

STATEMENT OF QUALIFICATIONS

PART I – CONTRACT SPECIFIC QUALIFICATIONS

A. CONTRACT INFORMATION

1. PROJECT TITLE AND LOCATION (City and State) Neutral Facilitation Consultant Services	
2. PUBLIC NOTICE DATE March 4, 2011	3. PROJECT NUMBER DAS-11F888

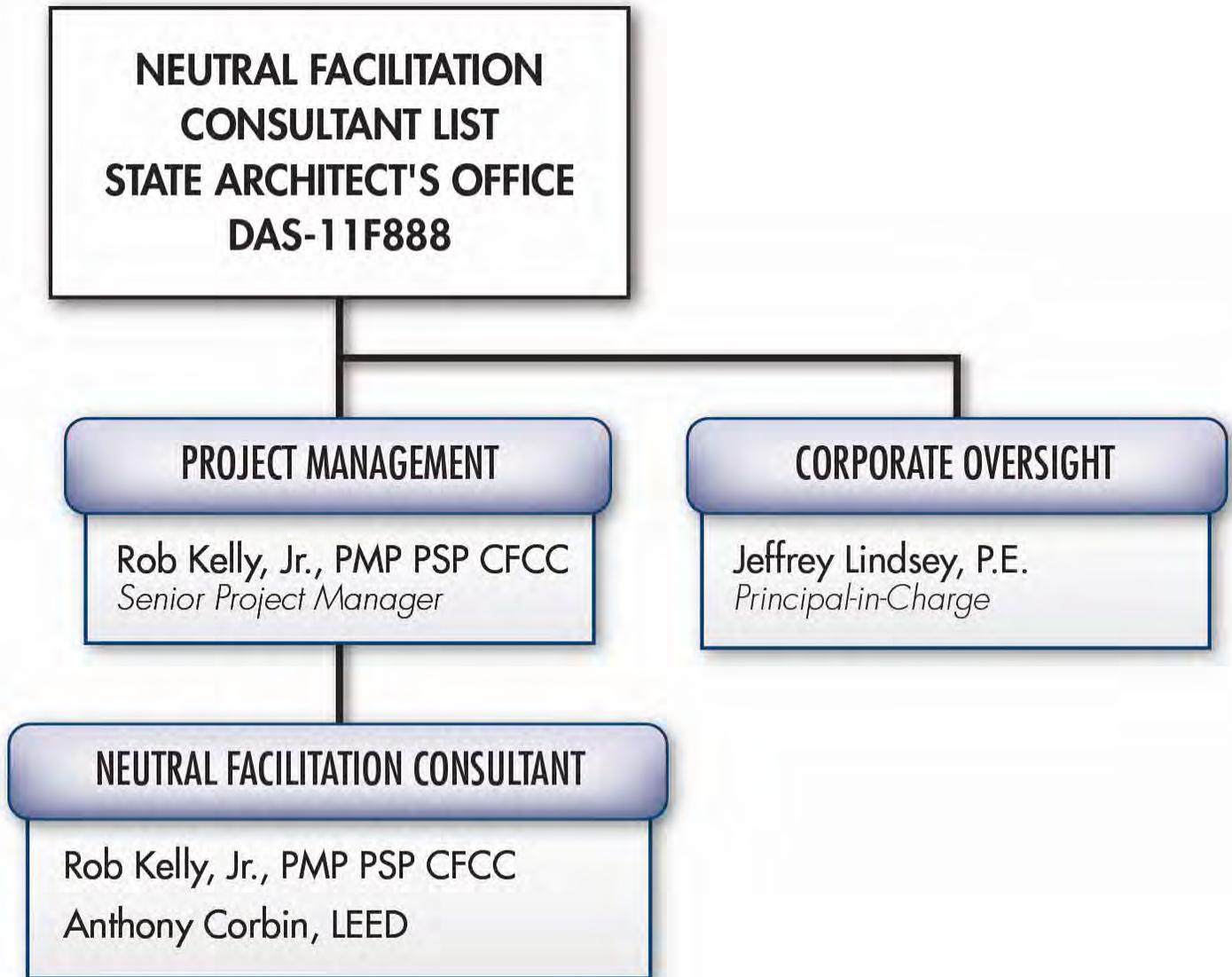
B. FIRM POINT OF CONTACT

4. PROJECT REPRESENTATIVE NAME AND TITLE Robert Kelly, Jr., PSP, PMP, CFCC, Senior Project Manager		5. PRESIDENT / CEO Jeffrey Lindsey, P.E.	
6. NAME OF FIRM Alpha Corporation			
7. TELEPHONE NUMBER 614 761-2446		8. FAX NUMBER 614 761-2448	
9. E-MAIL ADDRESS Rob.Kelly@alphacorporation.com			
10. COUNTY Franklin		11. FTID NUMBER [REDACTED]	
12. WEB ADDRESS www.alphacorporation.com			

C. PROPOSED TEAM

(Complete this section for the lead firm or joint venture partners, and all key consultants.)

	(Check)			13. FIRM NAME	14. ADDRESS	15. ROLE IN THIS CONTRACT
	Lead Firm	JV Partner	Consultant			
a.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Alpha Corporation <input type="checkbox"/> Check if EDGE certified	84 N. High Street, Suite 1C Dublin, OH 43017 <input checked="" type="checkbox"/> Check if branch office Miles from project site	SAO point of contact for all service requests; neutral facilitation services
b.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	
c.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	
d.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	



E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key person.)

16. NAME ROBERT KELLY, JR., PMP, PSP, CFCC	17. ROLE IN THIS CONTRACT Contact Manager/Neutral Facilitator	18. YEARS EXPERIENCE	
		a. TOTAL 21	b. WITH CURRENT FIRM 9
19. FIRM NAME AND LOCATION (City and State) ALPHA CORPORATION, Dublin, Ohio			
20. EDUCATION (DEGREE AND SPECIALIZATION) BA / English / 1990		21. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) 2004/Project Management Professional, PMI 2009/Planning & Scheduling Professional, AACE 2010/Certified Forensic Claims Consultant, AACE	

22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)
Mr. Kelly has more than **21 years of construction management and claims analysis experience**, on projects from \$300k to \$1.4-billion. Construction project management responsibilities have included contract administration and field coordination; CPM scheduling/updating/reporting; cost estimating, change order and claim documentation; cost accounting and control. **Neutral Facilitation services** provided under term contract with the Ohio School Facilities Commission. Capabilities and success in **Neutral Facilitation successes** based upon project management and dispute resolution