 program			

### 23. RELEVANT PROJECTS (Up to maximum of 5 samples)

	(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (if included in Section F)
a.	Bowling Green State University, The Stroh Center, Bowling Green, OH	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	1
	<b>(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE</b> <span style="float: right;"><input checked="" type="checkbox"/> Check if project performed with current firm</span> Scheduling, constructability review, and construction consulting services for a new, \$20 million, 5,000-seat, 140,000 SF convocation center at Bowling Green State University. Gilbane works as an extension of their staff, assisting with the award phase, construction phase, and post construction/move-in phase. (Construction Scheduling)			
b.	The Ohio State University, Chemical and Biomolecular Engineering and Chemistry Building, Columbus, OH	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	2
	<b>(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE</b> <span style="float: right;"><input checked="" type="checkbox"/> Check if project performed with current firm</span> New, \$126 million 225,000 SF Chemical and Biomolecular Engineering and Chemistry Building to create laboratory space with the proper floor-to-floor height, structural dimensions, and environmental stability to support intensive research. Project will be seeking LEED Silver certification. (Construction Scheduling)			
c.	The Ohio State University, Agricultural Research & Development Center (OARDC), Wooster, OH	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	3
	<b>(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE</b> <span style="float: right;"><input checked="" type="checkbox"/> Check if project performed with current firm</span> New, \$15 million, 23,000 SF BSL-3Ag facility for the research of biological agents and pathogens in animals. (Construction Scheduling)			
d.	Ohio School Facilities Commission (OSFC), Wapakoneta City School District, Wapakoneta, OH	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable) 2011	4
	<b>(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE</b> <span style="float: right;"><input checked="" type="checkbox"/> Check if project performed with current firm</span> \$66 million, rebuilding and modernization program including two, new elementary schools to house 1,117 students in grades PK-4; renovation/addition to middle school; and renovations to high school. This project is targeting LEED for Schools Silver certification. (Construction Scheduling)			
e.	Ohio School Facilities Commission (OSFC), St. Marys City School District, St. Marys, OH	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable) 2011	5
	<b>(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE</b> <span style="float: right;"><input checked="" type="checkbox"/> Check if project performed with current firm</span> \$55 million, rebuilding and modernization program, including construction of a new, 211,000 SF middle/high school for 1,200 students in grades 6-12; renovations to Dennings Vocational Building and East Elementary School; and renovation/addition to West Elementary School. (Construction Scheduling)			

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		<b>24. EXAMPLE PROJECT KEY NUMBER (1 - 10)</b>  1
<b>25. TITLE AND LOCATION (City and State)</b>  <b>BOWLING GREEN STATE UNIVERSITY, THE STROH CENTER, BOWLING GREEN, OH</b>		<b>26. YEAR COMPLETED</b>  <b>PROFESSIONAL SERVICES</b> <b>CONSTRUCTION (if applicable)</b>
<b>27. PROJECT OWNER'S INFORMATION</b>		
<b>a. PROJECT OWNER</b>  <b>BOWLING GREEN STATE UNIVERSITY</b>	<b>b. POINT OF CONTACT NAME</b>  <b>MR. MICHAEL SCHUESSLER, PROJECT MANAGER</b>	<b>c. POINT OF CONTACT TELEPHONE NUMBER</b>  <b>(419) 372-3748</b>
<b>28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (Include scope, size, and cost)</b>		



Gilbane Building Company is currently providing construction management consulting services for the \$20 million Stroh Center convocation facility. Early preconstruction services included **schedule development and monitoring**, constructability reviews, and checks of the estimates developed by the Rossetti/URS team.

The Stroh Center will be approximately 140,000 square feet with a seating capacity for about 5,000 people. The convocation center will incorporate a large lobby space and an upper concourse to access the seating bowl. The lower level will incorporate the athletic offices, storage, locker rooms, the team store, and Hall of Fame area.



The upper concourse will provide access to the concession stands, the Stroh Center Club, and the primary rest rooms. The facility will support intercollegiate athletics including men's and women's basketball and women's volleyball.

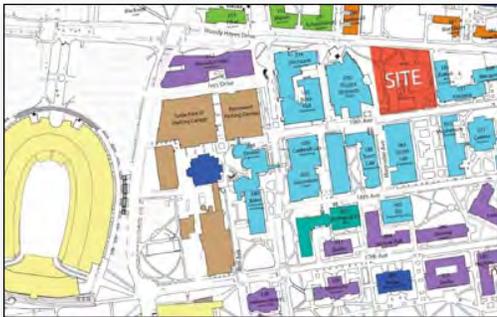
Gilbane team members participated in numerous planning meetings with the Capital and Planning Department and served as an extension of the Bowling Green State University staff to **assist with the scheduling**, budget reviews, and constructability services.

**RELEVANT FEATURES**

- ▶ Managing State of Ohio processes to execute the work
- ▶ **Construction scheduling** and constructability review services
- ▶ Team leadership from Dave Paully

<b>29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT</b>		
<b>a. (1) FIRM NAME</b>  Gilbane Building Company	<b>(2) FIRM LOCATION (City and State)</b>  Westerville, OH	<b>(3) ROLE</b>  Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 - 10)
		2
25. TITLE AND LOCATION (City and State)		26. YEAR COMPLETED
THE OHIO STATE UNIVERSITY, CHEMICAL AND BIOMOLECULAR ENGINEERING AND CHEMISTRY BUILDING, COLUMBUS, OH		PROFESSIONAL SERVICES
		CONSTRUCTION (if applicable)
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER THE OHIO STATE UNIVERSITY	b. POINT OF CONTACT NAME MS. FAYE BODYKE, SENIOR PROJECT MANAGER, FACILITIES OPERATIONS AND DEVELOPMENT	c. POINT OF CONTACT TELEPHONE NUMBER (614) 292-3185
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



The new, \$126 million, 225,000 SF Chemical and Biomolecular Engineering and Chemistry Building will be located in the Academic Core North at the current locations of Boyd, Haskett, Johnston, and Aviation, which will be demolished. This location is in the heart of the science and engineering neighborhood, and will create laboratory space with the proper, floor-to-floor height, structural dimensions, and environmental stability to support intensive research.

The building will also adopt the sustainable design practices by Labs 21 in addition to a LEED Silver minimum. The proposed new building complex is conceived as a community of scientists, engineers, postdoctoral fellows, graduate students, and technical staff working collaboratively in the areas of research strengths in Chemistry and Chemical Biomolecular Engineering (CBE). This includes nano/bioscience and technology, energy-related materials, energy and the environment, and theory, modeling, and simulations.

Once complete, 42 faculty members and their research teams will enjoy modularly designed laboratories that form large, contiguous blocks of space with clear connectivity, and an openness that facilitates cooperation—intended to promote a comprehensive, interdisciplinary research enterprise at the interface of chemical sciences and engineering, through the integration of basic science and engineering research strengths. In addition, the cohabitation of these two disciplines in a new research facility represents the growing emphasis placed on building interdisciplinary-research programs across multiple departments and colleges within the university's "One Ohio State Framework."

These facilities are not intended to simply replace existing laboratory facilities already available to faculty in Chemistry and CBE, but will substantially upgrade and expand them to enable a strong focus on interdisciplinary research.

