

# STATEMENT OF QUALIFICATIONS

## PART I – CONTRACT SPECIFIC QUALIFICATIONS

### A. CONTRACT INFORMATION

1. PROJECT TITLE AND LOCATION (City and State) <b>Claims Analysis / Dispute Resolution Consultant Services</b>	
2. PUBLIC NOTICE DATE <b>March 4, 2011</b>	3. PROJECT NUMBER <b>DAS-11D888</b>

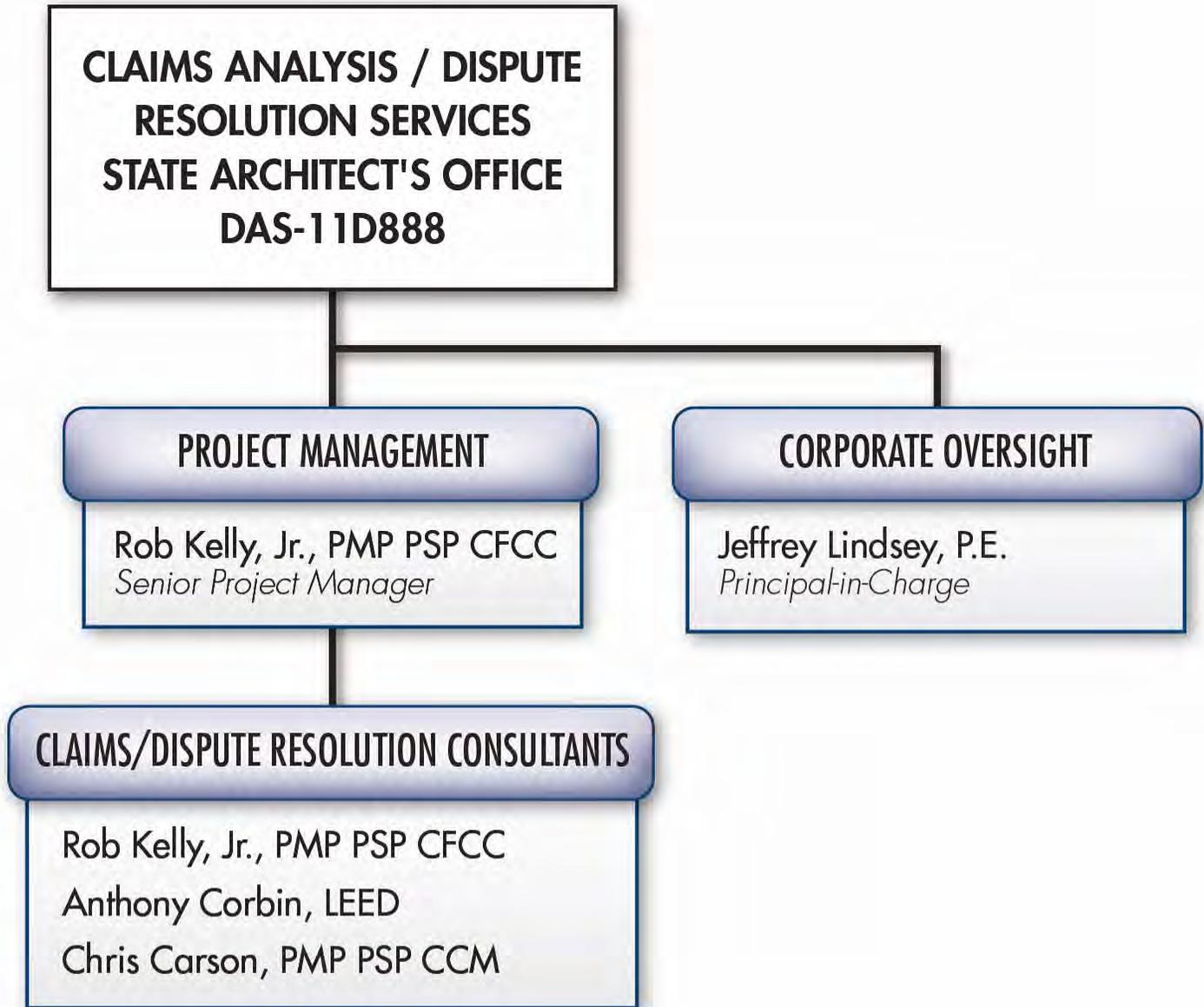
### B. FIRM POINT OF CONTACT

4. PROJECT REPRESENTATIVE NAME AND TITLE <b>Robert Kelly, Jr., PSP, PMP, CFCC, Senior Project Manager</b>		5. PRESIDENT/CEO <b>Jeffrey W. Lindsey</b>	
6. NAME OF FIRM <b>Alpha Corporation</b>			
7. TELEPHONE NUMBER <b>614 761-2446</b>		8. FAX NUMBER <b>614 761-2448</b>	
9. E-MAIL ADDRESS <a href="mailto:Rob.Kelly@alphacorporation.com">Rob.Kelly@alphacorporation.com</a>			
10. COUNTY <b>Franklin</b>		11. FTID NUMBER [REDACTED]	
12. WEB ADDRESS <a href="http://www.alphacorporation.com">www.alphacorporation.com</a>			

### C. PROPOSED TEAM

*(Complete this section for the lead firm or joint venture partners, and all key consultants.)*

	(Check)			13. FIRM NAME	14. ADDRESS	15. ROLE IN THIS CONTRACT
	Lead Firm	JV Partner	Consultant			
a.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Alpha Corporation <input type="checkbox"/> Check if EDGE certified	84 N. High Street, Suite 1C Dublin, OH 43017 <input checked="" type="checkbox"/> Check if branch office      ___ Miles from project site	SAO point of contact for all service requests; claims analysis / dispute resolution and schedule support services
b.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Alpha Corporation <input type="checkbox"/> Check if EDGE certified	21351 Ridgetop Circle, Suite 200 Dulles, VA 20166 <input type="checkbox"/> Check if branch office	Support of claims analysis / dispute resolution consultant services.
c.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Alpha Corporation <input type="checkbox"/> Check if EDGE certified	101 W. Main St., Suite 7500 Norfolk, VA 23510 <input checked="" type="checkbox"/> Check if branch office	Support of claims analysis / dispute resolution consultant services.
d.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Check if EDGE certified	<input type="checkbox"/> Check if branch office	



**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

16. NAME <b>ROBERT KELLY, JR., PMP, PSP, CFCC</b>	17. ROLE IN THIS CONTRACT <b>Contact Manager/Senior Claim Analyst</b>	18. YEARS EXPERIENCE	
		a. TOTAL 21	b. WITH CURRENT FIRM 9
19. FIRM NAME AND LOCATION (City and State) <b>ALPHA CORPORATION, Dublin, Ohio</b>			
20. EDUCATION (DEGREE AND SPECIALIZATION) BA / English / 1990		21. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) 2004/Project Management Professional, PMI 2009/Planning & Scheduling Professional, AACE 2010/Certified Forensic Claims Consultant, AACE	

22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)  
Mr. Kelly has more than **21 years of construction management and claims analysis experience**, on projects from \$300k to \$1.4-billion. **Claims analysis and dispute resolution services** provided for both Contractor and Owner clients. Has expertise in project record evaluation for purposes of claims analysis and response. Has often been used to provide evaluation and resolution services for disputes during construction. Mr. Kelly has provided analysis and made presentations in meetings, hearings, mediations, and litigation. Mr. Kelly is a **Certified Forensic Claims Consultant (AACE)**, and currently serves as a Claims Evaluation Consultant and Neutral Facilitator Consultant for the Ohio School Facilities Commission. Organization: Association for the Advancement of Cost Engineering (AACE), Project Management Institute (PMI) College of Scheduling, Construction Specifications Institute (CSI). Technical Papers & Presentations: "CPM Scheduling and Analysis of Time Related Impacts" presented to State Architect of Ohio and construction industry attendees, 1997; "Mystery or Mainstream? Construction Scheduling for the Project and in the Courtroom," Lorman Seminars, Mechanicsburg, PA, April 2006; "Trouble is a Claim Door Bell: DING DONG, Where's Your Notice?" PMI Virtual Library White Paper, December 2008; "Construction Delay & Disruption: Identify Symptoms, Develop Supporting Data and Mitigate Risks" WPL Publishing Company webinar, April 2011

