

Office of Procurement
from
Community Rehabilitation
Programs
(OPCRP)

Ohio Revised Code

125.60 through 125.6012

&

Ohio Administrative Code

123:5-3-1 through 123:5-3-12



Procurement Obligation

For ***any*** procurement need and ***prior*** to the start of a competitive selection process, Ohio's state agencies and political subdivisions are obligated to review and buy from the "***procurement list***" of products & services available from certified Community Rehabilitation Programs (CRP)

CRP Obligation

Quality Products & Services

At

A Fair Market Price

Delivered in

A Timely Manner



Government Ordering Office

Any state agency, including the General Assembly; The Supreme Court of Ohio; any state authority, board, bureau, commission, institution, or instrumentality that is funded in total or in part by state money; and any county, township or village.

Political Subdivision

Any county, township, village, school district, special purpose district, board, commission, authority, public corporation, college, university, other educational institution or any other entity supported in whole or in part by funds appropriated by the general assembly

Community Rehabilitation Program (CRP)

A non-profit organization with a mission to provide vocational services for people with disabilities. These services include case management, vocational assessment, career counseling / planning, work evaluation / adjustment, benefits analysis, financial counseling, job training, job placement, job coaching, community-based and internal employment

Certified CRPs



96 Certified Ohio CRPs

76 with DAS Contracts

240+ DAS Contracts

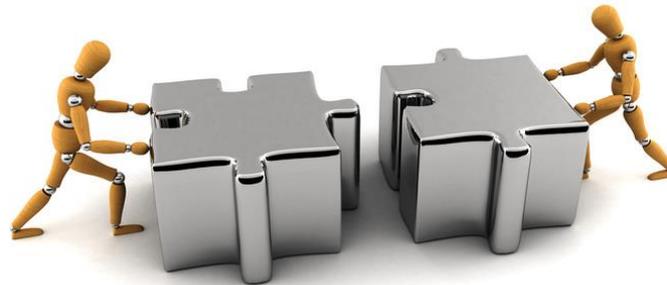
Why People with Disabilities?

They are the minority group with the highest unemployment rate of any group in the United States.

*It's a **JOBS** program.*

Purpose

Provide jobs and training opportunities
for people with disabilities



Employment Statistics

Non-institutionalized; people with disabilities (PWD); ages 21 to 64
(Cornell University, 2009)

	Prevalence of PWD	Employment of PWD	Employment of P w/o D
OHIO	12.0%	34.0%	76.5%
USA	10.4%	36.0%	76.8%

Cost Benefit

- A tax user becomes a tax payer of local, state and federal taxes
- Eliminates or reduces **county** entitlement liabilities including food stamps, TANF, disability assistance, etc.
- Eliminates or reduces **state** entitlement liabilities including Medicaid, subsidized housing, etc.
- Eliminates or reduces **federal** entitlement liabilities including SSDI, SSI, etc.

Cost Benefit

- Using Ohio Department of Taxation reports in CY2011 for each employed Ohioan, the combined state and local annual average tax gain is **\$3,140**
- Research by NISH reported to Congress in FY2009 that a person with a disability working for a CRP on a government contract saves government balance sheets between **\$3,067** and **\$6,918**

Some Numbers to Think About!

FY2013 Ohio Cost Benefit Analysis



Reduced Government Entitlements	\$169,367
Increased Tax Payments*	\$282,217
Total Government Savings	\$451,584
Or Per Worker Savings	\$2,182

*Does not include local or school board income tax collections.

Business Partners



OPCRP
(Administration)

CRPs
(Vendors)

Government Buyers
(Customers)*

**A state agency, board, commission, institution; a county, township, village or school district; a special purpose district, board, commission or authority; a college, university or other educational institution; or any other entity supported in whole or in part by funds appropriated by the general assembly.*

Note: A CRP may be represented by an Agent, currently there are no Agents listed

OPCRP = Administration

- Certify CRPs as qualified non-profit agencies (QNA)
- Assist government entities in navigating their obligations pursuant to ***ORC 125.60-125.6012***
- Receive and process contracts. Establish fair market price (only when an agreement cannot be reached)
- Maintain and update the “*Procurement List*” of approved products and services