### RELEVANT FEATURES

- ▶ Managing State of Ohio processes to execute the work
- ▶ **Construction scheduling** and constructability review services
- ▶ Enhanced constructability through interdisciplinary document coordination services
- ▶ Team leadership from Dave Pully

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Gilbane Building Company	(2) FIRM LOCATION (City and State) Westerville, OH	(3) ROLE Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		<b>24. EXAMPLE PROJECT KEY NUMBER (1 - 10)</b>  3
<b>25. TITLE AND LOCATION (City and State)</b>  <b>THE OHIO STATE UNIVERSITY, OHIO AGRICULTURAL RESEARCH &amp; DEVELOPMENT CENTER (OARDC), WOOSTER, OH</b>		<b>26. YEAR COMPLETED</b> PROFESSIONAL SERVICES CONSTRUCTION (if applicable)
<b>27. PROJECT OWNER'S INFORMATION</b>		
<b>a. PROJECT OWNER</b> <b>THE OHIO STATE UNIVERSITY</b>	<b>b. POINT OF CONTACT NAME</b> <b>MS. MARJORY TRISHMAN, PROJECT MANAGER</b>	<b>c. POINT OF CONTACT TELEPHONE NUMBER</b> <b>(614) 292-0257</b>
<b>28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (Include scope, size, and cost)</b>		



Gilbane is building the new, \$15 million, 23,000 SF biosafety facility on the Wooster campus of the Ohio Agricultural Research and Development Center (OARDC).

The secure, bio-containment laboratory will be used to enhance its nationally and internationally recognized research programs on infectious diseases of plants and animals. The facility will allow researchers to compete for new federal grants and continue to meet industry and state expectations, providing proactive solutions to impending disease problems facing our plant and animal industries, rather than being reactive once the problems occur.

**RELEVANT FEATURES**

- ▶ Managing State of Ohio processes to execute the work
- ▶ **Construction scheduling** and constructability review services
- ▶ Enhanced constructability through interdisciplinary document coordination services
- ▶ Team leadership from Dave Pully

In addition to three, BSL-3 labs, the Plant and Animal Agrosecurity Research (PAAR) Facility will include two BSL-3 Ag isolation rooms, which are needed to work with large animals such as cows and pigs. PAAR will be the only facility in Ohio and one of only five nationally with the capacity for both plant and animal research at these high safety levels. Under federal guidelines, all facilities handling potentially infectious agents must adhere to strict procedures to insure containment of these pathogens. Depending on the ease with which microorganisms can be transmitted, they are classified as BSL-1, BSL-2, BSL-3 or BSL-4, with BSL-4 carrying the highest risk of infection.

This facility will allow Ohio to be proactive in the development of new diagnostic tools, treatments, vaccines or genetically resistant animals and plants to reduce economic losses from diseases and pests. The building is expected to enhance OARDC's ability to attract highly competitive faculty and grants to the state. The BSL-3 facility will comply with all federal, state, and institutional regulations governing BSL-3 and BSL-3 Ag labs, and will be physically isolated and continually monitored. Access to the area will be limited and tightly controlled. The building will be constructed to be airtight, with outgoing air filtered to trap microorganisms and prevent them from spreading into other sections of the facility or out into the surrounding environment.

The project is scheduled for completion August 2011.

<b>29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT</b>		
<b>a. (1) FIRM NAME</b> Gilbane Building Company	<b>(2) FIRM LOCATION (City and State)</b> Westerville, OH	<b>(3) ROLE</b> Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 - 10)
		4
25. TITLE AND LOCATION (City and State)		26. YEAR COMPLETED
OHIO SCHOOL FACILITIES COMMISSION, WAPAKONETA CITY SCHOOL DISTRICT, WAPAKONETA, OH		PROFESSIONAL SERVICES
		CONSTRUCTION (if applicable)
		2011
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER OHIO SCHOOL FACILITIES COMMISSION	b. POINT OF CONTACT NAME MR. KEITH HORNER, SUPERINTENDENT WAPAKONETA CITY SCHOOL DISTRICT	c. POINT OF CONTACT TELEPHONE NUMBER (419) 739-2900
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



The Wapakoneta City School District project consists of two, new elementary schools and middle school, high school additions/renovations, and demolition of existing Wapakoneta North Ridge, Centennial, and Cridersville elementary buildings. This \$66 million project is targeting LEED Silver certification.

All schools in the district include interactive white boards/projectors in each classroom; wireless network throughout; occupancy sensors to shut off lights when not occupied to reduce energy costs; entrances designed for safety and security; and redesigned, safer traffic configurations for student drop off and pick up.

**Cridersville Elementary School**

The new, 59,000 SF facility houses 320 students in grades PK-4 with 25 general classrooms. The building includes contains a 6,000 SF gymnasium and a geothermal well field with 64 geo wells at 300 feet deep.

**Wapakoneta Elementary School**

The new, two-story, 113,000 SF building houses 875 students in grades K-4 and has 51 classrooms. The building includes a 9,000 SF gymnasium and a geothermal well field with 136 wells at 300 feet deep. A 40,000-gallon cistern captures rain run off, which is reused to reduce dependence on municipal water.

**Wapakoneta High School**

The existing, 223,000 SF building includes 33,000 SF of additions/renovations to administrative/miscellaneous spaces, rest rooms, and a 709-seat auditorium and stage. A 100,000-gallon cistern captures rain run off, which is reused to reduce dependence on municipal water.

**Wapakoneta Middle School**

The new, 105,000 SF middle school contains six, new classroom additions totaling 11,000 SF.

**RELEVANT FEATURES**

- ▶ Managed State of Ohio processes to execute the work
- ▶ Construction scheduling and monitoring throughout
- ▶ Extensive constructability review to meet Ohio School Design Manual requirements
- ▶ Team leadership from Dave Paully

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Gilbane Building Company	(2) FIRM LOCATION (City and State) Westerville, OH	(3) ROLE Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 - 10)
		5
25. TITLE AND LOCATION (City and State)		26. YEAR COMPLETED
OHIO SCHOOL FACILITIES COMMISSION (OSFC), ST. MARYS CITY SCHOOL DISTRICT, ST. MARYS, OH		PROFESSIONAL SERVICES
		CONSTRUCTION (if applicable)
		2011
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER OHIO SCHOOL FACILITIES COMMISSION	b. POINT OF CONTACT NAME MS. MARY RIEPENHOFF, SUPERINTENDENT ST. MARYS CITY SCHOOLS	c. POINT OF CONTACT TELEPHONE NUMBER (419) 394-4312
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



This \$55 million rebuilding and modernization program included a new middle/high school for students in grades 6-12; renovations to Dennings Vocational Building and East Elementary School; and renovations/addition to West Elementary School.

**New Middle/High School**

The 210,935 SF middle/high school features a 600-seat auditorium; student and staff dining commons with full-service kitchen; 35 academic classrooms, nine labs with teacher preparation work rooms, and eight, special-education rooms; a competition gymnasium and auxiliary gymnasium with five, student-locker rooms, training room, health classroom, and multi-use PE room; and media center with computer labs and support spaces. The exterior has a standing-seam metal roof, ground face blocks, and brick and split-faced block. There are 118 security cameras throughout the facility.

This high-performance building contains a geothermal system, which harnesses the ground temperatures for efficient and economical heating and cooling of the building, thus eliminating the need for the school to be dependent on natural gas for heat and the expense of operating a chiller for cooling. The geothermal well field has 288 geo wells/geo loops at 305 feet deep. Other green items include cool or high-reflective roof colors, pervious concrete, and motion-activated lighting controls.

**RELEVANT FEATURES**

- ▶ Managed State of Ohio processes to execute the work
- ▶ **Construction scheduling and monitoring throughout**
- ▶ Extensive constructability review to meet Ohio School Design Manual requirements
- ▶ Team leadership from Dave Paully

**Dennings Vocational Building**

The 19,855 SF of renovations serve students in grades 9 -12 from various surrounding school districts interested in the vocational curricular offered. Included replacement of safety shower/eyewash systems; acoustical ceilings; interior lighting/emergency egress lighting replacements; new building security system, fire alarm system and fire suppression system; replacement of technology wiring and infrastructure; and replacing outdated/inadequate furniture.