23. RELEVANT PROJECTS (Up to a maximum of 5 samples)

	(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)	
a.	<b>Valley Electrical v. OSFC New East High School</b> Youngstown, OH			
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Independent review and analysis of electrical contractor claim of delay and disruption. Expert Report submitted. Presentation at mediation. Opposing counsel hired us on their next case involving time impact.				
b.	<b>Gaylor Group v. The Ohio State University Hagerty Hall Addition and Renovation</b> Columbus, OH	2010	2004	1
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Independent review and analysis of electrical contractor claim of delay and disruption. Expert Report submitted. Deposited by Claimant Counsel.				
c.	<b>Springfield Interchange Improvement Project - PH VI/VII Archer Western Contractors / VA Dept of Transportation</b> Springfield, VA	2009	2005	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Hired by V DOT for independent analysis and response to \$18m acceleration claim on this \$ 100m project. Schedule update analysis and time impact evaluation. Formal report submission and presentation to Alternative Dispute Resolution board.				
d.	<b>University of Toledo – Ottawa House Dormitories FY06 Student Housing Complex</b> Toledo, OH	2009	2007	3
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Four-building, \$41m dormitory project shut down during construction due to undersized structural steel design. Determination of project status, development of approved and a greed-to recovery schedule. 23 prime contractors. Mr. Kelly responsible for recovery schedule development, coordination with all prime contractors, and negotiation of recovery impacts. Performed as Summit Consulting Services.				
e.	<b>Repairs to the State of Ohio Computer Center The Ohio Department of Administrative Services</b> Columbus, OH	1998	1995	4
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input type="checkbox"/> Check if project performed with current firm Claim and litigation support for SAO (as Plaintiff) on this ODAS facility. Records review for determination of liability. Damage calculations. Presentation of analysis in mediation. Contract and construction management services during \$ 8m rehabilitation project. Performed as Coopers & Lybrand.				

**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

16. NAME <b>JEFFREY W. LINDSEY, P.E.</b>	17. ROLE IN THIS CONTRACT <b>Principal-in-Charge</b>	18. YEARS EXPERIENCE	
		a. TOTAL 37	b. WITH CURRENT FIRM 27

19. FIRM NAME AND LOCATION (City and State)  
**ALPHA CORPORATION, Dublin, Ohio**

20. EDUCATION (DEGREE AND SPECIALIZATION)  
B.S./1974/Civil Engineering; M.B.A./1979/Finance

21. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE)  
P.E. / CO, DC, DE, FL, LA, MA, MD, MS, NC, NJ, OH, VA, WA, WI, WV / Civil Engineering

22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)

Mr. Lindsey has more than **37 years of construction management, claims analysis, engineering and contracting experience** including **25 years at the supervisory/management level** and six years working for contractors as a project engineer and project manager on building projects in excess of \$1-billion. Responsibilities have included construction management, cost estimating, CPM scheduling, design, cost control and **evaluation of change orders and construction claims**. He has more than **15 years experience working with Primavera P3 Scheduling software** to schedule project activities, track and update progress, measure performance, compare budget vs. actual costs during job progress and target activities which require critical attention. His experience includes participation in successful resolution of claims totaling over \$800-million in value. Mr. Lindsey has also been a **member of several disputes review boards nationwide**, where he served as **Chairman or Panel Member**.

23. RELEVANT PROJECTS (Up to a maximum of 5 samples)

a.	(1) TITLE AND LOCATION (City and State) <b>Various U.S. Embassies Overseas, U. S. State Department, Washington, DC</b>	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES 2006	CONSTRUCTION (If applicable) On-going	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm As <b>Principal-in-Charge</b> provided oversight for analysis of procurement and construction delays for the Department of State Overseas Building Operations. Projects involved design, construction and renovation of new Embassy Office Building Compounds located in Kabul, Afghanistan; Kingston, Jamaica; and Frankfurt Germany. Responsibilities included: Review of contractor's performance compared to submitted schedule; Compare submitted schedules to contract requirements and proper application; Research and analysis of contractor's Request for Equitable Adjustment; and Preparation of negotiation position and participation in negotiations with contractor.				
b.	(1) TITLE AND LOCATION (City and State) <b>The Juma Al Majid Residential Complex, Sharjah, United Arab Emirates</b>	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES 2006	CONSTRUCTION (If applicable) N/A	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm As an <b>Expert Consultant</b> on ADR activities provided expert analysis, scheduling, litigation support and <b>expert testimony</b> for a \$15-million delay claim involving design errors, and late delivery of precast concrete panels.				
c.	(1) TITLE AND LOCATION (City and State) <b>Indefinite Delivery Contract for Claims Analysis, Department of Veterans Administration, Nationwide</b>	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES 2004	CONSTRUCTION (If applicable) Ongoing	8, 9
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Hired by VDOT for independent analysis and response to \$18m acceleration claim on this \$100m project. Schedule update analysis and time impact evaluation. Formal report submission and presentation to Alternative Dispute Resolution board.				
d.	(1) TITLE AND LOCATION (City and State) <b>Regional Justice Center, Clark County, Las Vegas, NV</b>	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES 2009	CONSTRUCTION (If applicable) 2008	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Principal-in-Charge/Expert Consultant</b> responsible for Time Impact Analysis of major delay issues for \$200,000, 18-story courthouse building, containing courtrooms, judges' chambers, administrative facilities, etc. Responsible for the TIA of major delay issues; oversight of the review of schedules, plans, and documentation, as well as the creation of an as-built schedule. Analyzed the as-built schedule, and compared it to the baseline schedule, various monthly updates, and the Contractor's fragments. Provided expert deposition in Las Vegas over several days and provided expert witness services.				
e.	(1) TITLE AND LOCATION (City and State) <b>Claims Analysis Support Office of the Attorney General, Richmond, VA</b>	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES 2006	CONSTRUCTION (If applicable) N/A	7
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Claims analysis and pre-trial support for various building and transportation projects, inc. <b>Cultural Arts Center Northern Virginia Community College, Alexandria, VA Campus and Fairfax County Parkway and Interstate 95, Fairfax County, VA.</b>				

**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

16. NAME <b>CHRISTOPHER W. CARSON, PSP, CCM, PMP</b>	17. ROLE IN THIS CONTRACT <b>Senior Claims Analyst</b>	18. YEARS EXPERIENCE	
		a. TOTAL <b>36</b>	b. WITH CURRENT FIRM <b>8</b>

19. FIRM NAME AND LOCATION (City and State)  
**ALPHA CORPORATION - (Dulles, VA)**

20. EDUCATION (DEGREE AND SPECIALIZATION) 4 years of 5 year Masters Program / 1972 / Mechanical Engineering	21. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE) 2006/Planning & Scheduling Professional, AACE, VA 1995 - 2006/Primavera P3eC & SureTrak Certifications 2010/Project Management Professional, PMI
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22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)  
Organizations: Association for the Advancement of Cost Engineering (AACE), Member of Claims & Dispute Resolution Committee; Project Management Institute (PMI) College of Scheduling, Deputy Director, Scheduling Excellence Initiative (SEI) Best Practices & Guidelines Project. Technical Paper & Presentations: "Claims Analysis Nested in Schedule Updates", presented at national conferences AACE and PMI College of Scheduling. Seminars Presented: Construction Management Association of America (CMAA) Webinars: "Baseline Schedules, Part 1 and Part 2"; Associated General Contractors (AGC) Seminars, "Project Management", "Creating As-Planned Schedules", "Use of CPM Schedules"; Cities of Richmond and Newport News, Virginia, "Change Management, Audits, & Project Controls". Mr. Carson has over **36 years construction experience**. He has over **12 year's project scheduling experience using Primavera software**.

