



# EOD

Equal Opportunity Division

## GOVERNMENT AND BUSINESS SOLUTIONS

Access is the key to finding solutions to government's purchasing needs. The state is committed to providing this access to minority, women, socially and economically disadvantaged businesses. The Equal Opportunity Division's Reverse Trade Fair is just the start!

## OHIO'S COMMITMENT

The state is committed to improving the number of MBE- and EDGE-certified companies that do business with the State of Ohio by facilitating and improving access to government contracts for goods and services.

The state believes that facilitating this access is not only the right thing to do, but will foster an environment in which all Ohio businesses have access to enter and compete fairly in the procurement process.

- Executive Order 2008-13S

As part of Ohio's commitment, the Equal Opportunity Division is holding this Reverse Trade Fair as part of our outreach efforts to provide a way in which MBE- and EDGE-certified companies can take full advantage of contracting opportunities with state agencies, boards, commissions, colleges and universities.

Don't let this opportunity pass you by - register today!



Business  
and  
Government:  
**A WINNING TEAM**

government  
and  
business  
partnering  
together

Ohio Department of Administrative Services  
Equal Opportunity Division

Ted Strickland, Governor

Hugh Quill, Director

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# Reverse Trade Fair

November 17, 2009  
9 a.m. to 1 p.m.  
Rhodes Center  
Ohio State Fairgrounds  
Columbus

Register today: [www.das.ohio.gov/eod](http://www.das.ohio.gov/eod)  
Phone: 614.466.8380

# Network with state agencies

MEET WITH STATE EEO MBE/EDGE AND PROCUREMENT OFFICERS ON-SITE

State agencies will be available to meet with you one-on-one to discuss how we can work together to provide the commodities and services the State of Ohio requires.

## PARTICIPATING STATE AGENCIES

- ADMINISTRATIVE SERVICES
- TRANSPORTATION
- JOB & FAMILY SERVICES
- DEVELOPMENT
- AND MANY MORE...

To view a complete list, go to [www.das.ohio.gov/eod](http://www.das.ohio.gov/eod).



The Ohio Department of Administrative Services' Equal Opportunity Division, in conjunction with other state agencies, boards, commissions, colleges and universities, invites you to the annual MBE/EDGE Reverse Trade Fair entitled *"Business and Government: A Winning Team."*

## don't miss this chance to expand your business opportunities with state agencies

### NETWORK WITH EEO MBE/EDGE AND PROCUREMENT OFFICERS

Talk directly with procurement officers who make purchases for state agencies and find out what they're looking for in commodities and services. Also, develop business opportunities with state agencies and share with them how your products/services can meet their needs.

### MBE/EDGE PROGRAM BENEFITS

The Ohio Department of Development, through its Minority Contractors and Business Assistance Program (MCBAP) and Procurement Technical Assistance Centers (PTAC), will be available to assist you in accessing all available business services. Learn how you can gain access to the contract assistance program, management and technical assistance, capital access program, bonding guarantees and low-interest loans.



### ON-SITE RECERTIFICATION

Same day recertifications will be available. Meet with representatives of the Equal Opportunity Division to recertify your company into the MBE and/or EDGE program(s).



### ON-SITE VENDOR REGISTRATION

Vendors will have the opportunity to register with the Ohio Department of Administrative Services' Office of Procurement Services to conduct business and receive automatic bid notifications and information about future contracts/purchases.



### UPCOMING CONTRACTS

State agencies will have listings of upcoming contracts to be bid for your review and discussion.



HELPING TO STRENGTHEN OHIO BUSINESSES, ONE BUSINESS AT A TIME

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