**East Elementary School**

The 58,963 SF of renovations included replacement of HVAC systems, interior and emergency egress lighting, and building security system; provisions for a back-up generator and fire suppression system; technology wiring and infrastructure replacement, and worn, outdated, or inadequate furniture.

**West Elementary School**

The 135,000 SF renovation/addition included a new gymnasium; new fire alarm, security and air conditioning systems; and all buildings were fully sprinklered with fire protection and emergency generators.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Gilbane Building Company	(2) FIRM LOCATION (City and State) Westerville, OH	(3) ROLE Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 - 10)
		6
25. TITLE AND LOCATION (City and State)		26. YEAR COMPLETED
OHIO SCHOOL FACILITIES COMMISSION (OSFC), PICKERINGTON SCHOOLS, PICKERINGTON, OH		PROFESSIONAL SERVICES
		CONSTRUCTION (if applicable)
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER OHIO SCHOOL FACILITIES COMMISSION	b. POINT OF CONTACT NAME MR. VINCE UTTERBACK, BUSINESS MANAGER PICKERINGTON LOCAL SCHOOL DISTRICT	c. POINT OF CONTACT TELEPHONE NUMBER (614) 292-0257
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Gilbane Building Company is currently providing construction management services for Pickerington City School District's \$54 million building program scheduled for completion in September 2012. The overall program includes renovations and multiple additions to five occupied school buildings and totals more than 443,000 SF. The project is targeting LEED Silver certification.

Renovations are currently underway at Ridgeview Junior High totaling 120,000 SF and include a major mechanical upgrade and finishes throughout. Due to the age of the junior high facility, the building was reconfigured to meet the needs of the district without adding additional square footage and reusing the current space. Also underway are 210,000 SF of renovations at Central High School and a 1,100 SF addition. The three elementary schools are currently in design and renovations will begin construction in summer of 2011 to Fairfield (49,000 SF), Pickerington (47,000 SF), and Violet (47,000 SF).

**All projects are phased renovations with aggressive schedules** to coordinate with holiday and summer vacations. On average, Gilbane will coordinate five separate phases of renovations within each occupied building with strict safety measures to protect the students, faculty, and visitors working in adjacent spaces. To help facilitate the moves, Gilbane is also overseeing the removal of existing furniture from the facilities.

At the district's request, a month earlier than originally planned, Gilbane successfully bid and built out space for the district's \$1 million network mechanical room between June and August 2010. The 3,000 SF area serves as the operating center for the district and the technology and equipment was installed and the room completed on time for the first day of school with no down time.

### RELEVANT FEATURES

- ▶ Managing State of Ohio processes to execute the work
- ▶ **Construction scheduling and milestone development in preconstruction**
- ▶ Extensive constructability review to meet Ohio School Design Manual requirements
- ▶ Team leadership from Dave Pully

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Gilbane Building Company	(2) FIRM LOCATION (City and State) Westerville, OH	(3) ROLE Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		<b>24. EXAMPLE PROJECT KEY NUMBER (1 - 10)</b>  <p style="text-align: center;">7</p>				
<b>25. TITLE AND LOCATION (City and State)</b>  CENTRAL OHIO TRANSIT AUTHORITY (COTA), DOWNTOWN OFFICE IMPROVEMENT PROJECT, COLUMBUS, OH		<b>26. YEAR COMPLETED</b>  <table border="1"> <tr> <td>PROFESSIONAL SERVICES</td> <td>CONSTRUCTION (if applicable)</td> </tr> <tr> <td></td> <td style="text-align: center;">2010</td> </tr> </table>	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)		2010
PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)					
	2010					
<b>27. PROJECT OWNER'S INFORMATION</b>						
<b>a. PROJECT OWNER</b> CENTRAL OHIO TRANSIT AUTHORITY	<b>b. POINT OF CONTACT NAME</b> MR. MARION WHITE, CHIEF FINANCIAL OFFICER	<b>c. POINT OF CONTACT TELEPHONE NUMBER</b> (614) 228-1776				
<b>28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (Include scope, size, and cost)</b>						



Gilbane and Harris Architects were selected by the Central Ohio Transit Authority (COTA) to provide project management/construction management services to renovate a mid-rise office building in downtown Columbus. Once renovated, the \$6 million, 78,240 SF building became the administrative offices for COTA.

Gilbane performed extensive preconstruction services prior to project approval. **Services included scheduling**, estimating, constructability reviews, bid scope preparation, construction sequencing, and document coordination.

Existing tenants occupied three floors while construction was performed. Office improvements included opening up areas to create collaborative work environments, a wellness center, a break room, and a two-story, multi-purpose board room.

Upgrades also included a secondary entrance for COTA tenants, retail presence on High Street for bus passes and customer service, and a new handicap ramp compliant with ADA (American Disability Association) regulations. New mechanical and electrical systems upgrades consist of energy-efficient systems, elevators will be improved, as well as fire alarms, communications systems, and an emergency generator. Project is targeting LEED Silver certification.

### RELEVANT FEATURES

- ▶ Managed State of Ohio processes to execute the work
- ▶ **Construction scheduling** and constructability review services
- ▶ Team leadership from Dave Pully

<b>29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT</b>		
<b>a. (1) FIRM NAME</b> Gilbane Building Company	<b>(2) FIRM LOCATION (City and State)</b> Westerville, OH	<b>(3) ROLE</b> Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 - 10)
		8
25. TITLE AND LOCATION (City and State)	26. YEAR COMPLETED	
KENT STATE UNIVERSITY, STOPHER/JOHNSON HALL REPLACEMENT, KENT, OH	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)
		2006
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER KENT STATE UNIVERSITY	b. POINT OF CONTACT NAME MR. MICHAEL BRUDER, LEED AP, UNIVERSITY ARCHITECT, DIRECTOR DESIGN AND CONSTRUCTION	c. POINT OF CONTACT TELEPHONE NUMBER (330) 672-9610
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Gilbane provided construction management services for the \$25 million replacement of the Stopher and Johnson Residence Halls on the main campus of Kent State University (KSU). Construction began in summer 2004 with the abatement and demolition of the two existing buildings totaling more than 110,000 SF. Two, new, three-story residence halls totaling 140,000 SF with 400 beds were constructed on the site.

Gilbane performed extensive preconstruction services prior to project approval. **Services included scheduling**, estimating, constructability reviews, bid scope preparation, construction sequencing, and document coordination.

The residence halls include 200, two-bed suites each with an adjacent, private bathroom. Also included were two apartments for residence directors. Five study lounges and six classrooms are spread throughout the facility and include computer stations and wireless capabilities. A pedestrian bridge unites the two buildings and features a large study area with window seating and a fireplace.

The complex is also home the KSU's honors college which is housed in the facility's basement. The honors college includes administration space, staff lounge, flexible classroom space, and a library.

Campus sensitivity was critical with construction in a tight location and surrounded by occupied facilities. A single entrance helped control construction traffic and a temporary walkway circled the site just outside the temporary fence, which kept students separated from the construction activities. **The construction schedule was closely coordinated with university officials and the academic calendar to allow for minimal disturbance to students and faculty on the active campus.** In addition, remembrance ceremonies were held on grounds immediately adjacent to the construction to commemorate the Kent State tragedy which took place on May 4, 1970. These activities were incorporated into the master schedule to ensure no disruption.