experience. Has often been used to provide evaluation and resolution services for disputes during construction. Organizations: Association for the Advancement of Cost Engineering (AACE), Project Management Institute (PMI) College of Scheduling, Construction Specifications Institute (CSI). Technical Papers & Presentations: "CPM Scheduling and Analysis of Time Related Impacts" presented to State Architect of Ohio and construction industry attendees, 1997; "Mystery or Mainstream? Construction Scheduling for the Project and in the Courtroom," Lorman Seminars, Mechanicsburg, PA, April 2006; "Trouble is a Claim Door Bell: DING DONG, Where's Your Notice?" PMI Virtual Library White Paper, December 2008; "Construction Delay & Disruption: Identify Symptoms, Develop Supporting Data and Mitigate Risks" WPL Publishing Company webinar, April 2011

23. RELEVANT PROJECTS (Up to a maximum of 5 samples)

	(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)	
a.	Miami East Local Schools New High School Casstown, OH	2010	On-going	1
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Issue-based Neutral Facilitation session, held at project kick-off. Construction Manager and General Trades Contractor had poor relations on preceding project, and had shown signs of brings that bad relationship forward to this new project.				
b.	Circleville City Schools New High School Circleville, OH	2010	Design Phase	2
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Executive Partnering Session, held at start of project design phase. Budget issues and associated scope reductions.				
c.	Columbus Grove Local School District New K-12 Columbus Grove, OH	2010	On-going	3
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Trade Contractor Kick-off Partnering Session. District, OSFC, designer, CM, commissioning agent, and all prime contractors. Roles and team building.				
d.	Toronto City Schools New High school Toronto City, OH	2010	Design Phase	4
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Executive Partnering Session, held at start of project design phase. Extended group of local stakeholders present (Board, city officer, fire marshal, utilities department) as well as District personnel, OSFC, designer, and CM. Design process description, phase explanation, requirements and expectations.				
e.	Columbus City School District Georgian Heights Elementary School Columbus, OH	2011	On-going	5
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Trade Contractor Kick-off Partnering Session. Issue-based discussions on schedule development and liabilities. Also, third-party beneficiary relationships between contractors.				