23. RELEVANT PROJECTS (Up to a maximum of 5 samples)

(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
	PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)	
a. <b>Kings Fork High School, Suffolk, VA</b>	2005	2004	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Scheduling &amp; Claims Consultant</b> responsible for the preparation of Time Impact Analyses for two litigation cases involving structural steel and masonry subcontractors involved in the 2500 student new high school, working for the general contractor. Provided full litigation-ready analysis and rebuttal reports, created and made presentations at formal Mediation for both cases. Helped in resolution of both cases in Mediation and separate Dispute Resolution meetings.			
b. <b>North Terminal Development Program, Miami International Airport, Miami, FL</b>	2010	On-going	6
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Preparation of full Daily Specific As-Built Schedule, with accompanying comparative analysis, as well as supplementary Bifurcated Contemporaneous Period Analysis, to determine the full extent of delay, constructive acceleration, and disruption of the full project. Productivity Analysis for manpower and equipment on project.			
c. <b>500 Brickell Condominium REA Preparation and Analysis, Peckar and Abramson, LLC, Miami, FL.</b>	2008	2007	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Selection and review of claim methodology, oversight for sorting and gathering of vast project data, forensic examination and verification of project schedules, development of the time impact analysis using the window technique, identification of causes of delay, extensive research and coordination with field personnel, supervisory personnel, and attorneys in order to fully develop the REA, and providing assistance to the attorneys in support of the mediation.			
d. <b>APM Terminals, Portsmouth, VA</b>	2008	2008	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm As <b>Project Controls Manager</b> , developed master schedule with conflict milestones and three levels of management reporting, and oversee importing of eight general contractor schedules into P3eC master schedule. Review multi-prime contractor updated schedules, Requests for Equitable Adjustment, analyze time impact analyses, perform internal time impact analyses.			
e. <b>London Bridge Road Improvements, Virginia Department of Transportation, Suffolk, VA</b>	2006	2006	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm Analysis of construction delays during the demolition of existing asphalt concrete, base, and structures, excavation, installation of storm sewers and electrical utilities, and backfill, compaction, and paving of the new road surface. Sorting and gathering of vast project data and develop methodology to capture the electronic Project data, forensic examination and verification of project schedules, development of the as-built project schedule, identification of causes of delay, extensive research and coordination with field personnel, supervisory personnel, and attorneys in order to fully develop the claim, and developing a written report and presentation for the Hampton Roads District Engineer.			

**E. RESUMES OF KEY PERSONNEL PROPOSED FOR THIS CONTRACT**

*(Complete one Section E for each key person.)*

16. NAME <b>ANTHONY CORBIN, LEED</b>	17. ROLE IN THIS CONTRACT Claims Analyst	18. YEARS EXPERIENCE	
		a. TOTAL 3	b. WITH CURRENT FIRM 3

19. FIRM NAME AND LOCATION (City and State)  
**ALPHA CORPORATION, Dublin, Ohio**

20. EDUCATION (DEGREE AND SPECIALIZATION)  
B.S. / Civil Engineering

21. CURRENT PROFESSIONAL REGISTRATION (STATE AND DISCIPLINE)  
LEED – Green Assoc., USGBC

22. OTHER PROFESSIONAL QUALIFICATIONS (Publications, Organizations, Training, Awards, etc.)  
Mr. Corbin has provided claims analysis on different types projects, including college dormitories, bridges, and K-12 facilities. His claims analysis capabilities draw upon direct construction management and project controls consulting experience. He is an active member of the Association for the Advancement of Cost Engineering, currently serving as a Chapter Director (elect) and as the Chair of the Membership Committee for the ACEC Southwestern Ohio Chapter. Mr Corbin has also been involved with the Project Management Institute (PMI), having made contributions to the Scheduling Best Practices Manual. Mr. Corbin is certified LEED - Green Associate

23. RELEVANT PROJECTS (Up to a maximum of 5 samples)

	(1) TITLE AND LOCATION (City and State)	(2) YEAR COMPLETED		(3) EXAMPLE PROJECT KEY NUMBER (If included in Section F)
		PROFESSIONAL SERVICES	CONSTRUCTION (If applicable)	
a.	<b>New Ravenna High School Ravenna Local SD, OSFC Ravenna, OH</b>	2011	2010	10
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Claim Analyst.</b> Assisted in the analysis of time-related claims for additional compensation. Effort involved review of project schedules, both planned and actual, in support of identifying criticality, time impact, etc. Also focused on schedule-related concept of disruption and acceleration. Reviewed project records, toured the project site, and interviewed project personnel. Litigation on-going. The project involved the construction of a new high school in Ravenna, Ohio.				
b.	<b>Ottawa House, University of Toledo Dormitories, University of Toledo, Toledo Ohio:</b>	2009	2007	3
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Claim Analyst.</b> Assisted in development of alternative dispute resolution position for University to take in response to defendant's position. Process involved delay and recovery costs claimed for project shutdown associated with design flaws. Effort substantially based upon schedule status and analysis. The project involved the construction of four new structures which were to be dormitories.				
c.	<b>Mill Creek Tunnel – Phase III North Eastern Ohio Regional Sewer District, Cleveland Ohio</b>	2010	2010	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Claim Analyst.</b> Assisted in the preparation of the analysis of claims for delay and improper termination. Effort involved the review of project schedules and analysis, review of opposing expert's schedule analysis, and creation of partial as-built schedule. The effort also included review of all project records and official filings to date. Litigation on-going. The project involved a municipal sewer tunneling project in northeastern Ohio.				
d.	<b>Route 123 Occoquan River Bridge, Virginia Department of Transportation, Occoquan, Virginia:</b>	2009	2007	
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Claim Analyst.</b> Assisted in analysis of and response to general contractor's delay and disruption claims made against the Virginia Department of Transportation. In-depth period by period schedule analysis to determine actual time impact in comparison to impact claimed. The project involved the construction of a new replacement bridge over the Occoquan River.				
e.	<b>Blaze Building Corp v. Cleveland State University Parker Hannifin Admin Bldg and Howe Mansion Annex Cleveland, OH</b>	2009	2007	2
(4) BRIEF DESCRIPTION (Brief scope, size, cost, etc.) AND SPECIFIC ROLE <input checked="" type="checkbox"/> Check if project performed with current firm <b>Claim Analyst.</b> Review and respond to Contractor's claim of delay and disruption. Schedule analysis for time impact evaluation. Project record review for determination of actual impact items. Support development of report in response to contractor's claim. Attend mediation.				

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10) 1				
25. TITLE AND LOCATION <i>(City and State)</i> Gaylor Group v. The Ohio State University Hagerty Hall Columbus, OH		26. YEAR COMPLETED <table border="1"> <tr> <td>PROFESSIONAL SERVICES</td> <td>CONSTRUCTION (if applicable)</td> </tr> <tr> <td>2010</td> <td>2004</td> </tr> </table>	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)	2010	2004
PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)					
2010	2004					
27. PROJECT OWNER'S INFORMATION						
a. PROJECT OWNER The Ohio State University	b. POINT OF CONTACT NAME Lisa Conomy, Office of Legal Affairs	c. POINT OF CONTACT TELEPHONE NUMBER 614-292-1504				
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>						



Project was the renovation of the existing Hagerty Hall building, and the addition thereto of a Lecture Hall, at The Ohio State University, March 2003 to December 2004. Rough scope 122,000 square feet and a total construction cost near \$10m.

The original contract completion date was May 25, 2004. Over the course of the project, time extensions were granted revising the completion date to September 24, 2004.

The project was bid utilizing the multi-prime contractor format, dividing the project into scopes for the lead, mechanical, plumbing/fire sprinkler and electrical contractors. The electrical prime contract was awarded in the amount of \$2,232,611. During the project, the electrical prime contractor submitted a series of schedule impact and damage proposals. Ultimately, they filed a claim alleging \$1.6m plus interest in damages.

The expert report submitted by the electrical contractor alleged acceleration-related impacts, and presented a "Measured Mile" analysis in an attempt to demonstrate impact to labor efficiency.

Alpha Corporation was engaged by The Ohio State University, through the Office of the Attorney General, to provide an independent review of the project and an expert report in support of our findings.

In order to validate alleged impact shown by claimant's "Measured Mile" analysis, our efforts focused upon contemporaneous information identifying labor force, work activity, hours worked and units of work installed. While the Contractor's claim and expert report alleged impacts to labor efficiency exceeding 300%, the result of our analysis demonstrated substantially less, if any, actual impact to labor productivity. We examined project records for supervision issues, rework, labor procurement protocols and other issues for identification of contractor-caused impact. We further supported the evaluation with industry references demonstrating the excessive nature of damages for the conditions being claimed.

We issued our expert report in December 2009, and Rob Kelly, Jr., was deposed as expert for the matter in March 2010.

The case settled on the day before trial, August 2010.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Claim Analysis and Response; litigation support; ADR

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10)  2
25. TITLE AND LOCATION <i>(City and State)</i> Blaze Building Corporation v. Cleveland State University Parker Hannifin Admin Bldg and Howe Mansion Annex Cleveland, OH		26. YEAR COMPLETED PROFESSIONAL SERVICES 2009 CONSTRUCTION (if applicable) 2007
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Cleveland State University	b. POINT OF CONTACT NAME George Hamm, Assoc. Gen. Counsel	c. POINT OF CONTACT TELEPHONE NUMBER 216-687-3543
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Project was the construction of Parker Hannifin Hall Renovation and Administrative Center, for Cleveland State University. The project was generally comprised of a new administration center, the renovation of the Howe Mansion (originally built 1892), and an addition to the Howe Mansion. Total original contract value of \$12,098,000. Project timeline was November 2005 – September 2007.

