

**Section I.**

**Agency Information**

Agency:	Development Services Agency
Director/Executive First Name:	David
Director/Executive Last Name:	Goodman
Director/Executive Title:	Director
Address:	77 S High St
City:	Columbus
ZIP:	43215

**Designation of Responsibility (Agency MBE/EDGE EEO Officer)**

First Name:	Andy
Last Name:	Shaw
Title:	Senior Budget Officer
Address:	77 S High St
City:	Columbus
ZIP:	43215
Telephone:	614-466-5930
Email:	<a href="mailto:Andy.Shaw@development.ohio.gov">Andy.Shaw@development.ohio.gov</a>

**Designation of Responsibility (Agency Procurement Officer)**

First Name:	Andy
Last Name:	Shaw
Title:	Agency Procurement Officer
Address:	77 S High St
City:	Columbus
ZIP:	43215
Telephone:	614-466-5930
Email:	<a href="mailto:Andy.Shaw@development.ohio.gov">Andy.Shaw@development.ohio.gov</a>

**Designation of Responsibility (Chief Fiscal Officer)**

First Name:	Kenyatta
Last Name:	Chandler
Title:	CFO
Address:	77 S High St
City:	Columbus
ZIP:	43215

**Section II.**

**DAS PROJECTED CONTRACTS FY2017 ONLY | Agency to have DAS administer or award - ONLY New and/or Renewal**

Do not include: purchases to be made from state contracts (e.g., STS, MMA, GDC, LDC, MSA, MCSA, etc.); required sources such as CRP, OPI; or sole-source purchases for which your agency will seek a Controlling Board waiver for "No Competitive Opportunity."

**Contract Information**

Commodity/Service	UNSPS Code	Account Code	Contract Description <small>(Do not use the Account Code Description. Please provide details of the type of purchase.)</small>	Projected Total Contract Value	Agency Requests DAS to Set-Aside (Yes/No)
(Example) Diabetic Study	85130000	510057	Statewide study to determine causes of advanced diabetes.	\$125,000	Yes
Brand Architecture & Positioning, Creative Services and Media	82100000	510050	Brand Architecture & Positioning, Creative Services and Media	\$7,901,717	No
Contractor Evaluation Services for the Third Frontier's Entrepreneurial Signature Program	80101500	510050	Contractor Evaluation Services for the Third Frontier's Entrepreneurial Signature Program	\$135,780	No
Contractor Evaluation Services for the Edison Advanced Manufacturing Program	80101500	510050	Contractor Evaluation Services for the Edison Advanced Manufacturing Program	\$91,657	No
Temporary Staffing	80111600	510050	Temporary Staffing for the HEAP Contact Center	\$1,649,428	Yes

**Section III.**  
**AGENCY PROJECTED CONTRACTS FY2017 ONLY | Agency to award under its own authority - ONLY New and/or Renewal**

Include contracts that the agency will award using its direct procurement authority, including those for which the agency will seek a Release and Permit from DAS in order to be able to award independently. Do not include: purchases to be made from state contracts (e.g., STS, MMA, GDC, LDC, MSA, MCSA, etc.); required sources such as CRP, OPI; or sole-source purchases for which your agency will seek a Controlling Board waiver for "No Competitive Opportunity."

Commodity/Service (Contract name, if known)	UNSPS Code	Account Code	Contract Description (Do not use the Account Code Description. Please provide details of the type of purchase.)	2nd-Tier Language included in Contract (Yes/No)	Plan to Request Release and Permit from DAS (Yes/No)	Projected Solicitation Post Date	New/Renewal	Projected Total Contract Value	Projected Set-Aside Total Contract Value	Quarter Projected Contract to be Awarded			
										Quarter 1 (July - September)	Quarter 2 (October - December)	Quarter 3 (January - March)	Quarter 4 (April - June)
(Example) Personal Services Contract (Orient Prison)	85130000	510057	Research Project - Mental Health Disorder	Yes	Yes	11/15/2016	New	\$47,500	\$47,500	N/A	N/A	X	N/A
Public Relations for Ohio	80141600	510050	Design and implement strategies that build an image of Ohio as a desirable leisure travel destination.	Yes	No	11/1/2016	New	\$215,000	\$32,250	NA	NA	X	NA

Total Contracts Projected - FY2017	\$215,000
Total Contracts Projects as Set-Aside - FY2017	\$32,250
Total Agency Set-Aside Contract Percentage Projected for FY2017	15.00%

**Section IV.**  
**AGENCY ELIGIBLE PURCHASES FY2017 ONLY | All purchases for FY2017 in the quarter which the voucher is planned - INCLUDE open encumbrances from Fiscal Year 2016**

Include disbursements for the purchasing represented in Section II (DAS Projected Contracts) and Section III (Agency Projected Contracts) plus all purchases to be made from existing DAS contracts (e.g., STS, MMA, GDC, LDC, MSA, MCSA, etc.), non-contract expenditures and debit purchases in the quarter the agency intends to voucher the payments. Include disbursements to be made by vouchers that reference FY2016 encumbrances. Do not include: purchases to be made from required sources such as CRP, OPI; purchases that reference non-MBE-eligible account codes; or sole-source purchases for which your agency will seek a Controlling Board waiver for "No Competitive Opportunity."