Administration

- Issue waivers when appropriate
- Set competition among certified CRPs
- Resolve conflicts
- Moderate and resolve complaints
- Identify needs of state agencies and political subdivisions

Administration

- Monitor program activities
- Train
- Report



Procurement List

PRODUCTS

- ✓ Batteries
- ✓ Computer Paper
- ✓ Disposable Backboards
- ✓ Drug Screening Kits
- ✓ Gloves (Exam, Various)
- ✓ Remanufactured Printer Cartridges
- ✓ Silk Screen Printing
- ✓ Tape (Various)
- ✓ Writing Instruments



SERVICES

- ✓ Call Center
- ✓ Data Entry
- ✓ Imaging/Scanning
- ✓ Janitorial
- ✓ Lawn Care & Landscaping
- ✓ Laundry / Linen Rental
- ✓ Mailing & Collating
- ✓ Security Services
- ✓ Secure Document Destruction

This list is an example of some of the current DAS Contracts

Website Locations



State Procurement

procure.ohio.gov

OPCRP

<http://das.ohio.gov/CRP>

State of Ohio Procurement

for Suppliers ▾

for State Agencies ▾

for Political Subdivisions ▾

for the Public ▾

News ▾

Help & Reference ▾

Contacts ▾

LOGIN



Deliverable-Based IT Services Update

DAS OIT recently awarded an MBE (Minority Business Enterprise) and an Open Market Deliverable-Based IT Services (DBITS) RFP (Request for Proposals). There were a total of 29 MBE awards and 70 Open Market awards. These awards create a pre-qualified pool of MBE and Open Market business partners that provide services in six different technology categories.



Announcements

- 8/28/2015 Hot Tips - Current Contracts and Bid Opportunity Search Tips - Vol 1.0
- 6/8/2015 Standardized General Goods and Services Bid Template Now Available
- 5/8/2015 Blanket Release & Permit FY 16 &17
- 4/2/2015 New Procurement Training Resource Available in OAKS ELM
- 11/26/2014 New Procurement Training and Compliance Resources
- 11/21/2014 Procure Compliance Checklist

Quick Links

- Current Contract Search
- Bid Opportunities Search
- IT Release and Permit
- Telecommunication Contracts
- IT Enterprise Services Portal
- MBE & EDGE Opportunities
- State Contract Opportunities
- State Printing and Mail Services
- Agency Request to Purchase
- Procurement Related Web Links

Services

- Agency Procurement Tools
- MBE & EDGE Agency Tool Kit
- MBE & EDGE Suppliers Tool Kit
- IT Services Catalog

Policies

Procurement Procedures for Supplies, Services and Information Technology

Publications

- State Procurement Handbook
- State Procurement Vendor Handbook

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Community Rehabilitation Programs

About Us:

The Office of Procurement from Community Rehabilitation Programs assists state agencies and political subdivisions purchase supplies and services offered by work centers which employ people with work-limiting disabilities. For more information, please call 614.387.0065

Please use the following links for more information and updates on the State of Ohio's Community Rehabilitation Program.

- [The Program Highlights: Why, What, and How](#)
- [Certification Process](#)
- [Matching Work Centers with State Agencies & Political Subdivisions](#)
- [Procurement List](#)
- [Forms and Procedures](#)
- [Laws, Rules and Terms](#)
- [Annual Reports](#)
- [OPCRP Facts](#)
- [Related CRP Web Links](#)
- [Training Materials](#)
- [Contact Us](#)

General Contact

4200 Surface Road
Columbus, Ohio 43228
Voice: 614-752-5259
[Driving directions](#)

Kelly Sanders, Chief Procurement Officer
Kelly.Sanders@das.ohio.gov

Services

[State Procurement](#)
[Cooperative Purchasing](#)
[Community Rehabilitation Programs](#)
[Vendor Registration](#)
[Procurement Opportunities](#)
[Current Contracts](#)
[IT Staff Augmentation](#)
[Procurement Compliance Checklist](#)

Policies

[Procurement Procedures for Supplies, Services and Information Technology](#)