The contract or claimed changes to the contract has caused time impact to the schedule. The expert used by the contractor utilized an "Impacted Baseline" methodology to claim for time impact. The result was a claim that the job had been delayed for 41 calendar days by CSU. Additionally, the contractor claimed specific losses associated with changes, extended general conditions and other additional costs, for a total claim amount of \$2,798,531.

Alpha Corporation was hired by Cleveland State University, through the Office of the Attorney General, to provide an independent analysis of and expert report response to the contractor's claim.

Our efforts had a foundation in review of contemporaneous documentation, including letters, RFIs, daily reports, labor reports, schedule files, pay applications and other similar items. Our schedule analysis efforts focused on the fallacy of the impacted baseline methodology for forensic (after the fact) claims of time impact. It is our position generally that the impacted baseline methodology is more appropriate for estimating impact at the time of impact, not calculating a actual impact once the impact has been completed.

In review of the schedule files and contemporaneous documentation, we determined what issues, events and performance actually impacted project completion. We identified impacts which were not those claimed by the contractor as having caused critical impact. The impacts we identified were substantially or wholly the contractor's responsibility.

We furthermore challenged the contractor's claims that certain events shown as critical impacts were actually caused by CSU. In order to make such a challenge, we had to reconstruct event and issue timelines from the project record to demonstrate impact and liability. We furthermore had to make persuasive arguments in support of this denial.

Alpha Corporation participated in Mediation on this matter in October 2009. The case was settled soon thereafter.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Claim Analysis and Response; litigation support; ADR

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>	24. EXAMPLE PROJECT KEY NUMBER (1 – 10)  3
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25. TITLE AND LOCATION <i>(City and State)</i> <b>FY06 Student Housing (Ottawa House)</b> <b>University of Toledo</b> <b>Toledo, OH</b>	26. YEAR COMPLETED	
	PROFESSIONAL SERVICES	CONSTRUCTION (if applicable)
	2008	2005

27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER University of Toledo	b. POINT OF CONTACT NAME Lauri A. Engel, Asst. General Counsel	c. POINT OF CONTACT TELEPHONE NUMBER 419-530-8411

28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*

The FY06 Student Housing project (Ottawa House) at the University of Toledo was a four-dormitory, \$41m project, started in late 2003, with a completion requirement enabling student occupancy in Fall 2005.

In August 2004, as a result of a structural design not meeting seismic requirements, the project was faced with the prospect of a shutdown or a re-sequencing to accommodate re-design of the structural steel. There were 23 prime contractors on the project. The Construction Manager was challenged to create viable options, for both planning performance and pricing impact. The ability to complete the project before Fall 2005 was in great doubt.



We were tasked, as Summit Consulting, with assessing project status and recommending alternatives for project completion. Our services initially identified general recovery options, based upon **evaluation of the project schedule**. As a result of finding and demonstrating insufficient project scheduling, Rob Kelly, Alpha Corporation's Dublin OH branch manager and Senior Project Manager, was tasked with **developing a recovery schedule** which planned all remaining work within the contract period. Our recovery schedule efforts were conducted in cooperation with the contractors, concurrent with impact identification and damage estimates. Once the contractors were shown a viable recovery schedule, they were more comfortable making performance commitments. We were responsible for then negotiating the full impact of time and cost with each of the 23 prime contractors on the project, including both the delay experienced on the project through the shut down, and the impact of acceleration to complete on time.

Our successful project evaluation, scheduling support and claim negotiations with the 23 prime contractors demonstrate our knowledge and capability to reasonably resolve disputes, even during the course of construction.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Alpha Corporation (as Summit Consulting)	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Problem project status assessment; recovery schedule development; time impact evaluation; damage calculations and negotiations with contractors

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10)  <b>4</b>
25. TITLE AND LOCATION <i>(City and State)</i> <b>The State of Ohio Computer Center Columbus, OH</b>		26. YEAR COMPLETED PROFESSIONAL SERVICES 1997 CONSTRUCTION (if applicable) 1993
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Ohio Dept. of Computer Svcs. / Ohio Dept. of Admin. Svcs.	b. POINT OF CONTACT NAME Mr. Steve Lutz former interim State Architect of Ohio	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-6290
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



The State of Ohio Computer Center project, located in Columbus, was a \$60,000,000 data center project completed in 1993. The facility was designed to house over \$300,000,000 of mainframe computer equipment for thirteen different state agencies and departments. The successful operation of these computer systems depends upon maintaining a constant temperature around 70-degrees F and 55% relative humidity.

Completed in 1993, the building soon began to experience problems, including significant interior moisture. The original project team was unable to correct the problems. Rob Kelly, Jr., Alpha's Dublin OH branch manager and Senior Project Manager, was a part of the team used by the State for support of dispute resolution. In a rare scenario, the State of Ohio was on the claimant's side for this project.

In order to develop a position for the State, a substantial project record review effort was performed, assembling issue files and timelines associated with design and construction. Particular attention was paid to elements of the work which had now shown signs of failure, or that had in fact failed. The problematic elements were building envelope (roofing, windows, vapor barrier) and spray-on fireproofing of structural steel and the underside of the roof deck.

As a result of our project records review, cause for the failures were identified and responsible parties were named. We then presented our position to the identified, responsible parties in mediation. The result of mediation was such that the contractors agreed to participate in the rehabilitation project "at cost", while the Construction Manager and Architect/Engineer denied responsibility and liability.

Our team was responsible for overseeing the rehabilitative design, estimating the cost to correct, scheduling the reconstruction effort, and then administering the project to fix the building. At the same time, we continued to support the State's claims against parties identified as liable in our earlier mediation.

Ohio now has a computer center functioning without building envelope problems. The remediation work was completed, on budget and on schedule, without interruption to on-going computer operations. The dispute, likewise, was resolved successfully for the State.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME  Alpha Corporation (as Coopers & Lybrand)	(2) FIRM LOCATION <i>(City and State)</i>  Dublin, Ohio	(3) ROLE Project record review; impact identification; dispute resolution support; mediation presentation; problem project management

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>	24. EXAMPLE PROJECT KEY NUMBER (1 – 10)  5
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25. TITLE AND LOCATION <i>(City and State)</i> <b>Jackson City School District</b> <b>Jackson City, OH</b>	26. YEAR COMPLETED	
	PROFESSIONAL SERVICES 2003	CONSTRUCTION (if applicable) 2004

27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Jackson City School District The Ohio School Facilities Commission	b. POINT OF CONTACT NAME Steven Anderson, former Superintendent	c. POINT OF CONTACT TELEPHONE NUMBER 740-286-6442

28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*

In 2002, the Jackson City School District undertook a three-year, \$57 million capital improvement program, which included two new elementary schools, a new high school, and the renovation of a middle school. Within the first year, the program began experiencing problems associated with an under-performing Construction Manager. No project schedules were agreed-to. Numerous change orders were left open and unaddressed. Notice was provided of forthcoming claims.



By February 2003, the District and the OSFC determined that a replacement Construction Manager was needed. We were called upon, as Summit Consulting, to temporarily provide management of the project while a permanent replacement was located.

Upon mobilization, project administration and controls were found to be substandard or altogether absent. There was no cohesion in the project team. There was no communication or coordination taking place. The contractors had begun positioning themselves for more claims and were guarded against cooperation. Rob Kelly, Jr., Alpha's Dublin, OH branch manager and Senior Project Manager, immediately began addressing both schedule development and resolution of open change orders and other issues. Management and controls were re-established, and an accurate status of the project was reported to the District and OSFC. As a result of developing agreeable schedules to complete the in-progress projects, Contractors became more open to the discussion of reasonable impacts associated with completing the work on time. Resolution of outstanding issues certainly supported this success.