Purchase Type (Agency Direct Purchase or DAS Term Contract)	UNSPS Code	Account Code	Description (Do not use the Account Code Description. Please provide details of the type of purchase.)	2nd-Tier Language included in Contract (Yes/No)	Total Purchases	Purchase by Quarter (Dollar Values)																Fiscal Year To Date
						1 <sup>st</sup> Qtr.		2 <sup>nd</sup> Qtr.			3 <sup>rd</sup> Qtr.			4 <sup>th</sup> Qtr.								
						Set-Aside	2nd Tier Set-Aside	Open	Set-Aside	2nd Tier Set-Aside	Open	Set-Aside	2nd Tier Set-Aside	Open	Set-Aside	2nd Tier Set-Aside	Open	Set-Aside	2nd Tier Set-Aside	Open	Total Expenditures	
(Example) Agency Direct Spend	43222500	539151	Other Security Equipment	No	\$12	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$4	\$4	\$4	\$12	
Agency Direct Spend/Contract	NA	510050	Admin Consultants	No	\$11,872,811	\$281,320	\$128,339	\$2,820,902	\$490,740	\$109,718	\$2,456,098	\$361,509	\$822	\$1,360,409	\$424,000	\$325,000	\$3,113,952	\$1,557,569	\$563,880	\$9,751,362	\$11,872,811	
Agency Direct Spend/Contract	NA	510052	Legal Services	No	\$3,771	\$0	\$0	\$427	\$0	\$0	\$0	\$0	\$0	\$1,741	\$0	\$0	\$1,603	\$0	\$0	\$3,771	\$3,771	
Agency Direct Spend/Contract	NA	510055	IT & Network Consultants	No	\$1,671,347	\$0	\$0	\$457,486	\$0	\$0	\$549,691	\$0	\$0	\$372,355	\$0	\$0	\$291,815	\$0	\$0	\$1,671,347	\$1,671,347	
Agency Direct Spend/Contract	NA	510056	IT Development Consultants	No	\$659,585	\$0	\$0	\$135,811	\$0	\$0	\$235,356	\$0	\$0	\$180,858	\$0	\$0	\$107,559	\$0	\$0	\$659,585	\$659,585	
Agency Direct Spend/Contract	NA	510060	Training/Seminars	No	\$2,424	\$0	\$0	\$1,775	\$0	\$0	\$649	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,424	\$2,424	
Agency Direct Spend/Contract	NA	510063	OTHER PERSONAL SERVICE	No	\$180,266	\$20,517	\$0	\$2,017	\$10,223	\$0	\$136,564	\$10,945	\$0	\$0	\$0	\$0	\$0	\$41,685	\$0	\$138,581	\$180,266	
Agency Direct Spend/Contract	NA	520052	Food purchased for state function	No	\$1,042	\$0	\$0	\$529	\$0	\$0	\$513	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,042	\$1,042	
Agency Direct Spend/Contract	NA	521050	Office Supplies and Equipment	No	\$63,648	\$9,696	\$0	\$10,092	\$14,371	\$0	\$5,558	\$10,029	\$0	\$5,136	\$5,834	\$0	\$2,933	\$39,929	\$0	\$23,719	\$63,648	
Agency Direct Spend/Contract	NA	521051	Copy Prining and Scanning Equipment	No	\$2,441	\$0	\$0	\$2,281	\$0	\$0	\$0	\$160	\$0	\$0	\$0	\$0	\$0	\$160	\$0	\$2,281	\$2,441	
Agency Direct Spend/Contract	NA	521052	IT Items that are not asset tagged	No	\$3,262	\$0	\$0	\$220	\$0	\$0	\$117	\$0	\$0	\$766	\$0	\$0	\$2,159	\$0	\$0	\$3,262	\$3,262	
Agency Direct Spend/Contract	NA	521053	IT Items that are asset tagged	No	\$101,008	\$0	\$0	\$172	\$0	\$0	\$1,215	\$96,557	\$0	\$2,945	\$25	\$0	\$95	\$96,582	\$0	\$4,426	\$101,008	
Agency Direct Spend/Contract	NA	521054	Centralized IT Equipment	No	\$690	\$0	\$0	\$90	\$0	\$0	\$0	\$0	\$0	\$600	\$0	\$0	\$0	\$0	\$0	\$690	\$690	
Agency Direct Spend/Contract	NA	521061	Medical Fees	No	\$1,155	\$0	\$0	\$0	\$0	\$0	\$441	\$0	\$0	\$99	\$0	\$0	\$615	\$0	\$0	\$1,155	\$1,155	
Agency Direct Spend/Contract	NA	521070	Books, Papers, and Subscriptions	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Agency Direct Spend/Contract	NA	521076	Cleaning and Maintenance Supplies	No	\$22	\$0	\$0	\$0	\$0	\$0	\$22	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$22	\$22	
Agency Direct Spend/Contract	NA	521082	Clothing for Non-Employees	No	\$25	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$25	\$0	\$0	\$0	\$0	\$0	\$25	\$25	
Agency Direct Spend/Contract	NA	521083	Safety items	No	\$100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50	\$0	\$0	\$50	\$0	\$0	\$100	\$100	
Agency Direct Spend/Contract	NA	521085	Investigative Services	No	\$2,650	\$0	\$0	\$0	\$2,650	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,650	\$0	\$0	\$2,650	
Agency Direct Spend/Contract	NA	521088	Background Checks	No	\$22	\$0	\$0	\$22	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$22	\$22	