E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT

(Complete one Section E for each key person.)

16. NAME ANTHONY CORBIN, LEED	17. ROLE IN THIS CONTRACT Support of Neutral Facilitation	18. YEARS EXPERIENCE	
		a. TOTAL 3	b. WITH CURRENT FIRM 3

19. FIRM NAME AND LOCATION (City and State)
ALPHA CORPORATION, Dublin, Ohio

20. EDUCATION (DEGREE AND SPECIALIZATION)
B.S. / Civil Engineering

21. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE)
LEED – Green Assoc., USGBC

22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)

Mr. Corbin has provided schedule development and claims analysis on different types projects, including college dormitories, bridges, and K-12 facilities. Building upon his scheduling and claims efforts, he has been a valuable asset for **delivery of neutral facilitation successes**, providing support of **pre-session contacts** and identification/development of **issues for inclusion in neutral facilitation sessions**. He is an active member of the Association for the Advancement of Cost Engineering, currently serving as a Chapter Director (elect) and as the Chair of the Membership Committee for the AACE Southwestern Ohio Chapter. Mr. Corbin has also been involved with the Project Management Institute (PMI), having made contributions to the Scheduling Best Practices Manual. Mr. Corbin is certified LEED - Green Associate

23. RELEVANT PROJECTS (Up to a maximum of 5 samples)

	(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER <i>(If included in Section F)</i>
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)	
a.	Miami East Local Schools New High School Casstown, OH	2010	On-going	1
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Issue-based Neutral Facilitation session, held at project kick-off. Construction Manager and General Trades Contractor had poor relations on preceding project, and had shown signs of brings that bad relationship forward to this new project.				
b.	Circleville City Schools New High School Circleville, OH	2010	Design Phase	2
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Executive Partnering Session, held at start of project design phase. Budget issues and associated scope reductions.				
c.	Columbus Grove Local School District New K-12 Columbus Grove, OH	2010	On-going	3
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Trade Contractor Kick-off Partnering Session. District, OSFC, designer, CM, commissioning agent, and all prime contractors. Roles and team building.				
d.	Toronto City Schools New High school Toronto City, OH	2010	Design Phase	4
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Executive Partnering Session, held at start of project design phase. Extended group of local stakeholders present (Board, city officer, fire marshal, utilities department) as well as District personnel, OSFC, designer, and CM. Design process description, phase explanation, requirements and expectations.				
e.	Columbus City School District Georgian Heights Elementary School Columbus, OH	2011	On-going	5
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Trade Contractor Kick-off Partnering Session. Issue-based discussions on schedule development and liabilities. Also, third-party beneficiary relationships between contractors.				

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 1				
25. TITLE AND LOCATION <i>(City and State)</i> New High School Casstown, OH		26. YEAR COMPLETED <table border="1"> <tr> <td>PROFESSIONAL SERVICES</td> <td>CONSTRUCTION (if applicable)</td> </tr> <tr> <td>2010</td> <td>On-going</td> </tr> </table>	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	2010	On-going
PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)					
2010	On-going					
27. PROJECT OWNER'S INFORMATION						
a. PROJECT OWNER Miami East Local Schools / OSFC	b. POINT OF CONTACT NAME Samantha Cothorn, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290				
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>						



STAFFCO CONSTRUCTION, INC

Miami East Local Schools, together with the Ohio School Facilities Commission, is currently constructing a New High School in Casstown, OH. The project commenced July 2010. At that time, a middle school project in an adjacent school district was beginning to close out. The Miami East project team includes the same Designer, Construction Manager and General Trades Contractor as were on the team for the adjacent district middle school project.