Within eight weeks, we were able to re-establish order on the projects via our planning and controls implementation. The OSFC and Jackson City School District then located a permanent Construction Manager replacement for the completion of the district construction program. Two years later, we were invited to attend the District celebration of program completion.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT			
a.	(1) FIRM NAME Alpha Corporation (as Summit Consulting)	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Schedule development; weekly updates to schedule; status reporting

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10)  6
25. TITLE AND LOCATION <i>(City and State)</i> <b>Miami International Airport, Miami, Florida</b>		26. YEAR COMPLETED PROFESSIONAL SERVICES On-going CONSTRUCTION (if applicable) On-going
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER Miami-Dade Aviation Department	b. POINT OF CONTACT NAME Mr. Juan Carlos Arteago	c. POINT OF CONTACT TELEPHONE NUMBER (305) 869-5694

28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*

Operating under a comprehensive ten-year Professional Services Agreement with MDAD, Alpha has been playing an increasingly important role in Miami Dade County's successful execution of numerous CIP projects at MIA including the Airport's **new South Terminal, renovated and expanded North Terminal, and the "Miami Mover", with is a 1.1 mile long automated people mover (elevated train)** connecting the Miami Intermodal Center Central Station directly to the airport. Alpha's initial work involved supporting MDAD **resolve hundreds of construction and design-related claims**, transition away from the original construction and program managers to a new project team, and implement standards and best practices to restore confidence in the contracting community in order to increase competition for future work.



By the time MDAD assumed control of the North Terminal Development (NTD) program, the estimated \$151 million worth of unresolved claims and disputes had grown to over \$200 million, effectively grid-locking construction progress on that multi-billion dollar construction project. Alpha moved quickly to establish clear, written claim evaluation processes and procedures; assisted MDAD in setting up and running an Owner Claim Review Board; improve communications with the contracting community; convince dozens of claimants who had initiated formal litigation to abandon that process and have their respective claims resolved in MDAD's expedited claim review and resolution process. In the course of assisting MDAD, **Alpha worked diligently to quickly review and resolve claims involving delay, inefficiency, acceleration, differing site conditions, design errors or omissions and changed or added scope and extra work.**

**As the direct result of Alpha's efforts, a total of 345 claims were resolved or entirely withdrawn for much lower settlement amounts, and all pending litigation was dismissed.** More importantly, the local contracting community regained confidence in MDAD to the point of resuming competitively bidding new work at MIA, and working with MDAD during construction to expedite the resolution of issues as they arose instead of waiting until the end of the project.

MDAD also requested Alpha's assistance with regard to numerous other dispute avoidance, mitigation and resolution tasks crucial to the overall success of the County's massive Capital Improvement Program at MIA. Those tasks include:

- Construction **schedule review and risk analysis**; and
- Assisting in the **development, negotiation and implementation of mitigation plans**, work orders, and other proposals relating to additional items and/or costs.

With Alpha's assistance, after working through the initial claim backlog, MDAD successfully completed performed executed over \$2.6 billion of new work at MIA without any claims or litigation.

As a subsequent task, Alpha provided review of the preliminary and baseline schedules and the update schedules from a progress and claims avoidance perspective on the **new Design/Build Light Rail Project – Automated People Mover** running from the top of the North Terminal to the new MIC multi-modal connector facility with ending station construction by FDOT. Included was general construction management **consulting on time and costs** as well as submittals and response to the contractor letters to the A&E. Alpha provided **review and analysis of schedule delay** that was caused by project interruption and suspension resulting in a Contractor submittal for additional costs and time.

29. FIRM'S FROM SECTION C INVOLVED WITH THIS PROJECT

a.	(1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION 21351 Ridgetop Circle, Suite 200 Dulles, VA 20166	(3) ROLE Claims Review & Analysis; Mitigation Implementation
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<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the agency, or 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER <b>7</b>
25. TITLE AND LOCATION <i>(City and State)</i> <b>Northern Virginia Community College Cultural Center          Alexandria, VA</b>		26. YEAR COMPLETED PROFESSIONAL SERVICES <b>2004</b> CONSTRUCTION <i>(if applicable)</i> <b>2002</b>

27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER <b>Office of the Attorney General          Richmond, VA</b>	b. POINT OF CONTACT NAME <b>Mr. Don Lahy, Esq.</b>	c. POINT OF CONTACT TELEPHONE NUMBER <b>(804) 786-4659</b>

28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*

This project involved the construction of a \$30,000,000.00 Community Cultural Center to provide a venue for the performing arts. The Project consisted of the construction of a 50,702 -square-foot, steel frame/masonry building, including a 997-seat concert hall/theatre and related theater spaces and the associated site work. The associated site work consisted new storm, water and sanitary utilities with roadway access to parking area and landscape improvements. Alpha was retained by the Virginia Attorney General's Office to provide **independent analysis of the contractor's claims for delay and extra work** purportedly arising out of design errors and omissions. Alpha's deliverables included:



<p><b>Response to Evaluation Criteria</b></p> <ul style="list-style-type: none"> <li>✓ Prime Consultant</li> <li>✓ Review CPM Schedules</li> <li>✓ Develop As-Built Schedules</li> <li>✓ Review Monthly Schedule Updates</li> <li>✓ Review Time Impact Analysis</li> <li>✓ Review Request for Time/Cost Increases</li> <li>✓ Perform Delay Analysis</li> <li>✓ Perform Claim Analysis</li> <li>✓ Provide Expert Testimony/Litigation Support</li> <li>✓ Work with Non-Technical</li> </ul>
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- Full CPM analysis and report regarding the project schedule
- Written analysis of the costs claimed by the contractor as well as the costs sought by NVCC against the contractor
- Written rebuttals to reports submitted by the contractor's claims consultants.

Alpha also provided assistance to the Attorney General's Office and to its outside counsel in the **preparation of discovery requests and responses**; in the **preparation of motions**; and in **preparing the case for trial**. The case was settled on terms extremely favorable to NVCC approximately two (2) weeks before trial was scheduled to begin.

29. FIRM'S FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME <b>Alpha Corporation</b>	(2) FIRM LOCATION <b>21351 Ridgetop Circle, Suite 200          Dulles, VA 20166</b>	(3) ROLE <b>Claims Analysis, Expert Testimony,          Litigation Support</b>

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the agency, or 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER <b>8</b>
25. TITLE AND LOCATION <i>(City and State)</i> <b>V.A. Medical Center</b> <b>Palo Alto, CA</b>	26. YEAR COMPLETED	
	PROFESSIONAL SERVICES <b>2004</b>	CONSTRUCTION <i>(if applicable)</i> <b>N/A</b>

27. PROJECT OWNER'S INFORMATION

a. PROJECT OWNER <b>Department of Veterans Affairs</b>	b. POINT OF CONTACT NAME <b>Mr. Chris Kyrgos</b>	c. POINT OF CONTACT TELEPHONE NUMBER <b>(202) 565-5215</b>
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28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*

Under a task order contract, Alpha has been providing a variety of post-construction phase services including: **Construction documentation review; CPM schedule review/ delay analysis; analysis and evaluation of contractor change orders and claims**; and **ADR support**. Tasks included review of construction performance on V.A. medical and cemetery facilities.

**A key assignment involved the renovation program at the Palo Alto V.A. Medical Center:** This \$101 million renovation program encompassed seismic improvements and corrections to the 228-bed 635,000 sf **hospital tower** and adjacent 4-story 136,000 **research hospital**. The hospital tower included 10 operating rooms, 70 laboratories and 30 intensive care unit rooms. The adjacent research facility included offices and laboratories corrections involved significant mechanical system replacement and upgrades.



The Prime Contractor experienced difficulty with various air handling equipment, associated ductwork, air compressors and dryers and significant changes to the Wet Lab which resulted in a claim for \$3.66M.

Alpha Corporation performed a thorough analysis of the specific complaints and prepared a recommendation to the VA for course of action. Our analysis included a complete review of all contract requirements and documentation, becoming familiar with the facility, developing an understanding of the specific elements involved with the impacted work and formulating an opinion regarding the merit of the claimed items and the possible financial impact to the VA. Our findings assisted the VA with settlement of the claim by the Contracting Officer.