**Students moved into the new facility, as scheduled, in June 2006.**

### RELEVANT FEATURES

- ▶ Managed State of Ohio processes to execute the work
- ▶ **Construction scheduling** and constructability review services
- ▶ Team leadership from Dave Paully

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Gilbane Building Company	(2) FIRM LOCATION (City and State) Westerville, OH	(3) ROLE Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 - 10)
		9
25. TITLE AND LOCATION (City and State)		26. YEAR COMPLETED
CAMPUS PARTNERS UNIVERSITY GATEWAY CENTER, NORTH HIGH STREET DEMOLITION COLUMBUS, OH		PROFESSIONAL SERVICES
		CONSTRUCTION (if applicable)
		2002
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER CAMPUS PARTNERS	b. POINT OF CONTACT NAME MR. DOUG ASCHENBACH, VICE PRESIDENT, REAL ESTATE DEVELOPMENT	c. POINT OF CONTACT TELEPHONE NUMBER (614) 294-7300
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Gilbane served as the owner's representative for Campus Partners to oversee the demolition project on a highly-visible thoroughfare adjacent to The Ohio State University campus.

The project's scope included razing 32 residential and retail buildings, ranging from one to three stories including basements. Planning efforts continue for future mixed-use development in this five, city-block area.

Gilbane was instrumental in orchestrating this effort during three short months. Effective communication to multiple entities was the key to success.



Gilbane communicated to neighborhood community groups to ensure pedestrians and neighboring residents would be aware of sidewalk closures and bus stops, as mass transit operations had to be relocated.

The project site was located less than a mile from The Ohio State University Medical Center. Gilbane had to be cognizant to the emergency vehicle traffic that passed directly by the site, sometimes on an average of 20 times a day. Gilbane also had to schedule demolition around critical campus activities such as sporting events and commencement.

Located adjacent to The Ohio State University campus, Gilbane oversaw this five city-block demolition in just three months.

The demolition piece to the project was extensive as asbestos and hazardous material abatement were performed, along with air quality testing prior to the start of the project. Above-ground utilities had to be protected, and unforeseen underground storage tanks forced the demolition team to work in different areas of the project until tanks were removed.

**RELEVANT FEATURES**

- ▶ Coordination with The Ohio State University and multiple public entities
- ▶ Extensive pre-planning to sequence work
- ▶ **Construction scheduling** and constructability review services

Safety was the top priority. To maintain a safe site, work was suspended on numerous occasions due to unforeseen, unsafe conditions during the demolition. Pre-planning activities helped in revising sequencing of work plans to ensure the safety of the trade contractors. A sound safety plan also attributed to a stellar record with no loss-time accidents or recordable injuries.

The challenging demolition project proved successful due to the diligence of the Gilbane team. **Gilbane completed this project on schedule** and under budget.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Gilbane Building Company	(2) FIRM LOCATION (City and State) Westerville, OH	(3) ROLE Construction Manager

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		<b>24. EXAMPLE PROJECT KEY NUMBER (1 - 10)</b>  10
<b>25. TITLE AND LOCATION (City and State)</b>  <b>THE OHIO STATE UNIVERSITY HEALTH SYSTEM,          OSU EAST ACC FACILITY ASSESSMENT,          COLUMBUS, OH</b>		<b>26. YEAR COMPLETED</b>  <b>2010</b>
<b>27. PROJECT OWNER'S INFORMATION</b>		
<b>a. PROJECT OWNER</b> <b>THE OHIO STATE UNIVERSITY MEDICAL CENTER</b>	<b>b. POINT OF CONTACT NAME</b> <b>MR. WILLIAM A. MIFSUD, ASSOCIATE ADMINISTRATIVE DIRECTOR</b>	<b>c. POINT OF CONTACT TELEPHONE NUMBER</b> <b>(614) 293-0575</b>
<b>28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT (Include scope, size, and cost)</b>		



Gilbane provided an extensive feasibility study to The Ohio State University Medical Center which included an assessment of the previous Chalmers Wylie VA facility as it pertains to existing physical systems and as-built conditions. This evaluation was based on information provided by The Ohio State University Medical Center, the building manager CBRE, and multiple site visits.

Gilbane completed the evaluation by coordinating with nine separate engineering and architectural firms in disciplines such as site/civil, structural, mechanical/electrical/plumbing engineering, fire protection, hazardous materials, building control systems, and environmental conditions.

### RELEVANT FEATURES

- ▶ Coordination with The Ohio State University Medical Center and nine consultants
- ▶ **Construction scheduling** and constructability review services
- ▶ Team leadership from Dave Pully

<b>29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT</b>		
<b>a. (1) FIRM NAME</b> Gilbane Building Company	<b>(2) FIRM LOCATION (City and State)</b> Westerville, OH	<b>(3) ROLE</b> Construction Manager



## H. ADDITIONAL INFORMATION

34a. PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE CONTRACTING AUTHORITY. ATTACH ADDITIONAL SHEETS AS NEEDED.



### COMPETENCE OF FIRM

Gilbane was a pioneer in applying CPM scheduling techniques to construction. In the 1950s, we wrote our own software to implement CPM on major projects, and in the 1980s and 1990s, we collaborated with Primavera to develop their industry-leading software package. We now function as a beta-tester for Netpoint Scheduling Software and new Primavera enhancements. Gilbane also has the option of utilizing SureTrak as our scheduling software.

Locally, Gilbane has successfully completed 41 projects and more than 200 facilities for the Ohio School Facilities Commission utilizing the State of Ohio Capital Project Administration Process. Gilbane has also worked for other State of Ohio clients such as The Ohio State University, Bowling Green State University, Kent State University, Cleveland State University, Ohio Public Employees Retirement System, State Teachers Retirement System, and the Ohio Department of Administration.

Dave Paully, PMP, will be leading Gilbane's efforts on this program. His vast experience is described below in further detail and his past performance executing scheduling services on State of Ohio projects is unmatched.

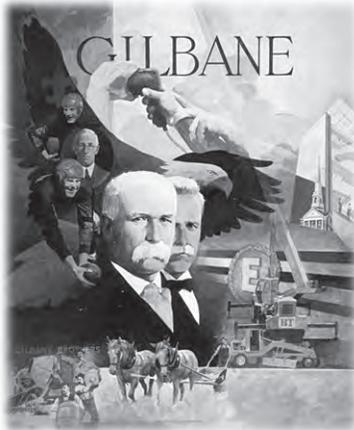
### AVAILABILITY OF PERSONNEL, EQUIPMENT, FACILITIES

Gilbane Building Company began in 1873 as a family-run carpentry and general contracting business. The company has grown into one of the nation's largest, full-service construction firms with annual revenues of more than \$4 billion. Gilbane's offices are organized into 10 geographic operating regions and two independent business units, with 2,200 personnel and more than 36 permanent offices across the United States and in Puerto Rico. Each office combines the benefits of full-service operations capabilities, including in house estimating, value engineering, scheduling, procurement, accounting, and construction operations with the knowledge and experience that only a local presence can provide.

Gilbane has been performing construction management services in Ohio since the 1950s. Gilbane's Central Region Office is located just 26 miles from the State Architect's Office and supports more than 140 construction professionals throughout Ohio. Dave Paully is available to lead this program and draw upon local personnel as required.

Our experience has shown the schedule is perhaps the most important project control mechanism to ensure project success. Throughout the life of the project, Gilbane typically utilizes Primavera P6 software to manage the design activities using CPM scheduling methods to control and track the project. We also have the resources to use Primavera P3, SureTrak or Microsoft Project depending on the project requirements.

Primavera P6 gives the team valuable control over schedule and budget. Primavera P6 is designed to handle a wide range of projects from large-scale, highly sophisticated new projects to smaller scale renovation or additions. It can be used to organize projects with up to 100,000 activities and it provides unlimited resources and an unlimited number of target plans. Massive data requires sophisticated, yet highly flexible organization tools to provide you a multitude of ways to organize, filter and sort activities, projects and resources.



