

**OFFICE OF PROCUREMENT FROM CRPs  
DATA COMPARISON  
FY2007 - FY2011**

	FY2007	FY2008	FY2009	FY2010	FY2011	Change from '10 to '11	Change from '07 to '11
Certified CRPs	101	103	105	107	107	0%	+5.9%
Certified Agents	1	1	1	1	1	0%	0%
Number of CRPs with Contracts	71	74	70	75	74	-1.3%	+4.2%
Total Contract Value	\$37,483,982	\$37,161,502	\$35,556,373	\$35,571,618	\$34,398,935	-3.3%	-8.2%
Contracts thru Agent (\$)	\$31,869,367	\$8,795,455	\$5,502,814	\$5,338,620	\$4,355,414	-18.4%	-86.3%
Contracts thru Agent (%)	85.0%	23.7%	15.5%	15.0%	12.7%		
Contracts thru Self-representation (\$)	\$5,614,615	\$28,366,047	\$30,053,559	\$30,232,998	\$30,043,521	-0.6%	+435%
Contracts thru Self-representation (%)	15.0%	76.3%	84.5%	85.0%	87.3%		
Approximate Commission Payments to Agent <sup>1</sup>	\$2,230,856	\$593,693	\$371,440	\$360,357	\$293,990	-18.4%	-86.8%
Persons w/Work-Limiting Disabilities (PW-LD)	2,438	2,536	2,503	2,710	2,791	+3.0%	+14.5%
Total Direct Labor Hours by PW-LD	1,301,285	1,584,163	1,517,948	1,583,283	1,588,035	+0.3%	+22.0%
Number of Full Time Equivalent (FTE) Positions <sup>2</sup>	625.62	761.62	729.78	761.19	763.48	+0.3%	+22.0%
Total Wages Paid to PW-LD	\$9,480,085	\$12,752,485	\$11,845,338	\$12,132,591	\$12,503,155	+3.1%	+31.9%
Average Hourly Wage Paid <sup>3</sup>	\$7.29	\$8.05	\$7.80	\$7.66	\$7.87	+2.7%	+8.0%
Number of PW-LD Who Gained Experience and Transitioned to Community Employment <sup>4</sup>	N/A	196	203	262	183	-30.2%	NA

This table provides the results of production by Ohio's citizens with work-limiting disabilities in the manufacture of products and the provision of services on all state and local government contracts administered by the Office of Procurement from Community Rehabilitation Programs. It compares the most recent five years, FY2007 through FY2011. In addition, it assesses the changes between the most recent two years and over the entire five years.

1 This is a reasonable approximation that includes administrative costs during FY2008 through FY2011. FY2007 depicts estimates based upon the business practices of the Agent/Central Nonprofit prior to FY2006.

2 Projected FTEs of PW-LD based on a 2080 hour year.

3 Some CRPs have a U.S. Department of Labor certificate which permits the payment of commensurate wages based upon an individual's productivity.

4 Data not calculated in years FY2007.