The adjacent district middle school project had experienced a breakdown in the relationship between the Designer/CM and the General Trades Contractor. The General Trades Contractor was accused of submitting change orders to which there was no entitlement, or for items that were considered to represent "no cost" changes. The Designer and CM had denied many of these General Trade Contractor change order submissions.

As would be expected, construction administration relationships began to breakdown. Rather than a team approach to project completion, relationships had soured and literally affected the middle school project.

The Miami East project had the same Designer and Construction Manager. As circumstances were, the same General Trades Contractor was the low bidder on the Miami East project.

Alpha Corporation, under its Neutral Facilitation Services contract with the OSFC, was asked to conduct an issue-based Neutral Facilitation Partnering Session, with the intention of addressing the pre-existing relationship problems.

As with all our Partnering Sessions, we made pre-session contact with the stakeholders to identify the nature and extent of "problems". These contacts allow stakeholders to understand the nature of the session, and in the process, create a sense of comfort that the facilitator understands the stakeholder's perspective on the situation. The comfort creates discussion, which enabled an effective session that addressed with specificity the problem(s), the need to overcome those problems, and a commitment to leave the problems behind at the adjacent district.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 2		
25. TITLE AND LOCATION <i>(City and State)</i> New High School Circleville, OH		26. YEAR COMPLETED <table border="1"> <tr> <td>PROFESSIONAL SERVICES 2010</td> <td>CONSTRUCTION (if applicable) Design on-going</td> </tr> </table>	PROFESSIONAL SERVICES 2010	CONSTRUCTION (if applicable) Design on-going
PROFESSIONAL SERVICES 2010	CONSTRUCTION (if applicable) Design on-going			
27. PROJECT OWNER'S INFORMATION				
a. PROJECT OWNER Circleville City Schools / OSFC	b. POINT OF CONTACT NAME Stacy Thomas, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290		
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>				



Circleville City Schools and the OSFC are currently in the design phase of a new high school. In September 2010, under the Alpha Corporation Neutral Facilitation Consultant contract with the OSFC, the Executive Partnering Session was conducted to introduce (or re-introduce) the stakeholders to one another, to inform the District about the design phases and responsibilities, and to discuss issues relevant to the project.

Circleville had experienced more than 3-years of failed bond initiatives to provide the local share of project cost. Through those experiences, the District was introduced to the Designer and Construction Manager. While relationships were well in place, the District was not fully experienced in the design process, its various phases, and particularly, the actions and responsibilities required of the District.

In addition to the District's understanding of their role and responsibilities in the design process, the Executive Partnering Session was also used to discuss specific problems faced by the project team. The issue which garnered the most discussion was that of costs associated with a Project Labor Agreement.

No Project Labor Agreement was contemplated through the years of failed bond initiatives. In an attempt to gain greater favor with the voters, the District made the commitment to utilize a PLA on the project. While the bond measure was passed, the Construction Manager was of the opinion that the PLA would cause an increase in estimated costs.

As a result, the scope of the project was discussed to require reductions (less square footage at the higher cost). The District was brought to understand this cause-and-effect relationship, and has entered the design development phase knowing the challenges associated with scope and cost.

A "Project Pulse" questionnaire was completed by session participants, and included positive comments such as: "The facilitator was very thorough and either touched upon or even went deeper when needed on specific topics of concern. I am glad to see this happening again, as it seemed in the last 3 years or so the original facilitation teams have been 'skimming over' important topics and not taking the time to discuss things of importance and in depth...Great job!!"

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 3				
25. TITLE AND LOCATION <i>(City and State)</i> New K-12 Columbus Grove, OH		26. YEAR COMPLETED <table border="1"> <tr> <td>PROFESSIONAL SERVICES</td> <td>CONSTRUCTION (if applicable)</td> </tr> <tr> <td>2010</td> <td>On-going</td> </tr> </table>	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	2010	On-going
PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)					
2010	On-going					
27. PROJECT OWNER'S INFORMATION						
a. PROJECT OWNER Columbus Grove Local SD / OSFC	b. POINT OF CONTACT NAME Samantha Cothorn, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290				
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>						



Columbus Grove Local School District and the OSFC are currently constructing the new K-12 facility in Columbus Grove, OH. The new facility is anticipated to be complete in early 2012.