29. FIRM'S FROM SECTION C INVOLVED WITH THIS PROJECT

a. (1) FIRM NAME <b>Alpha Corporation</b>	(2) FIRM LOCATION <b>21351 Ridgetop Circle, Suite 200          Dulles, VA 20166</b>	(3) ROLE <b>Claims Analysis, CPM Scheduling</b>
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<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the agency, or 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER <b>9</b>
25. TITLE AND LOCATION <i>(City and State)</i> <b>Veterans Affairs - IDC for Analysis of Construction Contract Claims - Nationwide</b>	26. YEAR COMPLETED	
	PROFESSIONAL SERVICES <b>2004</b>	CONSTRUCTION <i>(if applicable)</i> <b>N/A</b>
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER <b>Department of Veterans Affairs</b>	b. POINT OF CONTACT NAME <b>Mr. Chris Kyrgos</b>	c. POINT OF CONTACT TELEPHONE NUMBER <b>(202) 565-5215</b>

28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT *(Include scope, size, and cost)*

Under a task order contract, Alpha has been providing a variety of post-construction phase services including:

- **Construction documentation review**
- **Analysis and evaluation of contractor claims**
- **CPM schedule review/Delay analysis**
- **ADR Support**

VA facilities examined under this contract include medical and cemetery. Assignments include:

- **Dallas-Fort Worth VA National Cemetery, Dallas TX:** \$12.7 M project for the phase I development of a new VA National Cemetery. Project encompassed the development of a approximately 110 acres of the 640 acre site. The scope included the construction of new administrative support and maintenance buildings, main entrance area, Flag/assembly area, Memorial walkway/donation area, Committal service shelters, approximately 14,600 gravesites, roadways and supporting utilities. Alpha's scope of work includes evaluation of Contractor's \$2.04M request for equitable adjustment, which includes a request for a 560 day time extension. Specific elements of our analysis include the following:



- Evaluation of Contractor's **initial CPM schedule.** - Evaluation of **monthly CPM schedule updates.**
- Complete **contract document review** - Preparation of **detailed as-built schedules.**
- Preparation of **detailed schedule and delay analysis** - Determine merit and quantum of entitlement
- Evaluation of project delays including **impact of contract changes.**
- Determine merit and quantum of entitlement
- Prepare report of findings

- **VA Outpatient Clinic, Winston-Salem, NC:** \$5 million design-build lease contract which includes the construction of regional VA outpatient clinic (treatment, laboratory, administrative, etc), parking, grounds, and other infrastructure. Contractor will be paid with monthly installments over the 15 year lease period. The project required the design and construction of a complete and fully functional outpatient clinic that meet all VA, Federal, State and Local requirements. Alpha's scope of work included:

- Evaluate Contractor's \$1.6M request for equitable adjustment. Specific elements of our analysis included the following:

- Evaluation of Contractor's **initial CPM schedule.** - Evaluation of **monthly CPM schedule updates.**
- Complete **contract document review** - Development of as-built and impacted schedules
- Evaluation of project delays including **impact of contract changes.**
- Determine merit and quantum of entitlement
- Prepare report of findings
- Assist VA during ADR and subsequent settlement

- **VA Medical Center, Phoenix, AZ:** \$5.8 million project for a asbestos abatement, demolition and renovation of an existing medical facility. The renovation includes 60,000 sq. ft. on multiple floors, in multiple non-contiguous clinical areas. Work includes concrete, metal stud framing, drywall, insulation, lay-in ceiling, flooring, glass, doors, hardware, wall finishes, ceramic tile, painting, mechanical, electrical, plumbing and special systems. **Alpha reviewed 17 open change orders and 11 open claims.**

(Continued on next page)

**IDC for Independent Analysis of Construction Contract Claims  
Various VA Installations  
(Continued)**

- VA Medical Center, Palo Alto, CA:** In late 1989, an earthquake centered in Loma Prieta drastically changed the operation of the VA Medical Center in Palo Alto. As a result of the activity, facility seismic corrections were required to remediate and improve the Medical Center's Campus. The construction featured two main components: a new 228-bed, 635,000 SF hospital complex and a 4-story, 136,000 SF research/administrative building. The research facility was connected to the hospital by a bridge walkway. The new structures seismic design considerations greatly improve its ability to withstand future earthquakes and includes 4-foot-thick concrete mat foundations and a braced steel frame. The new facility also includes 10 OR's, 70 laboratories, and 30 ICU rooms. Additionally, state-of-the-art air quality and fire protection systems were installed for the entire complex. Alpha was retained to evaluate the Contractor's submitted claim for impact costs related to alleged engineering errors, unresolved change orders and a subcontractor's change request related to the hospital complex 4<sup>th</sup> floor lab revisions. The Contractor is requesting impact costs totaling \$3,661,580.73. Upon completion of the evaluation, Alpha is to submit findings and recommendations to the Contracting Officer for final determination.
- V.A. Medical Center, Long Beach, CA:** The project involved construction to correct seismic structural deficiencies and renovate buildings 1 and 126. The scope of work included demolition of roofs, walls, doors, windows, ceilings, case work, equipment, mechanical equipment, ductwork, piping, plumbing, lighting and electrical devices. New construction included concrete footings and shear walls, roofs, walls, doors, windows, ceilings, ca sework, HVAC equipment and plumbing fixtures. Asbestos abatement was also involved. **Alpha performed an independent analysis of the Requests for Equitable Adjustment** submitted by Maccoco, a Division of ARB. Alpha reviewed eight claims totaling \$2.5 million to determine if the claims had merit.
- V.A. Medical Center, Ann Arbor, MI:** The project involved demolition and reconstruction of portions of Building 1 East including roads, walks, landscaping, grading, drainage, mechanical and electrical work, laboratory and other equipment, utility systems, elevators, miscellaneous demolition; Building work and sitework for the East Parking Structure ( Building 29 ); and asbestos abatement. **Alpha reviewed the Contractor's \$1.6 million claim for additional compensation in a request for equitable adjustment** due to alleged inefficiencies in the electrical work due to defective contract documents. Alpha Corporation reviewed all pertinent project documents, including the Contractor's claim, contract specifications and drawings, correspondence, pertinent submittals, daily construction records, RFIs, sketches, contract modifications and other project documents. The CPM Network Analysis System ("NAS") and monthly project updates were also utilized to assess the Contractor's general intent with respect to the construction sequence of the work and the general time frames when the Contractor planned to perform the contract work. Alpha also provided litigation support and expert witness testimony.



29. FIRM'S FROM SECTION C INVOLVED WITH THIS PROJECT

	(1) FIRM NAME	(2) FIRM LOCATION	(3) ROLE
a.	Alpha Corporation	Dulles, VA	Claims Analysis, CPM Scheduling

<b>F. EXAMPLE PROJECTS WHICH BEST ILLUSTRATE PROPOSED TEAM'S QUALIFICATIONS FOR THIS CONTRACT</b> <i>(Present as many projects as requested by the Contracting Authority, or a maximum of 10 projects, if not specified. Complete one Section F for each project.)</i>		24. EXAMPLE PROJECT KEY NUMBER (1 – 10)  10
25. TITLE AND LOCATION <i>(City and State)</i> J.D. Didado v OSFC New Ravenna High School Ravenna, OH		26. YEAR COMPLETED PROFESSIONAL SERVICES On-going CONSTRUCTION (if applicable) 2010
27. PROJECT OWNER'S INFORMATION		
a. PROJECT OWNER OSFC / Ravenna Local SD	b. POINT OF CONTACT NAME Jim Rook, Asst Attorney General	c. POINT OF CONTACT TELEPHONE NUMBER 614-466-7447
28. BRIEF DESCRIPTION OF PROJECT AND RELEVANCE TO THIS CONTRACT <i>(Include scope, size, and cost)</i>		



Project was the construction of the New Ravenna High School in Ravenna, OH. August 2008 – December 2010. Rough scope 138,000 square feet and a total construction cost of \$25,776,617.

The project was bid utilizing the multi-prime contractor format, dividing the project into scopes for the lead, mechanical, plumbing/fire sprinkler and electrical contractors. The electrical prime contract was awarded in the amount of \$3,500,850.

During the course of the project, impacts alleged to have impacted the schedule were the subject of Notice submissions by the electrical prime contractor. The Notice submission claimed both past and future impacts. The claim was such that past impacts were impacts to production (unable to put sufficient work in place) and future impacts were impacts to efficiency (unable to install work at planned productivity). The electrical contractor submitted its expert report in February 2011.

Alpha Corporation was engaged by The Ohio School Facilities Commission, through the Office of the Attorney General, to provide an **independent review of the project and an expert report** in support of our findings and in response to the electrical contractor's expert report.

The methodology used in an attempt to demonstrate and quantify damages via the contractor's expert report was a **"Measured Mile" analysis**. We reviewed this analysis for methodological sufficiency, and found it inaccurate for a number of reasons, including excessive/unreasonable inefficiency, failure to substantiate claimed impact with specific documentation, overall failure to demonstrate the effect in the required **"cause and effect"** demonstration, and a failure to provide Notice and claims as proscribed by the Article 8 process of the contract.

Our expert report was submitted in March 2011, and Rob Kelly, Jr., Alpha's Dublin OH office manager and the main point of contact and performance proposed for this SAO opportunity, is scheduled to be deposed as expert on April 20, 2011.