Agency Direct Spend/Contract	NA	521092	Other Equipment not Elsewhere classified	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Agency Direct Spend/Contract	NA	521701	Clothing for Employees	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Agency Direct Spend/Contract	NA	523058	Overnight Accomodations (Direct Billed)	No	\$6,816	\$0	\$0	\$0	\$0	\$6,816	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,816	\$6,816	
Agency Direct Spend/Contract	NA	523061	Out of State Commerical Transportation	No	\$19,597	\$0	\$0	\$5,239	\$0	\$0	\$3,644	\$0	\$0	\$2,348	\$0	\$0	\$8,367	\$0	\$0	\$19,597	\$19,597
Agency Direct Spend/Contract	NA	524054	Package/Courier Services	No	\$1,213	\$0	\$0	\$0	\$0	\$400	\$0	\$0	\$813	\$0	\$0	\$0	\$0	\$0	\$1,213	\$1,213	
Agency Direct Spend/Contract	NA	524056	Freight	No	\$24,756	\$0	\$0	\$0	\$0	\$2,619	\$0	\$0	\$22,010	\$0	\$0	\$127	\$0	\$0	\$24,756	\$24,756	
Agency Direct Spend/Contract	NA	524058	Postage	No	\$1,855	\$0	\$0	\$1,853	\$0	\$0	\$0	\$0	\$2	\$0	\$0	\$0	\$0	\$0	\$1,855	\$1,855	
Agency Direct Spend/Contract	NA	524062	Software Licenses	No	\$97,693	\$12,716	\$0	\$59,842	\$0	\$0	\$469	\$3,890	\$0	\$10,421	\$1,296	\$0	\$9,059	\$17,902	\$0	\$79,790	\$97,693
Agency Direct Spend/Contract	NA	524065	Web Hosting Services	No	\$34,315	\$0	\$0	\$34,315	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$34,315	\$34,315
Agency Direct Spend/Contract	NA	524066	IT Development of Web Hosting Services	No	\$367,031	\$0	\$0	\$55,416	\$0	\$0	\$199,874	\$0	\$0	\$58,591	\$0	\$0	\$53,150	\$0	\$0	\$367,031	\$367,031
Agency Direct Spend/Contract	NA	524302	Package/Courier Services	No	\$2,892	\$0	\$0	\$2,847	\$0	\$0	\$0	\$0	\$0	\$45	\$0	\$0	\$0	\$0	\$0	\$2,892	\$2,892
Agency Direct Spend/Contract	NA	526051	Office Equipment Repair and Maintenance	No	\$27,688	\$0	\$0	\$3,707	\$0	\$0	\$6,442	\$0	\$0	\$8,470	\$0	\$0	\$9,069	\$0	\$0	\$27,688	\$27,688
Agency Direct Spend/Contract	NA	526052	Janitorial Services	No	\$1,175	\$0	\$0	\$181	\$0	\$0	\$556	\$0	\$0	\$347	\$0	\$0	\$91	\$0	\$0	\$1,175	\$1,175
Agency Direct Spend/Contract	NA	526063	Vehicle Maint-Parts w/Service	No	\$326	\$0	\$0	\$0	\$0	\$0	\$326	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$326	\$326
Agency Direct Spend/Contract	NA	526067	IT Cables Repair and Service	No	\$35,418	\$0	\$0	\$27,699	\$0	\$0	\$1,957	\$0	\$0	\$5,762	\$0	\$0	\$0	\$0	\$0	\$35,418	\$35,418
Agency Direct Spend/Contract	NA	526068	IT Equipment - Repair	No	\$6,665	\$0	\$0	\$0	\$0	\$0	\$6,665	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,665	\$6,665
Agency Direct Spend/Contract	NA	526070	Software Maintenance	No	\$65,002	\$5,306	\$0	\$2,672	\$13,605	\$0	\$23,009	\$0	\$0	\$0	\$0	\$0	\$20,410	\$18,911	\$0	\$46,091	\$65,002