In December 2010, Alpha Corporation was asked to provide the Trade Contractor Kick-Off Partnering Session under its Neutral Facilitation Consultant contract with the OSFC.

Based upon our pre-session contacts with all parties to be at the session, we developed a program centered around two core concepts: educating the District on the construction process (and the District's role and responsibilities therein), as well as a review of contract processes and associated timelines for everyone's benefit (contractors and district).

Emphasis was placed on fundamental processes including RFIs, Change Orders, Schedules, and Claims/Disputes.

A "Project Pulse" questionnaire was completed by session participants, and included positive comments such as: "Good job!" and "I appreciate the specific reference to contract articles in dispute resolution."

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 4				
25. TITLE AND LOCATION <i>(City and State)</i> New High School Toronto City, OH		26. YEAR COMPLETED <table border="1"> <tr> <td>PROFESSIONAL SERVICES</td> <td>CONSTRUCTION (if applicable)</td> </tr> <tr> <td>2010</td> <td>Design on-going</td> </tr> </table>	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	2010	Design on-going
PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)					
2010	Design on-going					
27. PROJECT OWNER'S INFORMATION						
a. PROJECT OWNER Toronto City Schools / OSFC	b. POINT OF CONTACT NAME Steve Roka, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290				
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>						



In December 2010, Alpha Corporation, as a part of its Neutral Facilitation Consultant Services contract with the OSFC, provided an Executive Partnering Session for the benefit of the New High School Project at Toronto City Schools.

The session was attended by the District, OSFC, Construction Manager, Designer, and other Toronto City stakeholders including the Fire Marshall and utilities department.

As a result of our pre-session contacts, a session program was developed to emphasize the design phases and design process. The design phases were discussed, with particular attention given to District role and responsibilities within each phase. Specific deliverables, and the personnel from whom input will be required for deliverables, were emphasized.

The session was concluded with a "Project Pulse Questionnaire" survey, the results of which indicated District satisfaction with the phase and responsibility discussion, and the Executive Partnering Session overall. Comments from participants include:

- "Really enjoyed the presentation and interaction with others, great idea to have city leaders here along with fire chief. Rob really pushed the team concept."
- "Different but welcome format to Executive Partnering – use of design process to discuss goals, opportunities and challenges is useful."
- "Great day. Very informative session."
- "The info shared during this session was very valuable. I feel more confident answering any questions I may be asked, especially from my staff."
- "This will be a very successful project!"

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 5
25. TITLE AND LOCATION <i>(City and State)</i> Georgian Heights Elementary School Columbus, OH		26. YEAR COMPLETED PROFESSIONAL SERVICES 2011 CONSTRUCTION (if applicable) On-going
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Columbus City Schools / OSFC	b. POINT OF CONTACT NAME Rhonda Hagenmeyer, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Alpha Corporation conducted a Contractor Kick-off Partnering Session for the New Georgian Heights Elementary School in March 2011. The session was attended by the District, OSFC, Designer, CM, Commissioning Agent, and all Prime Contractors.

Pre-session contacts revealed issues related to establishment of a project baseline schedule. Whereas NTP was issued last Fall, and the contract documents require a Contractor-signed baseline schedule within 45 days of NTP, there was no baseline schedule in place at this point, nearly 5 months after NTP.

The purpose of project scheduling was discussed, along with limitations and liabilities of not having a schedule. Challenges faced by the team in producing the schedule were identified and discussed, and commitments to completing the scheduling effort were established.

Another topic of much discussion in the session was that of contractors as third-party beneficiaries to one another, and the contract provision that damages caused by a contractor for another contractor is, by contract, to be resolved between the parties and not through the OSFC / State of Ohio.

Participants completed our "Project Pulse Questionnaire" at the completion of the session. The results of the survey showed satisfaction with the discussion topics and session overall. Comments from participants include:

- "Good information."
- "Great discussion on topic of disputes."