29. FIRMS FROM SECTION C INVOLVED WITH THIS PROJECT		
a. (1) FIRM NAME Alpha Corporation	(2) FIRM LOCATION <i>(City and State)</i> Dublin, Ohio	(3) ROLE Claim Analysis and Response; litigation support; ADR



## H. ADDITIONAL INFORMATION

34a. PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE CONTRACTING AUTHORITY. ATTACH ADDITIONAL SHEETS AS NEEDED.

### **ALPHA CORPORATION EXPERIENCE AND CAPABILITIES**

Alpha Corporation, an ENR Top 100 CM/PM firm, brings to the State Architect's Office (SAO) a unique combination of corporate and individual qualifications relevant to the claims and dispute resolution consultant scope of work. Our capability and credibility in this area are anchored in our long-standing successful practice in the construction industry as professional engineers, construction managers, chief estimators, schedulers and expert claims analysts.

**Alpha's Dublin, Ohio office will provide and manage the claims and dispute resolution consulting services to the SAO under this contract. Additional support, should such be needed, will be provided via personnel in other Alpha Corporation offices.**

Disputes and claims have become a recurring theme in the construction arena. Since its inception, Alpha Corporation has provided clients with expert advice to avoid, mitigate and resolve construction disputes, including:

- Documentation review
- Issue analysis
- As-planned schedule analysis
- As-built schedule preparation
- Review and analysis of progress
- Schedules
- Work-around and recovery schedule preparation
- Delay and impact analysis
- Cost analysis
- Evaluation of damages
- Exhibit and report preparation
- Litigation support
- Expert testimony
- Alternative Disputes Resolution (ADR) consulting

Alpha Corporation's successful track record includes formal analysis and evaluation of numerous multi-million dollar disputes involving all types of construction. Our success in this area is soundly anchored in:

- Construction contracting and management experience, which provides the practical knowledge necessary to evaluate construction activities and the impact of changes and delays; and
- Engineering expertise to understand and analyze complex design and construction issues.

Issues analyzed in many of Alpha's disputes resolution assignments have included: Owner-directed and constructive acceleration; contract changes; schedule revisions, shop drawing submittal or delays; labor inefficiency; over-zealous inspection; out-of-sequence work; stop work orders; defective design; and differing site conditions.

In addition to analyzing construction disputes, Alpha also brings to its clients extensive experience in mitigation or avoidance of construction disputes through Alternative Disputes Resolution (ADR) methods. For many years, Alpha has participated, on behalf of both owners and contractors, in resolution of disputes through mitigation, negotiation, mini-trials, Disputes Review Boards (DRB) and arbitration.

Having served both owners and contractors, Alpha Corporation is able to evaluate disputes from many points of view. This position enables us to render truly objective opinions on merit and reasonableness of issues, responsibility and compensability. The resultant quality of our evaluations has put Alpha Corporation in the forefront of this specialized and evolving field.

As claims evaluators, we draw upon direct experience in both owner and contractor positions, to guide our understanding of the issue(s) and our application of claims knowledge, in order to bring about successful resolution.

**We pledge full commitment of all necessary resources in meeting your requirements.**

H. ADDITIONAL INFORMATION (continued)

34b. PROVIDE ANY ADDITIONAL INFORMATION REQUESTED BY THE CONTRACTING AUTHORITY. ATTACH ADDITIONAL SHEETS AS NEEDED.

PROPOSER AFFIRMATION AND DISCLOSURE

The Lead Firm or Joint Venture ("Proposer") acknowledges that by signing this Statement of Qualifications, that it affirms, understands, and will abide by the requirements of Executive Order 2010-09S issued by Ohio Governor Ted Strickland. If awarded a Contract, the Proposer affirms that both the Proposer and its Consultants shall perform no services requested under the Agreement outside of the United States. The Executive Order is available at the following Web site: http://www.governor.ohio.gov/Default.aspx?tabid=1495.

The Proposer shall provide the locations where services under the Contract will be performed in the spaces provided below or by attachment. Failure to provide this information as part of its Statement of Qualifications will cause the Proposer to be deemed non-responsive and no further consideration will be given to its Statement of Qualifications. If the Proposer will not be using Consultants, indicate "Not Applicable" in the appropriate spaces.

1. Principal business location of the Proposer:

84 N. High St., Suite 1C Dublin, OH 43017
Address City, State, Zip

2. Location where services will be performed by Proposer:

84 N. High St., Suite 1C Dublin, OH, 43017
Address City, State, Zip

Locations where services will be performed by Consultants:

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

3. Location where state data will be stored, accessed, tested, maintained, or backed-up, by Proposer:

84 N. High St., Suite 1C Dublin, OH, 43017
Address City, State, Zip

Location where state data will be stored, accessed, tested, maintained, or backed-up, by Consultants:

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

Not Applicable Not Applicable
Address City, State, Zip

Handwritten signature of Philios Angelides

I. AUTHORIZED REPRESENTATIVE
The foregoing is a statement of facts.

35. SIGNATURE

36. DATE
April 19, 2011

37. NAME AND TITLE
Philios Angelides, P.E., Senior Vice President

# STATEMENT OF QUALIFICATIONS

1. PROJECT NUMBER (If any)  
DAS-11D888

## PART II – GENERAL QUALIFICATIONS

*(If a firm has branch offices, complete for each specific branch office seeking work.)*

2a. FIRM (OR BRANCH OFFICE) NAME Alpha Corporation				3. YR ESTABLISHED 1979	4. FTID NUMBER [REDACTED]
2b. STREET 84 N. High Street, Suite 1C				5. OWNERSHIP	
				a. TYPE Corporation	
2c. CITY Dublin	2d. STATE OH	2e. ZIP CODE 43017	2f. COUNTY Franklin	b. EDGE CERTIFICATION STATUS N/A	
6a. POINT OF CONTACT NAME AND TITLE Robert Kelly, Jr., Senior Project Manager			6b. PRESIDENT/CEO Jeffrey Lindsey, P.E.	7. NAME OF FIRM (If Block 2a is a branch office.) Alpha Corporation	
6c. TELEPHONE NUMBER 614 761-2446		6d. E-MAIL ADDRESS <a href="mailto:Rob.kelly@alphacorporation.com">Rob.kelly@alphacorporation.com</a>			
8a. FORMER FIRM NAME(S) (If any) N/A				8b. YR ESTABLISHED N/A	8c. FTID NUMBER N/A

9. EMPLOYEES BY DISCIPLINE				10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS		
a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) LICENSED	(2) NON-LICENSED			
02	Administrative			A06	Airports; Terminals and Hangars	6
08	CADD Technician			A09	Anti-Terrorism/Force Protection	4
12	Civil Engineer			B02	Bridges	4
14	Computer Programmer			C10	Commercial Bldg; Shopping Centers	2
15	Construction Inspector			C11	Community Facilities	4
16	Construction Manager			C13	Computer Facilities; Computer Service	2
18	Cost Engineer/Estimator			C15	Construction Management	8
38	Land Surveyor			C18	Cost Estimating; Cost Eng. & Analysis	4
48	Project Manager		1	D04	Design-Build – Preparation of RFP's	3
53	Scheduler		1	E02	Educational Facilities; Classrooms	2
57	Structural Engineer			E06	Embassies and Chanceries	2
				G01	Garages; Vehicle Maintenance Facilities	3
	Other Employees			H01	Harbors; Piers; Ship Terminal Facilities	5
	Accountants			H07	Highways; Streets; Airfield Paving; Lots	5
				H08	Historical Preservation	3
				H09	Hospital and Medical Facilities	4
				H11	Housing (Residential, Multi-Family)	1
				I01	Industrial Bldgs; Manufacturing Plants	2
				J01	Judicial and Courtroom Facilities	3
				L01	Laboratories; Medical Research Facility	4
				L04	Libraries; Museums; Galleries	3
				O01	Office Buildings; Industrial Parks	5
Tot		al	2			

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 2 YEARS <i>(Insert revenue index number shown at right)</i>		PROFESSIONAL SERVICES REVENUE INDEX NUMBER					
a. Work for this Contracting Authority	1	1. Less than \$50,000 2. \$50,000 to less than \$100,000 3. \$100,000 to less than \$200,000 4. \$200,000 to less than \$300,000 5. \$300,000 to less than \$400,000	6. \$400,000 to less than \$500,000 7. \$500,000 to less than \$600,000 8. \$600,000 to less than \$700,000 9. \$700,000 to less than \$800,000 10. \$800,000 to less than \$900,000	11. \$900,000 to less than \$1,000,000 12. \$1,000,000 to less than \$2,000,000 13. \$2,000,000 to less than \$5,000,000 14. \$5,000,000 to less than \$10,000,000 15. \$10,000,000 or greater			
b. Other State Work (see instructions)	6						
c. Total State Work	6						

**12. AUTHORIZED REPRESENTATIVE**  
The foregoing is a statement of facts.

a. SIGNATURE  c. NAME AND TITLE Rob Kelly, Jr., Senior Project Manager	b. DATE April 19, 2011
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# STATEMENT OF QUALIFICATIONS

1. PROJECT NUMBER (If any)  
DAS-11D888

## PART II – GENERAL QUALIFICATIONS

(If a firm has branch offices, complete for each specific branch office seeking work.)