Agency Direct Spend/Contract	NA	526073	Other Maintenance not elsewhere classified	No	\$29	\$0	\$0	\$29	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29	\$29
Agency Direct Spend/Contract	NA	527050	Record Retention Storage costs	No	\$51,545	\$0	\$0	\$3,293	\$0	\$0	\$3,607	\$0	\$0	\$4,157	\$0	\$0	\$40,488	\$0	\$0	\$51,545	\$51,545
Agency Direct Spend/Contract	NA	527053	Rental costs related hosting a meeting	No	\$5,407	\$0	\$0	\$250	\$0	\$0	\$4,207	\$0	\$0	\$950	\$0	\$0	\$0	\$0	\$0	\$5,407	\$5,407
Agency Direct Spend/Contract	NA	527056	Office Equip & Furniture Rent	No	\$6,025	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,025	\$0	\$0	\$0	\$0	\$0	\$6,025	\$6,025
Agency Direct Spend/Contract	NA	527059	Other Rentals not elsewhere classified	No	\$41,595	\$0	\$0	\$0	\$0	\$0	\$14,325	\$0	\$0	\$75	\$0	\$0	\$27,195	\$0	\$0	\$41,595	\$41,595
Agency Direct Spend/Contract	NA	528050	Printing & Binding	No	\$542	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$542	\$0	\$0	\$542	\$542
Agency Direct Spend/Contract	NA	528051	Film Processing & Duplicating	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Agency Direct Spend/Contract	NA	528056	Advertising and Promotional Services	No	\$40,211	\$0	\$0	\$0	\$0	\$0	\$10,042	\$0	\$0	\$20,250	\$0	\$0	\$9,920	\$0	\$0	\$40,211	\$40,211
Agency Direct Spend/Contract	NA	528057	Advertising and Promotional Supplies	No	\$15,596	\$0	\$0	\$11,909	\$0	\$0	\$218	\$0	\$0	\$3,470	\$0	\$0	\$0	\$0	\$0	\$15,596	\$15,596
Agency Direct Spend/Contract	NA	537155	Software Licenses greater than \$1,00	No	\$165,371	\$0	\$0	\$4,189	\$0	\$0	\$2,590	\$0	\$0	\$156,986	\$0	\$0	\$1,606	\$0	\$0	\$165,371	\$165,371
Agency Direct Spend/Contract	NA	537157	Mainframe Proprietary Software	No	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Agency Direct Spend/Contract	NA	538150	Copy, Printing and Scannig Equipment	No	\$6,196	\$0	\$0	\$1,231	\$0	\$0	\$2,502	\$0	\$0	\$1,642	\$0	\$0	\$821	\$0	\$0	\$6,196	\$6,196

<b>Quarterly Totals</b>																					
<b>FY 2017 ANNUAL PURCHASES</b>					\$15,591,227	\$329,556	\$128,339	\$3,646,496	\$531,588	\$109,718	\$3,676,490	\$483,090	\$822	\$2,227,348	\$431,155	\$325,000	\$3,701,625	\$0	\$0	\$0	\$0

<b>Section V.</b>	
Total Projected Purchase	\$15,591,227
Total Projected MBE Set-Aside Purchases	\$2,339,269
Total MBE Set- Aside Purchase Percentage	15.00%
Total Percentage of Contracts Set-Aside by Agency (From Section III)	15.00%

**Section VII.**  
**CERTIFICATION OF AGENCY DIRECTOR APPROVAL/REVISION**

By checking this box,  I, the preparer of this document, hereby certify that this Minority Business Enterprise Projection Plan for Fiscal Year 2017 has been reviewed and approved by the Agency Director and Agency Procurement Officer.

Preparer's Name | Andy Shaw  
 Date Submitted | 6/17/2016