## H. ADDITIONAL INFORMATION

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Some of the benefits of P6 include:

- ▶ Balance resource capacity
- ▶ Plan, schedule and control complex projects
- ▶ Allocate best resources and track progress
- ▶ Monitor and visualize project performance versus plan
- ▶ Conduct what-if analysis and analyze alternative project plans

Some of the other key scheduling activities and tools we employ are:

- ▶ Jointly develop and take ownership of the design schedule by design team, the client, and Gilbane's staff
- ▶ Include key sub consultant input into the development and update of our schedules
- ▶ Include key external tasks, including funding analysis, permitting, municipal approvals, and program validation



Bowling Green State University, The Stroh Center



Ohio School Facilities Commission,  
St. Marys City School District

Gilbane typically employs a unique approach to scheduling and strategic planning to develop an overall master project schedule that clearly identifies critical design and construction dates and activities, as well as interrelated elements of the project into a logical sequence. Gilbane's unique "Card Trick" planning and scheduling session is an early scheduling meeting to establish, prioritize and integrate 200-500 key activities into a schedule of clearly defined tasks with assigned responsibilities. This proven process helps assure team coordination and commitment of all parties involved to milestones critical to maintain completion dates. One of the biggest advantages of the Card Trick is that it allows participants the opportunity to evaluate how the individual pieces of the project come together. In the process of developing the project schedule, the individual team members begin to build the working relationship of a solid project team.

### EXPERIENCE OF PROPOSED PERSONNEL

We are proposing Dave Pually, PMP, to manage our services and provide you with a direct point of contact for your assignments. Dave is a Kent State University graduate, certified Project Management Professional, and has more than 31 years of experience in the construction industry specializing in scheduling. He is an expert at utilizing a variety of scheduling software including Primavera P3 and P6, SureTrak, and Microsoft Project.

Dave has spent his entire career in Ohio and his experience includes schedule execution for a wide range of projects related to research and development, educational, office/administrative, and sports/recreation facilities. His experience includes projects for clients such as the Bowling Green State University, University of Akron, The Ohio State University, Ohio School Facilities Commission, Central Ohio Transit Authority, and Akron-Summit County Public Library.

## H. ADDITIONAL INFORMATION

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### PAST PERFORMANCE

Below are recent examples of our schedule control on recent State of Ohio projects. In addition, the following pages provide evaluations and letters of reference for our past performance.

### Gilbane Schedule Management Experience (from constructability)

DISTRICT	SCHOOL	BASELINE		ACTUAL	
		BID	COMPLETE	BID	COMPLETE
Seneca East	PK-12	06/01/2006	03/01/2009	06/01/2006	01/15/2009
Galion	HS	08/15/2005	11/01/2007	10/01/2005	11/01/2007
	MH	05/01/2006	04/01/2008	06/01/2006	04/10/2008
	ES (2)	06/01/2006	04/01/2008	07/01/2006	04/01/2008
Mansfield	HS	03/17/2001	09/24/2004	04/06/2001	09/24/2004
Elmwood	PK-12	03/15/2002	04/25/2005	03/15/2002	11/01/2004
Tiffin	MS	11/01/2001	04/16/2004	11/01/2001	04/16/2004

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## SCHEDULING

Scheduling is not a static, one-time event, but a process initiated at project inception and continued through project completion. Gilbane realizes that comprehensive planning, systematic scheduling, and careful monitoring of all elements of the work are essential to satisfying the State Architect's Office (SAO) time and budget requirements. To achieve this, we have developed techniques to plan and control all the complex activities of a major construction program. These techniques are supported by experienced professionals committed to working with you to establish the most practical project milestones, from design through occupancy, and to ensure these dates are met.

### Planning

To ensure a project realizes its goals, Gilbane utilizes a unique method for transforming ideas into a well-conceived strategy that emphasizes achievable results—an interactive scheduling session. The session is designed to:

- ▶ Identify the individual tasks required to achieve each objective
- ▶ Establish which activities must precede and follow each activity
- ▶ Estimate the manpower and time requirements for each activity
- ▶ Gain the commitment of all participants to the project's objectives
- ▶ and schedule



The interactive scheduling session is led by Dave Pauly, construction scheduler, shortly after project award. It is an interactive team planning session that includes project team members from SAO, your architect, and Gilbane. Team members are placed into groups, such as design, construction, user, administration, etc. Each group lists activities they see as necessary to implement and complete a successful project. Each task contains a brief description of the activity, preceding and succeeding activities, the number of people required for the specific activity, and the number of anticipated work days to complete the activity.

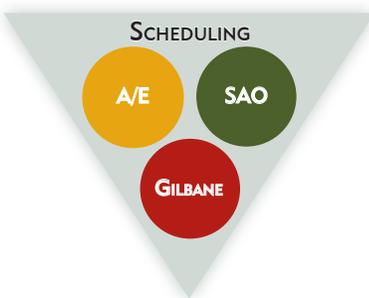
### Executing

The CPM master schedule represents the overall project strategy, objectives, and activities set to a time scale. It is the framework from which all project time control information is developed and serves as a baseline against which project progress is measured.

Gilbane's construction approach represents our internal strategy for accomplishing various project elements, such as staged occupancy, seasonal considerations, your occupancy needs, etc. The construction approach establishes the detailed sequence and timing for engineering input; purchasing of materials with long lead times; development of a trade contractor procurement strategy; and related tasks, for instance obtaining permits, approvals, etc., which are carefully factored into the master schedule.

Also, the project's scheduler works closely with the trade contractors to develop detailed schedules for their individual scopes of work. The trade contractors' schedules are reviewed for conformance to overall project plans and for interfaces with other trade contractors who may be working on the job concurrently.

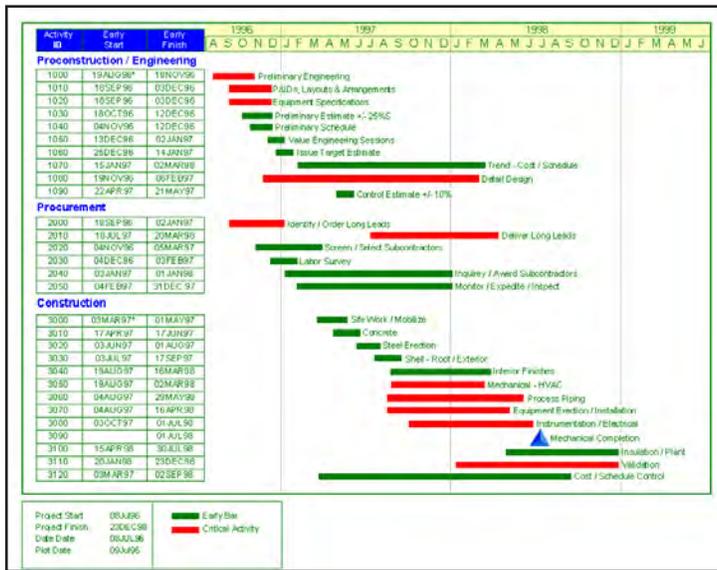
Although it represents the overall plan for the project, the detailed schedule itself retains a certain amount of flexibility. This permits easy revisions to reflect current project plans and strategies, which often change as additional project information is developed.



Our scheduling process is a collaborative process involving the SAO, A/E, and Gilbane

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A completed master schedule consists of time-scaled logic diagrams and supporting computer printouts. Logic diagrams show work flow and the dependency of one activity on another. The computer printouts identify corresponding activities on a one-to-one basis as individual line items. Typical print-out information includes early and late start dates and finish dates, float (degree of flexibility or criticality associated with each activity) and a responsibility code.