2a. FIRM (OR BRANCH OFFICE) NAME Alpha Corporation				3. YR ESTABLISHED 1979	4. FTID NUMBER [REDACTED]
2b. STREET 21351 Ridgetop Circle, Suite 200				5. OWNERSHIP	
				a. TYPE Corporation	
2c. CITY Dulles	2d. STATE VA	2e. ZIP CODE 20166	2f. COUNTY Loudoun	b. EDGE CERTIFICATION STATUS N/A	
6a. POINT OF CONTACT NAME AND TITLE Philios Angelides, P.E., Senior Vice President			6b. PRESIDENT/CEO Jeffrey Lindsey, P.E.	7. NAME OF FIRM (If Block 2a is a branch office.) N/A	
6c. TELEPHONE NUMBER 703-450-0800		6d. E-MAIL ADDRESS pangelides@alphacorporation.com			
8a. FORMER FIRM NAME(S) (If any) N/A				8b. YR ESTABLISHED N/A	8c. FTID NUMBER N/A

9. EMPLOYEES BY DISCIPLINE				10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS		
a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) LICENSED	(2) NON-LICENSED			
02	Administrative		16	A06	Airports; Terminals and Hangars	6
08	CADD Technician		2	A09	Anti-Terrorism/Force Protection	4
12	Civil Engineer	4	11	B02	Bridges	4
14	Computer Programmer		1	C10	Commercial Bldg; Shopping Centers	2
15	Construction Inspector		19	C11	Community Facilities	4
16	Construction Manager	2	5	C13	Computer Facilities; Computer Service	2
18	Cost Engineer/Estimator			C15	Construction Management	8
38	Land Surveyor	1	1	C18	Cost Estimating; Cost Eng. & Analysis	4
48	Project Manager	4	4	D04	Design-Build – Preparation of RFP's	3
53	Scheduler	5	11	E02	Educational Facilities; Classrooms	2
57	Structural Engineer	4	3	E06	Embassies and Chanceries	2
				G01	Garages; Vehicle Maintenance Facilities	3
	Other Employees			H01	Harbors; Piers; Ship Terminal Facilities	5
	Accountants	1	4	H07	Highways; Streets; Airfield Paving; Lots	5
				H08	Historical Preservation	3
				H09	Hospital and Medical Facilities	4
				H11	Housing (Residential, Multi-Family)	1
				I01	Industrial Bldgs; Manufacturing Plants	2
				J01	Judicial and Courtroom Facilities	3
				L01	Laboratories; Medical Research Facility	4
				L04	Libraries; Museums; Galleries	3
				O01	Office Buildings; Industrial Parks	5
Tot		21 77				

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 2 YEARS (Insert revenue index number shown at right)		PROFESSIONAL SERVICES REVENUE INDEX NUMBER		
a. Work for this Contracting Authority	1	1. Less than \$50,000 2. \$50,000 to less than \$100,000 3. \$100,000 to less than \$200,000 4. \$200,000 to less than \$300,000 5. \$300,000 to less than \$400,000	6. \$400,000 to less than \$500,000 7. \$500,000 to less than \$600,000 8. \$600,000 to less than \$700,000 9. \$700,000 to less than \$800,000 10. \$800,000 to less than \$900,000	11. \$900,000 to less than \$1,000,000 12. \$1,000,000 to less than \$2,000,000 13. \$2,000,000 to less than \$5,000,000 14. \$5,000,000 to less than \$10,000,000 15. \$10,000,000 or greater
b. Other State Work (see instructions)	6			
c. Total State Work	6			

**12. AUTHORIZED REPRESENTATIVE**  
The foregoing is a statement of facts.

a. SIGNATURE 	b. DATE April 19, 2011
c. NAME AND TITLE Philios Angelides, P.E., Senior Vice President	

# STATEMENT OF QUALIFICATIONS

1. PROJECT NUMBER (If any)  
DAS-11D888

## PART II – GENERAL QUALIFICATIONS

(If a firm has branch offices, complete for each specific branch office seeking work.)

2a. FIRM (OR BRANCH OFFICE) NAME Alpha Corporation				3. YR ESTABLISHED 1979	4. FTID NUMBER [REDACTED]
2b. STREET 101 West Main Street, Suite 7100				5. OWNERSHIP	
				a. TYPE Corporation	
2c. CITY Norfolk	2d. STATE VA	2e. ZIP CODE 23510	2f. COUNTY Norfolk	b. EDGE CERTIFICATION STATUS N/A	
6a. POINT OF CONTACT NAME AND TITLE Philios Angelides, P.E., Senior Vice President			6b. PRESIDENT/CEO Jeffrey Lindsey, P.E.	7. NAME OF FIRM (If Block 2a is a branch office.) Alpha Corporation	
6c. TELEPHONE NUMBER 703-450-0800		6d. E-MAIL ADDRESS pangelides@alphacorporation.com			
8a. FORMER FIRM NAME(S) (If any) N/A				8b. YR ESTABLISHED N/A	8c. FTID NUMBER N/A

9. EMPLOYEES BY DISCIPLINE				10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS		
a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) LICENSED	(2) NON-LICENSED			
02	Administrative		1	A06	Airports; Terminals and Hangars	6
08	CADD Technician		1	A09	Anti-Terrorism/Force Protection	4
12	Civil Engineer	1		B02	Bridges	4
14	Computer Programmer			C10	Commercial Bldg; Shopping Centers	2
15	Construction Inspector		26	C11	Community Facilities	4
16	Construction Manager	1	2	C13	Computer Facilities; Computer Service	2
18	Cost Engineer/Estimator			C15	Construction Management	8
38	Land Surveyor			C18	Cost Estimating; Cost Eng. & Analysis	4
48	Project Manager		3	D04	Design-Build – Preparation of RFP's	3
53	Scheduler		10	E02	Educational Facilities; Classrooms	2
57	Structural Engineer			E06	Embassies and Chanceries	2
				G01	Garages; Vehicle Maintenance Facilities	3
	Other Employees			H01	Harbors; Piers; Ship Terminal Facilities	5
	Accountants			H07	Highways; Streets; Airfield Paving; Lots	5
				H08	Historical Preservation	3
				H09	Hospital and Medical Facilities	4
				H11	Housing (Residential, Multi-Family)	1
				I01	Industrial Bldgs; Manufacturing Plants	2
				J01	Judicial and Courtroom Facilities	3
				L01	Laboratories; Medical Research Facility	4
				L04	Libraries; Museums; Galleries	3
				O01	Office Buildings; Industrial Parks	5
Tot		243				

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 2 YEARS (Insert revenue index number shown at right)		PROFESSIONAL SERVICES REVENUE INDEX NUMBER			
a. Work for this Contracting Authority	1	1. Less than \$50,000	6. \$400,000 to less than \$500,000	11. \$900,000 to less than \$1,000,000	
b. Other State Work (see instructions)	6	2. \$50,000 to less than \$100,000	7. \$500,000 to less than \$600,000	12. \$1,000,000 to less than \$2,000,000	
c. Total State Work	6	3. \$100,000 to less than \$200,000	8. \$600,000 to less than \$700,000	13. \$2,000,000 to less than \$5,000,000	
		4. \$200,000 to less than \$300,000	9. \$700,000 to less than \$800,000	14. \$5,000,000 to less than \$10,000,000	
		5. \$300,000 to less than \$400,000	10. \$800,000 to less than \$900,000	15. \$10,000,000 or greater	

### 12. AUTHORIZED REPRESENTATIVE

The foregoing is a statement of facts.

a. SIGNATURE 	b. DATE April 19, 2011
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c. NAME AND TITLE  
Philios Angelides, P.E., Senior Vice President