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 6
25. TITLE AND LOCATION <i>(City and State)</i> New K-12 North Baltimore, OH		26. YEAR COMPLETED PROFESSIONAL SERVICES 2011 CONSTRUCTION (if applicable) On-going
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER North Baltimore Local SD / OSFC	b. POINT OF CONTACT NAME Madison Dowlan, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



In March 2011, Alpha Corporation conducted the Trade Contractor Kick-off Session for the North Baltimore Local School District / OSFC New K-12 project. The session was assigned under Alpha Corporation's Neutral Facilitation Consultant contract with the OSFC.

Pre-session contacts with session attendees demonstrated the District's familiarity with the OSFC construction process (as a result of early-release site work package). Each of the prime contractors had also been previously involved with the OSFC process. Accordingly, our kick-off session program facilitated discussion about process particulars versus process basics. The main points emphasized were the schedule process and the Article 8 – Dispute Resolution process.

An example of the detailed process discussion was the concept of "10 Days", referring to the time limitation on the submission of Notice. Another topic discussed in depth was that of the apparent (albeit untrue) contradiction in the concepts of "Contractor shall not proceed with changed work without proper written authorization" and "Contractor shall not hold up the project due to a dispute."

The topics prompted lively discussion, and the "Project Pulse Questionnaire" survey results demonstrate group satisfaction with content and applicability of session materials. Comments from participants include:

- "Today's process helped explain what we will face. Time was worthwhile."
- "[Session] Was a good way to lay things out."
- "Seems to be an overall great team!"

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 7
25. TITLE AND LOCATION <i>(City and State)</i> Fairview PK-8 Dayton, OH		26. YEAR COMPLETED PROFESSIONAL SERVICES 2011 CONSTRUCTION (if applicable) 2011
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Dayton Public Schools / OSFC	b. POINT OF CONTACT NAME Todd Hager, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Dayton Public Schools is currently in its final Segment of school construction through the Ohio School Facilities Commission. Fairview PK-8 is a facility in DPS Segment III program. Fairview PK-8 is scheduled to be completed before Summer 2011.

As a part of the OSFC's Classroom Facilities Assistance Program (CFAP), the District offers partnering sessions at various points in the project process. One such session is the Closeout Partnering Session. The purpose of the Closeout Partnering Session is to focus on the completion of project work, the closeout of prime contracts, and closing out the facility.

Alpha Corporation was tasked with the Closeout Partnering Session for Fairview PK-8, and the session was conducted in January 2011. The format of the program included the review of stipulated closeout requirements contained in project specifications, and sought comment and commitments on the achievement of known closeout items. Known closeout items and processes include punch list, Operations & Maintenance Manuals, as-built drawings, final cleaning, owner training & demonstration, commissioning, attic stock, guarantee & warranty, and open change orders and disputes. These items and processes were discussed, in terms of contract requirements, and common problems associated in their performance. Each process discussion culminated in session participants committing to actions and timelines to achieve process satisfaction.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 8
25. TITLE AND LOCATION <i>(City and State)</i> River's Edge Montessori PK-8 Dayton, OH		26. YEAR COMPLETED PROFESSIONAL SERVICES 2011 CONSTRUCTION (if applicable) 2011
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Dayton Public Schools / OSFC	b. POINT OF CONTACT NAME Todd Hager, PA, OSFC	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Dayton Public Schools is currently in its final Segment of school construction through the Ohio School Facilities Commission. River's Edge Montessori PK-8 is a facility in DPS Segment III program. River's Edge Montessori PK-8 is scheduled to be completed before Summer 2011.

As a part of the OSFC's Classroom Facilities Assistance Program (CFAP), the District offers partnering sessions at various points in the project process. One such session is the Closeout Partnering Session. The purpose of the Closeout Partnering Session is to focus on the completion of project work, the closeout of prime contracts, and closing out the facility.