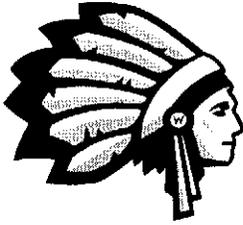
Each job site is equipped with scheduling capability which has eliminated turnaround time as a consideration in all scheduling activities and owner requests for information. The project team can perform critical path calculations, plot time-scaled logic diagrams and track critical items. These capabilities provide the SAO and Gilbane with immediate access to all necessary information and the ability to create easy-to-read logic networks and bar charts. In addition, the program also produces reports in a variety of other formats, including bar charts, 60-day look-ahead schedules, milestone reports, etc.

### Monitoring

Once the master schedule has been completed and accepted, the project team monitors the schedule throughout construction—we use a proactive to scheduling, rather than reactive approach. Activities are compared against the master schedule and variances are reported to project management, who will determine the appropriate action or alternative plan to avert potential problems.

### Reporting

The cornerstone of project control is the Schedule Report. This monthly report includes an update of the master schedule and the cash flow projection. It highlights monthly progress, lists goals to be achieved in the upcoming month, identifies potential schedule variances or conflicts, and charts individual contractor performance.



# Wapakoneta City Schools

Keith W. Horner, Superintendent

Mike Watt, Director of Operations      Susan R. Rinehart CPA, Chief Fiscal Officer

Administrative Offices

1102 Gardenia Drive, Wapakoneta, OH 45895  
(419) 739-2900      fax (419) 739-2918

September 28, 2009

To Whom It May Concern

I am writing to strongly recommend the **Gilbane Construction Management Company**. We have worked with Gilbane for the past year-and-a-half on a \$66 million project. From the beginning of our relationship until this point, Gilbane has been a very positive addition to what continues to be a successful building project. Gilbane is responsive, aggressive, and very interested in providing the Wapakoneta City Schools with a quality, safe school building for the next several generations.

With respect to being responsive, Gilbane has been extremely sensitive to our needs and has been very sensitive to the district's desire to provide a quality school at a low cost and on time. Gilbane has been available to us for really any request that we have made to them. This includes attendance at multiple board meetings, multiple requests for information, and multiple requests for guidance with particular issues. They have also been responsive in being very sensitive to the needs of our community and the make-up of our community. I think they have done an excellent job in assessing the Wapakoneta City Schools community, the Wapakoneta City Board of Education, and the Wapakoneta City Schools administration and adapting their methods to our particular needs and desires. Please keep in mind that Gilbane is doing this without working directly for the Wapakoneta City Schools.

Another example of responsiveness is their willingness to put enough manpower on the job to permit us to be very effective. I have been very impressed with the number of employees that Gilbane has working on the Wapakoneta City Schools project. From their executive, Mr. Bob Sewell, down through their engineers, Ross Imwalle and Kevin Moeller, they are all very responsive to our needs on a day-to-day basis. The manpower required for a job this size is extensive, and Gilbane has certainly not disappointed me in the number of men and women working on our project.

I have also observed Gilbane being what I would term “aggressive” on our behalf, whether it be an item that they believe we truly want or an item that they see as an issue that we should fight for and they are advising us to move forward. Gilbane truly is aggressive in meeting our needs and desires.

In closing, I’d simply like to say that Gilbane has far exceeded my expectations of a construction manager, and I truly believe they are a key component of a team that is making this project a successful one. I would be happy to talk to you anytime regarding Gilbane Construction Management Company, and I am honored to recommend them to you.

Sincerely

A handwritten signature in black ink, appearing to read "Keith Horner", written in a cursive style.

Keith Horner, Superintendent

KWH:pls

Mary Riepenhoff  
Superintendent of Schools  
419-394-4312

William Steinbrunner  
Director of Instruction  
419-394-7278

Kurt Kuffner  
Business Manager  
419-394-7278

## ***St. Marys City Schools***

101 West South Street  
St. Marys OH 45885-2599  
FAX: 419-394-5638  
www.smriders.net

Board of Education

Ralph Wiley, President  
Eric Langsdon, Vice President  
Lisa Tobin  
Rees Mckee  
Craig Gottschalk  
Thomas S. Sommer, Treasurer

September 24, 2009

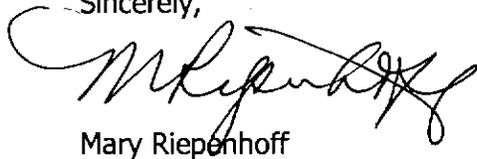
To Whom It May Concern,

It is our pleasure to write a letter of recommendation for Gilbane Building Company. Our district is currently under construction from renovations of 3 buildings to a brand new 210,00 square foot middle and high school, altogether a 55 million dollar project. Gilbane Building Company has been our construction manager firm from the beginning of the project.

We have been very appreciative of the communication, attention to detail and desire to deliver a great building to the district. Beyond the focus on the district's projects, Gilbane does a wonderful job with assuring safety for the construction crews. The district attends weekly meetings with Gilbane, contractors and architects and safety is the very first item of discussion each week. Since most contractors are aware of the Gilbane standard for safety, there is not much to report so we quickly move to quality and schedule, two very important factors for the district.

The Gilbane Building Company staff assigned to our projects are enjoyable, up-front and help us, as owners, make decisions that are beyond our experience. They take the time to explain options and give examples of other how schools made decisions. From an owner standpoint this is very helpful. We believe we have a dedicated group of Gilbane staff, backed by a quality company who are working with us closely and patiently to deliver quality schools to the students of St. Marys City Schools.

Sincerely,



Mary Riepenhoff



Galion City Board of Education  
Administrative Center  
470 Portland Way North  
Galion, Ohio 44833  
TEL: 419 468-3432  
FAX: 419 468-4333  
www.galion-city.k12.oh.us

Kathleen S. Jenney, Ed.D. Superintendent    Sandra K. Powell, Ed. D., Assistant Superintendent    Linda M. Kidwell CPA, Treasurer

May 13, 2008

To Whom It May Concern:

This letter of recommendation is being written on behalf of Gilbane Building Company, who is currently the construction manager for the Galion City School District's OSFC facility project.

In working with Gilbane Building Company, I have found their staff to be friendly, highly organized, and knowledgeable. The staff responds promptly to concerns and changes, and is willing to seek out information when questions arise. I particularly appreciate the weekly construction meetings in which we receive updates on the project, have an opportunity to talk with members of the construction team, and dialogue about questions or concerns. Further, the monthly Core Meetings provide time to talk with the OSFC contact, the architects, and to brief members of our Board of Education on the project.

Through the OSFC project, we have built a new high school, middle school and two new elementary schools. I can honestly say the Gilbane team has approached this project as if they are building the schools for their own families and community. They pay great attention to detail and are very customer oriented, helping us construct schools that meet our needs now and in the future. They have represented our district in a positive and professional manner. As a superintendent, my expertise is not in building schools, so it was very helpful to me to know I could trust the advice and guidance of our construction manager. The Gilbane staff truly models a team approach, engaging everyone who has a role in the project to insure the best possible finished product.

I highly recommend the Gilbane Building Company and will personally seek their involvement in future projects. I would also be happy to talk with you directly about our experience with the Gilbane Building Company. You may contact me at anytime to inquire about our ongoing relationship with Gilbane Building Company. I can be reached at 419-468-3432 ext. 1001.

Sincerely,

Kathleen S. Jenney, EdD  
Superintendent

August 29, 2008

Michael Shoemaker, Executive Director  
Ohio School Facilities Commission  
10 W. Broad Street, Suite 1400  
Columbus, Ohio 43215

Dear Mr. Shoemaker,

It is my pleasure to write this letter describing the success of the OSFC building project at Seneca East Local Schools. From the day we were notified that we were receiving funding, the OSFC made it a point to work with our school district and our community to ensure our project was successful. The teamwork between Fred Ahlborn (the OSFC project administrator), Gilbane Building Company (our construction management firm), Fanning/Howey Architects, and our community design team was outstanding. Our community could not be happier with the results of our project.

