

**OFFICE OF PROCUREMENT FROM CRPs  
DATA COMPARISON  
FY2009 - FY2013**

	FY2009	FY2010	FY2011	FY2012	FY2013	Change from '12 to '13	Change from '09 to '13
Certified CRPs	105	107	107	107	113	+5.6%	+7.6%
Certified Agents	1	1	1	1	1 <sup>4</sup>	0.0%	0.0%
Number of CRPs with Contracts	70	75	74	70	74	+5.7%	+5.7%
Total Contract Value	\$35,556,373	\$35,571,618	\$34,398,935	\$33,366,894	\$31,461,678 <sup>5</sup>	-5.7%	-11.5%
Contracts thru Agent (\$)	\$5,502,814	\$5,338,620	\$4,355,414	\$3,708,195	\$177,956	-95.2%	-96.7%
Contracts thru Agent (%)	15.5%	15%	12.7%	11.1%	0.6%		
Contracts thru Self-representation (\$)	\$30,053,559	\$30,232,998	\$30,043,521	\$29,658,698	\$31,283,722	+5.4%	+4.1%
Contracts thru Self-representation (%)	84.5%	85.0%	87.3%	88.9%	99.4%		
Approximate Commission Payments to Agent <sup>1</sup>	\$371,440	\$360,357	\$293,990	\$250,303	\$14,236	-94.3%	-96.2%
Persons w/Work-Limiting Disabilities (PW-LD)	2,503	2710	2,791	2,614	2,617	+0.1%	+4.6%
Total Direct Labor Hours by PW-LD	1,517,948	1,583,283	1,588,035	1,521,213	1,446,293	-4.9%	-4.7%
Number of Full Time Equivalent (FTE) Positions <sup>2</sup>	729.78	761.19	763.48	731.35	695.33	-4.9%	-4.7%
Total Wages Paid to PW-LD	\$11,845,338	\$12,132,591	\$12,503,155	\$12,743,301	\$11,705,675	-8.1%	-1.2%
Average Hourly Wage Paid <sup>3</sup>	\$7.80	\$7.66	\$7.87	\$8.38	\$8.09	-3.5%	+3.7%
Number of PW-LD Who Gained Experience and Transitioned to Community Employment	203	262	183	339	389	+14.8%	+91.6%

This table provides the results of production by Ohio's citizens with work-limiting disabilities in the manufacture of products and the provision of services on all state and local government contracts administered by the Office of Procurement from Community Rehabilitation Programs. It compares the most recent five years, FY2009 through FY2013. In addition, it assesses the changes between the most recent two years and over the entire five years.

1 This is a reasonable approximation that includes administrative costs during FY2009 through 2013

2 Projected FTEs of PW-LD based on a 2080 hour year.

3 Some CRPs have a U.S. Department of Labor certificate which permits the payment of commensurate wages based upon an individual's productivity.

4. There were no certified agents after January 2013.

5. There was a net reduction in purchasing of \$3.7M by one customer.