Alpha Corporation was tasked with the Closeout Partnering Session for River's Edge Montessori PK-8, and the session was conducted in January 2011. The format of the program included the review of stipulated closeout requirements contained in project specifications, and sought comment and commitments on the achievement of known closeout items. Known closeout items and processes include punch list, Operations & Maintenance Manuals, as-built drawings, final cleaning, owner training & demonstration, commissioning, attic stock, guarantee & warranty, and open change orders and disputes. These items and processes were discussed, in terms of contract requirements, and common problems associated in their performance. Each process discussion culminated in session participants committing to actions and timelines to achieve process satisfaction.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Neutral Facilitator

H. ADDITIONAL INFORMATION

34a. PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE CONTRACTING AUTHORITY. ATTACH ADDITIONAL SHEETS AS NEEDED.

ALPHA CORPORATION EXPERIENCE AND CAPABILITIES

Alpha Corporation, an ENR Top 100 CM/PM firm, brings to the State Architect's Office (SAO) a unique combination of corporate and individual qualifications relevant to the neutral facilitation consultant scope of work. Our capability and credibility in this area are anchored in our long-standing successful practice in the construction industry as construction managers, chief estimators, schedulers and expert claims analysts.

Alpha's Dublin, Ohio office will provide and manage the neutral facilitation consulting services to the SAO under this contract.

We commend the SAO for recognizing the benefit of neutral facilitation services. Neutral facilitation provides a platform for mutual understanding and team building among project stakeholders. Whether an executive session conducted at the start of design, a contractor kick-off session at the start of construction, or a closeout session as the project nears completion, the partnering session provides focus, understanding of roles, appreciation for other stakeholders and their responsibilities, and an acknowledgement that the partnered approach to construction helps to minimize the chances of risk and failure on the project.

We also recognize that neutral facilitation also provides an alternative dispute resolution platform for the project stakeholders. Whereas contract documents often require claims and disputes to go through an administrative resolution process culminating in a hearing presided over by an agency executive (such as the State Architect), neutral facilitation ADR offers an alternative process with the benefit of a neutral party presiding over such a session. Stakeholders offered the opportunity for neutral facilitation may perceive such a process as more evenly-balanced than standard agency-executive sessions.

Alpha has been a party to numerous mediations and other ADR sessions, and has an appreciation for the purpose and need of such a forum, and understands the methods which deliver the greatest chances of success in such sessions.

Having served both owners and contractors, Alpha Corporation is able to evaluate disputes from many points of view, and facilitate resolution. Our abilities are perfectly suited for successful partnering sessions delivered well in advance of any disputes.

We pledge full commitment of all necessary resources in meeting your requirements.

H. ADDITIONAL INFORMATION (continued)

34b. PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE CONTRACTING AUTHORITY. ATTACH ADDITIONAL SHEETS AS NEEDED.

PROPOSER AFFIRMATION AND DISCLOSURE

The Lead Firm or Joint Venture ("Proposer") acknowledges that by signing this Statement of Qualifications, that it affirms, understands, and will abide by the requirements of Executive Order 2010-09S issued by Ohio Governor Ted Strickland. If awarded a Contract, the Proposer affirms that both the Proposer and its Consultants shall perform no services requested under the Agreement outside of the United States. The Executive Order is available at the following Web site: http://www.governor.ohio.gov/Default.aspx?tabid=1495.

The Proposer shall provide the locations where services under the Contract will be performed in the spaces provided below or by attachment. Failure to provide this information as part of its Statement of Qualifications will cause the Proposer to be deemed non-responsive and no further consideration will be given to its Statement of Qualifications. If the Proposer will not be using Consultants, indicate "Not Applicable" in the appropriate spaces.

- 1. Principal business location of the Proposer:

84 N. High St., Suite 1C Dublin, OH, 43017
Address City, State, Zip

- 2. Location where services will be performed by Proposer:

84 N High St., Suite 1C Dublin, OH, 43017
Address City, State, Zip

Locations where services will be performed by Consultants:

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

- 3. Location where state data will be stored, accessed, tested, maintained, or backed-up, by Proposer:

84 N High St., Suite 1C Dublin, OH, 43017
Address City, State, Zip

Location where state data will be stored, accessed, tested, maintained, or backed-up, by Consultants:

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

I. AUTHORIZED REPRESENTATIVE
The foregoing is a statement of facts.

35. SIGNATURE

Handwritten signature of Philios Angelides

36. DATE
April 19, 2011

37. NAME AND TITLE

Philios Angelides, P.E., Senior Vice President

STATEMENT OF QUALIFICATIONS

1. PROJECT NUMBER (If any)
DAS-11F888

PART II – GENERAL QUALIFICATIONS

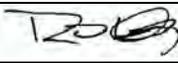
(If a firm has branch offices, complete for each specific branch office seeking work.)