The success of our project lies in an understanding that we all play a role in its success. That was made clear to everyone very early. We all had a role to play, and each role was as important as the other. Our community was involved with Fanning/Howey in the planning and design, we stayed involved in making sure the quality was maintained, and Gilbane and the OSFC made sure that our voices were heard and heeded through their roles in the project. Fred Ahlborn made the statement as we were starting initial design work, "I don't build junk!" He and the rest of the team followed through on that statement as if the building was theirs.

Our new K-12 building is an example of what the state is doing right. Our district was part of the Exceptional Needs Program, and the OSFC was on-site early to inspect our former buildings. The commissioner at that point was Mary Lynn Ready, and she rode the school bus between sites to see the buildings for herself. She brought knowledgeable people with her to get into the building and do a thorough inspection. They saw what needed to happen for the children of our school district, and committed the time, energy, and funding to make it happen.

I have had other superintendents who have completed building projects (some OSFC projects, some local projects) tell me they never want to go through that experience again. I would gladly work together with the OSFC on any project if the opportunity presented itself. Our district's experiences with the OSFC have been extremely positive and worthwhile to our community. I am sure many other superintendents would agree. Satisfied people usually say nothing, and unfortunately that tends to make people believe that those who portray the worst are speaking for the majority.

Our project was on-time and on-budget. We were able to upgrade many items in the building through the assistance of the OSFC. Even now after being in the building for eight months, if any issues need to be addressed, they are taken care of and either fixed to original quality or made better than original. I have had a number of community members admit to me that, although they voted against the building issue, they are extremely pleased with the results. That speaks volumes about the quality and care that went into this building. It would not have been possible without the involvement of the OSFC.

I would be happy to speak to anyone about our project, or better yet, give anyone a tour of our facilities. We built a very solid, extremely efficient and effective educational facility that will serve the children of Seneca East for generations to come. We are extremely proud of our new building and believe it serves as an example of the positive outcomes that can happen when we all do our part through a building project with the OSFC.

Sincerely,

Michael Wank, Superintendent  
Seneca East Local Schools

cc. The Honorable Ted Strickland, Governor



Board of Education Office  
200 West Church Street  
Galion, Ohio 44833  
TEL: 419 468-3432  
FAX: 419 468-4333  
[www.galion-city.k12.oh.us](http://www.galion-city.k12.oh.us)

July 13, 2007

To Whom It May Concern:

This letter of recommendation is being written on behalf of Gilbane Construction Company, who is currently the construction manager for the Galion City School District / OSFC facility project.

With the appointment as Superintendent for the Galion City School District, I have been working with this organization in recent months. I have found their staff to be friendly, highly organized, and knowledgeable. The staff responds promptly to concerns and changes, and is willing to seek out information when questions arise. I particularly appreciate the weekly construction meetings, in which, we receive updates on the project, have an opportunity to talk with members of the construction team, and dialogue about questions or concerns. Further, the monthly Core Meetings provide time to talk with the OSFC contact, the architects, and to brief members of our Board of Education on the project.

Because I have been involved on a short term basis, I would like to offer that you may contact me at anytime to inquire about our ongoing relationship with Gilbane Construction Company. Further, Mr. Dennis Rose, previous superintendent would be a good contact for you as well. If you are interested in talking with either of us, please feel free to call 419-468-3432.

Sincerely,

Kathleen S. Jenney  
Principal

# FANNING HOWEY

July 17, 2007

To Whom It May Concern:

Fanning Howey has had a very positive and productive relationship with Gilbane Building Company with many projects spanning many years.

The project that I am most familiar with is the new K-12 school for Seneca East Local School in Attica, Ohio. The building is 158,000 square feet with a budget of \$31,000,000. The Gilbane team of Bob Sewell, Chad Stevers, Ryan Walters and Kris Writz has done an outstanding job. The cost estimating was accurate and the documents phase review was practical. The scopes of work were well written and the scheduling was well thought out. The bidding was simple and the construction has been smooth. All of these are the result of two factors - organization and communication.

There are two unique aspects to the way that Gilbane approaches the project. First, they staff the project appropriately. Their four person team is on site every day. Second, they understand the importance of a timely close out.

I am looking forward to my next project with the Gilbane Building Company and recommend them unconditionally.

Sincerely,

FANNING/HOWEY ASSOCIATES, INC.



Curt W. South  
Project Manager, Senior Associate

cws/dfF

ARCHITECTURE | ENGINEERING

540 East Market Street | P.O. Box 71 | Celina, OH 45822

419.586.7771 | fax 419.586.2141 | [www.fhai.com](http://www.fhai.com)



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Columbus, Ohio 43216-1218  
614.445.2900 or 1.800.422.0550  
grangeinsurance.com

**Mark C. Russell, CPCU, ARM, CCLA**  
Vice President & Chief Administrative Officer  
Office 614.445.2730 / Fax 614.445.2428  
russellmc@grangeinsurance.com

August 6, 2009

Association of General Contractors  
Build Grange Insurance

To Whom It May Concern:

It is my pleasure to write this letter of support for the Gilbane team. I have personally worked with their key staff from the feasibility analysis phase all the way through the completion of construction. Our Grange campus expansion project was very challenging because it included the addition of a 230,000 sq. ft. office space tower, a state-of-the-art data center, major renovation of our existing tower and a new 1,050 parking space garage. All this was done in the historic Brewery District which required very special considerations.

The construction phase started in December of 2006 when we took occupancy of the new area in January of this year. The project required a fast track methodology which added to their challenge. The Gilbane team was able to deliver this project without any significant disruption to our associates. This took quite a bit of creativity as well as working effectively with building inspectors and fire marshals. They did a great job with communication to all parties.

A visit to our campus will reflect the high level of quality workmanship that was delivered by Gilbane. We are proud of our new campus. The Gilbane team has been a terrific partner with Grange throughout the entire expansion project. Please feel free to contact me at 614-445-2730 with any questions.

Sincerely,

A handwritten signature in black ink, appearing to be "Mark C. Russell", written over a white background.

Mark C. Russell



## Ohio Public Employees Retirement System

277 East Town Street Columbus, Ohio 43215-4642 1-800-222-PERS (7377) [www.opers.org](http://www.opers.org)

February 27, 2004

Mr. Thomas F. Gilbane, Jr.  
Gilbane Building Company  
7 Jackson Walkway  
Providence, RI 02903

Dear Mr. Gilbane:

We would like to take this opportunity to express our appreciation for the work that Tom Goderre, Gilbane Senior Project Manager, has put forth on the Ohio Public Employees Retirement System (OPERS) expansion and renovation project. It has truly been a pleasure working with him throughout this exciting and challenging project.

It is rare that you find someone from another company that did such a good job, that you want to take the time to write to the top layer of management to provide feedback. Tom Goderre is truly a gem in your company, and we feel compelled to share that with you. Tom has delivered such high valued customer service to OPERS with this project, that the team wanted to let you know how we felt. We realize that Tom is one of the candidates for Gilbane's National Builder of the Year award, and from this team's perspective, he has already won it with us.

Tom led a team from Gilbane that brought plenty of technical job knowledge and field experience. But the attribute that Tom brought that we found unusual, was an ability to understand the client's business and bring forward ideas and recommendations for the project that were sensitive to our business environment.

OPERS is one of Ohio's statewide pension funds. The pension funds have been subject to increased scrutiny during the past year for expenditures given relatively lower investment performance results during the past couple of years. Consequently, there were decisions that were impacted by potential public and legislative perceptions. Tom was understanding and was helpful in considering these factors with us.