Publications

Contracting Process

- CRP contacts agency or agency contacts a CRP
- OPCRP initiates on its own or at request of an agency
- Agency negotiates price for its specifications **without** competitive bidding
- If agreement is reached, CRP presents ***Contract Approval Form*** to agency
- *Contract Approval Form* with **Original Signatures** sent to DAS
- DAS assembles contract

Documentation

- Contract Approval Form*
- Specifications of Service*
- Multi Year/Site Form*
- Terms and Conditions*
- Business Submission Form
- Insurance (Certificate of Liability)
- AAPV

*What you need to see



CONTRACT APPROVAL FORM



INDEX NUMBER: _____

SECTION A: CONTRACT INFORMATION

CONTRACT TYPE: NEW CONTRACT RENEWAL
 PROCUREMENT TYPE: PRODUCT SERVICE
 TYPE OF PRODUCT OR SERVICE: _____
 SERVICE SITE (IF APPLICABLE): _____
 SITE STREET ADDRESS: _____
 CITY: _____ STATE: _____ ZIP CODE: _____

CHECK (✓) IF CONTRACT
COVERS MULTIPLE YEARS OR
CONTAINS MULTIPLE ITEMS,
ATTACH CONTRACT MULTI YEAR/
MULTI SITE FORM, AND INDICATE IN
THE UOM COST AS "VARIES".

CONTRACT PERIOD: START DATE: _____ END DATE: _____
 CONTRACT TOTAL: \$ _____
 UNIT OF MEASURE (UOM) COST: \$ _____

UOM & NUMBER OF INCREMENTS HOURS _____ WEEKS _____ OCCURRENCES _____
 DAYS _____ MONTHS _____ OTHER: _____

SECTION B: CONTRACTOR INFORMATION

CONTRACTOR OF RECORD: _____
 CONTRACTOR CONTACT: _____
 CONTRACTOR ADDRESS: _____
 CONTRACTOR PHONE: (____) _____-____ CONTRACTOR FAX: (____) _____-____
 CONTRACTOR EMAIL: _____@_____ VENDOR NUMBER: _____

ALL NEW AND RENEWAL CONTRACTS ARE REQUIRED TO PROVIDE A CERTIFICATE OF LIABILITY INSURANCE AND DESIGNATING THE STATE OF OHIO AS AN ADDITIONAL INSURED AS REFERENCED IN THE TERMS AND CONDITIONS SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS S-13.

CONTRACT APPROVAL FORM

SECTION C: GOVERNMENT ORDERING OFFICE INFORMATION

AGENCY, BOARD OR COMMISSION OHIO DEPARTMENT OF TRANSPORTATION (ODOT)
 POLITICAL SUBDIVISION: _____ UNIVERSITY: _____
 BOARD OF EDUCATION: _____ OTHER: _____

ORDERING OFFICE: _____
 ORDERING OFFICE CONTACT: _____
 ORDERING OFFICE ADDRESS: _____
 ORDERING OFFICE EMAIL: _____@_____
 ORDERING OFFICE PHONE: (____) _____-____ FAX: (____) _____-____

SECTION D: ACKNOWLEDGMENT

SIGNATURE INDICATES ACCEPTANCE OF OFFICE OF PROCUREMENT FROM COMMUNITY REHABILITATION PROGRAMS TERMS AND CONDITIONS (INCLUDING SPECIAL TERMS AND CONDITIONS WHERE APPLICABLE), THE PRICING, THE DURATION AND THE SPECIFICATIONS (OR SCOPE OF WORK), BUT DOES NOT COMMIT A GOVERNMENT ORDERING OFFICE TO ANY SPECIFIC PURCHASE. PLEASE REFER TO THE WEBSITE BELOW FOR THE TERMS AND CONDITIONS.

<http://das.ohio.gov/crp>

PLEASE SIGN IN BLUE INK AND ATTACH THE SCOPE OF WORK OR SPECIFICATIONS OF THE CONTRACT

(SIGNATURE — DNALCIB) DATE

(SIGNATURE — ORDERING OFFICE) DATE

(PRINTED NAME)

(PRINTED NAME)

(TITLE)

(TITLE)

ROBERT BLAIR, DAS DIRECTOR DATE

Contact

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614-466-4757

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Kevin White, Researcher 2

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4200 Surface Road

Columbus, OH 43228

Fax: 614-485-1056

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Questions?