2a. FIRM (OR BRANCH OFFICE) NAME Alpha Corporation				3. YR ESTABLISHED 1979	4 F I D N M R ██████████
2b. STREET 84 N. High Street, Suite 1C				5. OWNERSHIP	
				a. TYPE Corporation	
2c. CITY Dublin	2d. STATE OH	2e. ZIP CODE 43017	2f. COUNTY Franklin	b. EDGE STATUS N/A	
6a. POINT OF CONTACT NAME AND TITLE Robert Kelly, Jr., Senior Project Manager		6b. PRESIDENT/CEO Jeffrey Lindsey, P.E.		7. NAME OF FIRM (If Block 2a is a branch office.) Alpha Corporation	
6c. TELEPHONE NUMBER 614 761-2446		6d. E-MAIL ADDRESS Rob.kelly@alphacorporation.com			
8a. FORMER FIRM NAME(S) (If any) N/A				8b. YR ESTABLISHED N/A	8c. FTID NUMBER N/A

9. EMPLOYEES BY DISCIPLINE				10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS		
a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) LICENSED	(2) NON-LICENSED			
02	Administrative			A06	Airports; Terminals and Hangars	6
08	CADD Technician			A09	Anti-Terrorism/Force Protection	4
12	Civil Engineer			B02	Bridges	4
14	Computer Programmer			C10	Commercial Bldg; Shopping Centers	2
15	Construction Inspector			C11	Community Facilities	4
16	Construction Manager			C13	Computer Facilities; Computer Service	2
18	Cost Engineer/Estimator			C15	Construction Management	8
38	Land Surveyor			C18	Cost Estimating; Cost Eng. & Analysis	4
48	Project Manager		1	D04	Design-Build – Preparation of RFP's	3
53	Scheduler		1	E02	Educational Facilities; Classrooms	2
57	Structural Engineer			E06	Embassies and Chanceries	2
				G01	Garages; Vehicle Maintenance Facilities	3
	Other Employees			H01	Harbors; Piers; Ship Terminal Facilities	5
	Accountants			H07	Highways; Streets; Airfield Paving; Lots	5
				H08	Historical Preservation	3
				H09	Hospital and Medical Facilities	4
				H11	Housing (Residential, Multi-Family)	1
				I01	Industrial Bldgs; Manufacturing Plants	2
				J01	Judicial and Courtroom Facilities	3
				L01	Laboratories; Medical Research Facility	4
				L04	Libraries; Museums; Galleries	3
				O01	Office Buildings; Industrial Parks	5
Total			2			

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 2 YEARS <i>(Insert revenue index number shown at right)</i>		PROFESSIONAL SERVICES REVENUE INDEX NUMBER			
a. Work for this Contracting Authority	1	1. Less than \$50,000 2. \$50,000 to less than \$100,000 3. \$100,000 to less than \$200,000 4. \$200,000 to less than \$300,000 5. \$300,000 to less than \$400,000	6. \$400,000 to less than \$500,000 7. \$500,000 to less than \$600,000 8. \$600,000 to less than \$700,000 9. \$700,000 to less than \$800,000 10. \$800,000 to less than \$900,000	11. \$900,000 to less than \$1,000,000 12. \$1,000,000 to less than \$2,000,000 13. \$2,000,000 to less than \$5,000,000 14. \$5,000,000 to less than \$10,000,000 15. \$10,000,000 or greater	
b. Other State Work (see instructions)	6				
c. Total State Work	6				

12. AUTHORIZED REPRESENTATIVE
The foregoing is a statement of facts.

a. SIGNATURE  c. NAME AND TITLE Robert, Kelly Jr., PMP, PSP, CFCC, Senior Project Manager	b. DATE April 19, 2011
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