There are so many good things that we can say about why this project was successful. We won't go into all of them, but a few include great communication and follow-up, early identification of issues, constant planning and assessment and a true team orientation. Tom and his team demonstrated their agility to adapt to changing situations, their determination and commitment with the extra attention to detail and being there when we needed them (without being asked).

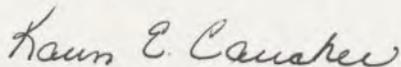
Throughout this project, we have had the opportunity to note the level of details about the project that Tom documents. On several occasions, OPERS has requested Tom provide information relative to a potential issue or a specific contractor. Tom's notes and the time he has spent in fulfilling our requests has provided OPERS with a very thorough and accurate record of events that transpired. We believe this has attributed to the success of the project. We have never encountered the level of detailed documentation that Tom has demonstrated.

Tom consistently displays a level of professionalism and commitment that when combined with his technical job knowledge, instills confidence in owners. Tom never loses sight of the team and the goal of a satisfied owner, and he is able to achieve a productive, efficient and cohesive team and a satisfied owner.

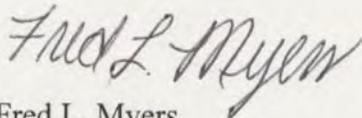
We understand that Tom has been nominated for the National Builder of the Year award for Gilbane based on his recent recognition for this award at the regional level. We wanted to take this opportunity to let you know that Tom has done an excellent job representing Gilbane. Based on this project, none of us would hesitate to recommend Tom for this award and to recommend Gilbane for other potential construction projects.

Tom is not aware that the team felt so strongly about his performance that we wanted to write a letter of recommendation. In closing, we want to thank you for the opportunity to work with Tom on this job and to let you know that Tom, as well as all members of the Gilbane project team, have conducted themselves with the utmost integrity and professionalism in their performance on the OPERS project.

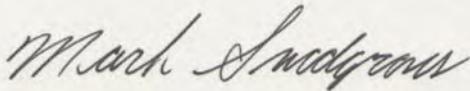
Sincerely,



Karen E. Carraher,  
Director – Finance



Fred L. Myers  
Assistant Director – Administrative Services



Mark Snodgrass  
Assistant Director - Finance

H. ADDITIONAL INFORMATION

34b. PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE CONTRACTING AUTHORITY. ATTACH ADDITIONAL SHEETS AS NEEDED.

PROPOSER AFFIRMATION AND DISCLOSURE

The Lead Firm or Joint Venture ("Proposer") acknowledges that by signing this Statement of Qualifications, that it affirms, understands, and will abide by the requirements of Executive Order 2010-09S issued by OH Governor Ted Strickland. If awarded a Contract, the Proposer affirms that both the Proposer and its Consultants shall perform no services requested under the Agreement outside of the United States. The Executive Order is available at the following Web site: http://www.governor.OH.gov/Default.aspx?tabid=1495.

The Proposer shall provide the locations where services under the Contract will be performed in the spaces provided below or by attachment. Failure to provide this information as part of its Statement of Qualifications will cause the Proposer to be deemed non-responsive and no further consideration will be given to its Statement of Qualifications. If the Proposer will not be using Consultants, indicate "Not Applicable" in the appropriate spaces.

1. Principal business location of the Proposer:

7 Jackson Walkway

Providence, RI 02903

Address

City, State, Zip

2. Location where services will be performed by Proposer:

440 Polaris Parkway, Suite 200

Westerville, OH 43082

Address

City, State, Zip

Locations where services will be performed by Consultants:

Address

City, State, Zip

Address

City, State, Zip

Address

City, State, Zip

3. Location where state data will be stored, accessed, tested, maintained, or backed-up, by Proposer:

440 Polaris Parkway, Suite 200

Westerville, OH 43082

Address

City, State, Zip

Locations where state data will be stored, accessed, tested, maintained, or backed-up by Consultants:

Address

City, State, Zip

Address

City, State, Zip

Address

City, State, Zip

# STATEMENT OF QUALIFICATIONS

1. PROJECT NUMBER (if any)  
DAS-11S888

## PART II - GENERAL QUALIFICATIONS

(If a firm has branch offices, complete for each specific branch office seeking work.)

2a. FIRM (OR BRANCH OFFICE) NAME Gilbane Building Company				3. YR ESTABLISHED 1873	4. FTID NUMBER [REDACTED]
2b. STREET 440 Polaris Parkway, Suite 200				5. OWNERSHIP a. TYPE Private	
2c. CITY Westerville	2d. STATE Ohio	2e. ZIP CODE 43082	2f. COUNTY Delaware	b. EDGE STATUS	
6a. POINT OF CONTACT NAME AND TITLE Larry Mastella, Senior Manager		6b. PRESIDENT/CEO William Gilbane, Jr., President/Thomas Gilbane, CEO		7. NAME OF FIRM (If Block 2a is a branch office.) Gilbane, Inc.	
6c. TELEPHONE NUMBER 614/519-5424		6d. E-MAIL ADDRESS lmastella@gilbaneco.com			
8a. FORMER FIRM NAMES(S) (If any) N/A				8b. YR ESTABLISHED 1873	8c. FTID NUMBER [REDACTED]

9. EMPLOYEES BY DISCIPLINE				10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS		
a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) LICENSED	(2) NON-LICENSED			
02, 16	Construction Experts (352)	16	19	H09	Hospital and Medical Facilities	15
	Project Executives (102)	2	5	C15	Construction Management	15
	Project Engineers (399)	15	25	E02	Educational Facilities; Classroom	15
	Construction Supervision (PM) (354)	4	9	U03	Utilities	15
	Administrative (149)	3	7	O01	Office Buildings; Industrial Parks	15
	Estimators (79)	2	4	F02	Field Houses; Gyms; Stadiums	15
	Mechanical/Electrical Engineers (14)	0	0	G01	Garages; Vehicle Maint. Facilities; Parking Decks	14
	Safety (48)	2	1	V01	Value Analysis	14
	Technology (48)	0	0	L01	Laboratories; Medical Research Facilities	14
	Purchasing (26)	1	1	E11	Environmental Planning	14
	Accountants (140)	0	7	L04	Libraries; Museums; Galleries	14
	Legal/Human Resources (27)	0	1	D04	Design-Build	14
	Schedulers (20)	0	2	C13	Computer Facilities; Computer Service	13
	Support Staff (147)	0	13	J01	Judicial and Courtroom Facilities	13
				C01	Commercial Buildings (low rise)	13
				W02	Water Supply; Treatment and Distribution	13
				R04	Recreation Facilities	12
	Other Employees	45	124	S11	Sustainable Design	9
				R08	Research Facilities	4

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 2 YEARS (Insert revenue index number shown at right)		PROFESSIONAL SERVICES REVENUE INDEX NUMBER		
a. Work for this Contracting Authority	1	1. Less than \$50,000	6. \$400,000 to less than \$500,000	11. \$900,000 to less than \$1,000,000
b. Other State Work (see instructions)	9	2. \$50,000 to less than \$100,000	7. \$500,000 to less than \$600,000	12. \$1,000,000 to less than \$2,000,000
c. Total State Work	9	3. \$100,000 to less than \$200,000	8. \$600,000 to less than \$700,000	13. \$2,000,000 to less than \$5,000,000
		4. \$200,000 to less than \$300,000	9. \$700,000 to less than \$800,000	14. \$5,000,000 to less than \$10,000,000
		5. \$300,000 to less than \$400,000	10. \$800,000 to less than \$900,000	15. \$10,000,000 or greater

12. AUTHORIZED REPRESENTATIVE  
The foregoing is a statement of facts.

a. SIGNATURE 	b. DATE 04/20/2011
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c. NAME AND TITLE  
Thomas M. Laird, Senior Vice President/Regional Manager

Provide a separate Part II form for each firm or branch office participating on the proposed project team.